

Europe backs Britain over Syrian terror

Europe delivered a stern rebuke to Syria, with all EEC nations except Greece agreeing to an arms sales ban... The French Prime Minister five times tried to "buy" the silence of a newspaper over the Hindawi case...

Thatcher ignores election stories

The Prime Minister left open all her general election options last night when she addressed the Lord Mayor's Banquet in the Guildhall... Despite widespread predictions that she would use the occasion to damp down speculation about an early election...

Threat to throw prison warder off roof



The captive warder, bottom left, sits and listens as his captors threaten to throw him off the roof of Peterhead Jail.

Tomorrow

THE THIN BLUE LINE Today's police constables may be catching a poacher one day and coping with a riot the next. How are they trained?

Portfolio

Yesterday's £4,000 daily prize in The Times Portfolio Gold competition was won outright by Miss M Bergvall of Sheffield.

Molotov dead

The former Soviet Foreign Minister, Mr Vyacheslav Molotov has died, official Soviet sources said last night.

Robson's plan

Bobby Robson, the England football manager, said his tactics for tomorrow's European championship game against Yugoslavia would be centred on Glenn Hoddle, the midfield player dropped last week by his club, Tottenham Hotspur.

England saved

Bad light and an unbeaten innings of 40 by Ian Botham helped the England cricket team avoid defeat against Western Australia.

Credit record

Borrowing by shoppers, particularly with bank credit cards, reached a record £2.91 billion in September, as retail sales continued to boom.

More and more companies are using academic research to create new business in Britain.

Table with 4 columns: Home News, Overseas, Sports, Arts. Rows include dates and topics like Law reports, Leaders, Sale Room, Science, Sport, TV & Radio, Weather.

Editor says Chirac tried to buy silence

From Michael Binyon, Washington M Jacques Chirac, the French Prime Minister, made five separate attempts to "buy" the silence of the Washington Times in an attempt to stop publication of an interview in which he suggested the Israeli secret service was behind the Hindawi plot to blow up an El Al airliner in London.

Securities director resigns

A senior dealer at Morgan Grenfell Securities, part of Morgan Grenfell, the merchant bank, last night handed in his resignation after what was described as "a breach of staff rules."

Big TV campaign to combat Aids

Government ministers are expected to approve at a Cabinet meeting today a television campaign on Aids and the spending of millions of pounds more on education about the risks of the disease.

Sandhurst Sultan hosts royal visit

From Alan Hamilton Muscat, Oman The Prince and Princess of Wales today begin a tour of the Middle East with a four-day visit to the Sultanate of Oman, one of Britain's closest remaining allies in the region...

Autumn poll likely

Mr Kenneth Baker, Secretary of State for Education, last night carried out his threat to intervene in the teachers' pay dispute by telling local authority employers he would not accept the deal under discussion at Nottingham.

Sir Gordon Richards dies

Sir Gordon Richards, probably the world's greatest jockey, died suddenly yesterday at his home in Kintbury, Berkshire. He was 82.

CBI called hypocrites by Labour

A fierce Labour attack on the Confederation of British Industry for its "political hypocrisy" was delivered yesterday - the first day of the organization's annual conference in Bournemouth.

Control your pleasure

Advertisement for Bang & Olufsen hi-fi system, featuring a large image of a speaker and text describing the system's features and availability.

Baker steps into teachers' talks

Mr Kenneth Baker, Secretary of State for Education, last night carried out his threat to intervene in the teachers' pay dispute by telling local authority employers he would not accept the deal under discussion at Nottingham.

Murderer on run as siege goes on

Security in British jails worsened yesterday with three prisoners, one a murderer, on the run and a prison officer held hostage for a second day at top security Peterhead Prison near Aberdeen.

M4 rapist sentenced

John Steed, the mechanic from Penge, south London, who was dubbed the M4 rapist after a series of attacks on women in southern England last autumn, was given four life sentences, plus 30 years imprisonment, at the Central Criminal Court yesterday.

Sandhurst Sultan hosts royal visit

From Alan Hamilton Muscat, Oman The Prince and Princess of Wales today begin a tour of the Middle East with a four-day visit to the Sultanate of Oman, one of Britain's closest remaining allies in the region...

Baker steps into teachers' talks

Mr Kenneth Baker, Secretary of State for Education, last night carried out his threat to intervene in the teachers' pay dispute by telling local authority employers he would not accept the deal under discussion at Nottingham.

Murderer on run as siege goes on

Security in British jails worsened yesterday with three prisoners, one a murderer, on the run and a prison officer held hostage for a second day at top security Peterhead Prison near Aberdeen.

M4 rapist sentenced

John Steed, the mechanic from Penge, south London, who was dubbed the M4 rapist after a series of attacks on women in southern England last autumn, was given four life sentences, plus 30 years imprisonment, at the Central Criminal Court yesterday.

Sandhurst Sultan hosts royal visit

From Alan Hamilton Muscat, Oman The Prince and Princess of Wales today begin a tour of the Middle East with a four-day visit to the Sultanate of Oman, one of Britain's closest remaining allies in the region...

Vertical text on the right edge of the page, including "which ex- rose with in as an Turn- of the from 7 nt and entum. iles is where d mil- 0 mil- expended to udine which it not is are f this stages are as nt es-AZT (£70 nted r the ad to shu- even- read- cted but well on. ant. over and ski- gis" and other fragments.

NEWS SUMMARY

£1.1m plea for hard-hit palaces

The Department of Environment has asked the Government for an extra £1.1 million to make up for losses at London's royal palaces this summer, as terrorism fears kept thousands of American tourists away.

Loyalists mobilize

Hundreds of "loyalists" attended the launch last night of the Ulster Resistance Movement which aims to mobilize thousands of men in protests against the Anglo-Irish Agreement.

IRA van found

Police in the Irish Republic yesterday discovered a van containing four mortars, hidden in a barn four miles from the border by the Provisional IRA.

NGA fined £4,000

A High Court judge gave a sharp warning yesterday to trade unions which "drag their feet" in obeying court orders when he fined the National Graphical Association £4,000 for contempt of court.

Mr Justice Henry said the union knew it had to comply with an order to lift its blacking instruction on Kent Free Press last September, but had decided to do it in its "own good time".

He found the union to be responsible for the actions of Mr Ray Allen, Kent branch secretary, and Mr Adrian Ratcliffe, his deputy, and the "grudging compliance" with the order. He ordered the union to pay the costs of the action and gave it seven days to pay the fine.

Damages for singer

Jay Aston, aged 25, a former Bucks Fizz singer, won libel damages in the High Court in London yesterday over allegations in the Daily Mirror and the Daily Star that she had stolen her boss's husband.



TV team chosen

Miss Sheila Innes, the controller of BBC educational broadcasting since 1984, has been named chief executive of the new Open College, which intends to produce television programmes and course materials to teach the unemployed marketable skills.

Future of Gurkhas for review

An inquiry into the future of the Brigade of Gurkhas after Britain returns Hong Kong to Chinese rule in 1997 is to be held by the House of Commons Defence Committee.

Pay action threat at Telecom

British Telecom employees were last night on a collision course with the company, after the clerical section of the National Communications Union voted by three to one to reject a 5 per cent pay offer.

TUC chief calls for partnership

Mr Norman Willis, general secretary of the TUC, called last night for trade unionists to become more involved in company planning.

Chinook crash 'caused by one-off fault'

Three Chinook helicopters, identical to the one which crashed off the Shetlands, could be back in full operation soon, but with important modifications.

They have recovered all but a tiny portion of the crashed helicopter's front gearbox and rear combiner. They are convinced the fault lies in one of them.

Although it is almost certain what part of the helicopter's machinery failed, it is not clear why it failed.

Plan to cut mortgage aid for jobless reconsidered

The Government is to consider whether it should back down on its plan to cut mortgage assistance for unemployed homeowners in the face of a critical response to its proposal from the independent Social Security Advisory Committee.



Sogat plea for levy in cash crisis

Members of Britain's largest print union, Sogat '82, were warned last night that it was faced with financial ruin unless they agreed to the introduction of a 58p weekly levy for six months to support their colleagues in dispute with News International.

Auditor rejects DHSS accounts

A Commons investigation is to be launched into the accounting system of the Department of Health and Social Security after a remarkable decision by Sir Gordon Downey, the Comptroller and Auditor General, not to endorse its key annual accounts.



Labour in favour of team sport

Labour party leaders dissociated themselves yesterday from left-wing educationists and councils opposed to school teams because they foster competition not co-operation.

Subscription TV

The firm of consultants hired by the Home Office to explore a "pay-per-view" financing scheme is likely to recommend legislation requiring television manufacturers to begin equipping sets with the "peritlevision" sockets necessary for reception of subscription broadcasts.



Special sockets are the key

once, as it could take years for the majority of sets now in use to be replaced by models with the special socket.

Advertisement for NABISCO MASTERS DOUBLES tennis tournament, featuring a tennis racket and ball. Text includes: 'THE WORLD'S GREATEST DOUBLES PLAYERS BATTLE FOR THE ULTIMATE TITLE. "MASTERS OF DOUBLES TENNIS"'

Advertisement for Doctor fined for failing to secure drugs. Text includes: 'A doctor whose wife committed suicide, after helping herself to sleeping tablets from carrier bags of drugs he kept in their bedroom, was fined £250 by Bury magistrates yesterday.'

Advertisement for Kinnock's ultimatum on Hatton expulsion. Text includes: 'Labour councillors in Liverpool have been given two weeks to recognize the expulsion from the party of Mr Derek Hatton and other leading Militant supporters, or face stern disciplinary action themselves.'

Psychopathic killer saw mother raped when he was a child

By David Sapsed

The psychological development of killer and multiple rapist John Steed was affected by seeing his mother raped by his violent father when he was aged five, the Central Criminal Court was told yesterday.

Her struggles and screams and her three subsequent suicide attempts were instrumental in him eventually becoming a psychopath, Mr Robert Flach, for the defence, said.

Steed received four life sentences plus 20 years' imprisonment yesterday. Steed, aged 23, a mechanic, from Penze, south London, who was dubbed the "M4 Rapist" conducted a series of attacks on women in southern England last autumn, getting his victims to submit "through sheer, stark terror" the Recorder of London, Sir James Miskin, told the court.

for his behaviour, he added. The court had heard that, after each of the three rapes, Steed had threatened to kill his victims.

His final act came on November 4 last year when he picked up Miss Murray and another prostitute. He told the police: "They were a couple of dimbos. I asked them to put on the

Miss Sharon Bovill, Steed's girl friend, kept a horrifying secret during his reign of terror, it was disclosed yesterday.

Each time he carried out a rape he told her every graphic detail. But she was so terrified of the powerful fitness fanatic who forced her to call him God, that she kept her silence. In her agony, the petite blonde even thought of killing him herself.

Miss Bovill, aged 21, who says she still loves Steed and has promised to stand by him, wept uncontrollably as he was led away to start his sentence.

Steed, who received additional sentences for abducting a woman on the M4 and for various car thefts, was arrested after a seven-week reign of terror following the killing of Miss Jacqueline Murray, aged 23, a prostitute, whom he had picked up in Mayfair, central London, and then, bludgeoned at close range with a shotgun in nearby Park Lane when she tried to get out of his car.

He pushed Miss Murray into the road and she died shortly afterwards in hospital.

Steed, who pleaded guilty to the rapes, was said to have modelled himself on the film character of "Dirty Harry", the macho detective portrayed by Clint Eastwood.

At the time of the attacks, Steed was living with his Miss Sharon Bovill, his girl friend, aged 21.

Steed's first rape attack occurred when he picked up a girl, aged 20, at a bus stop in Croydon, south London. He took her to Epsom racecourse, and, when she refused to get in the back of a car with him, grabbed her hair, pressed a screwdriver to her throat and raped her.

His second victim was a girl, aged 19, who had gone to a garage in Banstead, Surrey. Steed pushed her over a wall into some brambles, produced a screwdriver and threatened to kill her, and then raped her.

His third rape attack almost ended in the death of a woman, aged 39, whom Steed abducted on the M4. He threatened her with a knife and a sawn-off shotgun before beating and raping her. She was so badly injured that a doctor told the court: "In my 30 years' experience I have rarely seen such an attack where the victim has survived."

Steed listened unemotionally to the sentences. Sir James told him: "In respect of these appalling offences, I have fully in mind the undoubted fact that you were then suffering from such abnormality of mind that it substantially reduced your responsibility. But not one doctor recommends medical treatment and not one says you are safe."



Ms Pamela Chapman and her daughter Emile, taking part in a flotilla protest against the lack of legal protection for water dwellers at the Houses of Parliament yesterday (Photograph: John Rogers).

Union leader 'Private Eye mole'

The former union leader Alex Kinson was named in the High Court yesterday as a "secondary mole" for Private Eye, in the allegations it published about newspaper magnate Mr Robert Maxwell.

Mr Richard Ingrams, former editor of the satirical magazine, said that information that Mr Maxwell was "paymaster" for Labour leader Neil Kinnock's overseas trips came from a prospective Parliamentary candidate, who had been given the information by Mr Kinson.

The same information also came from another person, who was privy to what went on in Mr Kinnock's private office, he said. Mr Ingrams, editor of Private Eye for 24 years until last month, refused to disclose the identities of the two primary "moles".

Brent head's job is safe, says QC

Miss Maureen McGoldrick, the headmistress who was reinstated last week after a 15-week suspension for an alleged racist remark, was assured yesterday in the Court of Appeal that she can keep her job.

Her employer, Labour-controlled Brent council, is appealing against an order stopping it holding a disciplinary hearing into allegations that she said she did not want any more coloured teachers at her school.

Sir John Donaldson, Master of the Rolls, sitting with Lord Justice Nicholls and Sir Edward Eveleigh, is being asked to set aside a declaration granted by Mr Justice Roch in the High Court last month. He ruled that the decision by the Governors of Sudbury Infants School, which cleared Miss McGoldrick of making a racist remark, was binding on the council.

Savage seeing patients

Miss Wendy Savage, an obstetrician, was treating mothers at the London Hospital today for the first time since her reinstatement last month.

She was suspended for 17 months before being cleared of five charges of professional incompetence. Three weeks ago she was her fight for reinstatement and four fellow consultants, who have refused to work with her, finally backed down. Since then she has been at work but busy with administrative duties.

Fatal fire followed argument

An argument over an apple may have led to a fire at a rest home in which three people died, an inquest was told yesterday.

The coroner, Mr Richard Van Oppen, said a woman resident who was "a somewhat difficult patient with a mental history" had threatened to "blow the place up" after the argument with the owner of Mount Radford Rest Home at Exeter, Devon.

Lifeboatman dismissed for buying sweets

A lifeboatman who was involved in saving more than 90 lives was dismissed for buying chocolate with company cash, an industrial tribunal was told yesterday.

Mr Arthur May and his workmates bought the bars to eat on journeys from their homes in Cornwall to a job in Stoke-on-Trent, Staffordshire. The tribunal in Plymouth was told that they were allowed to claim only for meals. When they admitted spending part of a £5 meal allowance on sweets and changing receipts to cover the expenses, they were dismissed for gross misconduct.

Virgin Birth controversy Church reaffirms its beliefs

The Bishop of Durham, Dr David Jenkins, came under fire again yesterday when the House of Clergy of the General Synod passed a motion reaffirming the nature of Christian beliefs.

He quoted the Bishop of Malaysia as saying that "the whole issue of the Virgin birth of Christ and his resurrection from the dead is fully exploited by Muslim extremists who say the Bishop of Durham has endorsed the teaching of Islam."

Solicitors cleared of negligence on kidnap

By Frances Gibb
Legal Affairs Correspondent

A young mother whose children were kidnapped and abducted to Kuwait by her estranged husband is to appeal against a High Court ruling yesterday that the firm of solicitors which released his passport was not negligent.

The mother, aged 28, who was bound, gagged and beaten when her children were kidnapped in 1981, would have been entitled to nearly £30,000 in damages and interest for her ordeal if she had won, Mr Justice French said.

But he dismissed her claim against the Bristol firm of solicitors, J R Brown and Co, saying that while they were in breach of a duty of care to the mother, they could not have foreseen that the Kuwaiti embassy would release the passport to the husband.

They had shown a "marked measure of gullibility" but they could not foresee the "dreadful events" which took place, the judge said.

Yesterday Mr John Neil, of Bevan Hancock, the woman's solicitors, said that they were almost certain to appeal.

"We are pleased that we succeeded in showing that the other firm did owe a duty of care to our client and that they were in breach of that duty in letting the passport out of their possession", he said.

The woman, who has since remarried and is not to be identified on the orders of the judge, had married the Kuwaiti father, who was a building student in Bristol.

They separated and in June 1981 he went to collect the children, a boy aged seven and girl aged eight, from his wife's home for a visit to the zoo. The mother was also invited. She was bound and gagged by two men and two women and forced inside a van. She was later found when the van was abandoned.

Portfolio Gold - Winner to tour Britain

A housewife is the sole winner of yesterday's Portfolio Gold prize of £4,000.

Mrs Margaret Bergval, aged 55, of Sheffield, has played the Portfolio Gold game since it started.

"I could not believe my luck," she said. When asked how she intended spending the prize money, Mrs Bergval said: "I should like to travel around England."

Readers who wish to play the game can obtain a Portfolio Gold card by sending a stamped addressed envelope to:



Mrs Margaret Bergval, could not believe luck

Fizzy drinks cost £112

A man who was charged £112 for two fizzy drinks in a club in Soho, central London, returned later with two guns and forced topless hostesses to hand over the cashbox.

John Halsey, aged 25, a golf greenkeeper, of Churchfield, Harlow, Essex, was described as naive and stupid by Judge Wickham yesterday at the Central Criminal Court. He gave him a 12-month sentence suspended for two years.

Halsey, who admitted the robbery at the Windmill Club, which is believed to have closed since the incident, was caught by a bouncer. But he had deducted the money he felt he was owed.

WHEN you first handle a Patek Philippe, you become aware that this watch has the presence of an object of rare perfection. We know the feeling well. We experience it every time a Patek Philippe leaves the hands of our craftsmen. You can call it pride. For us it lasts a moment; for you, a lifetime.

We made this watch for you - to be part of your life - simply because this is the way we've always made watches. And if we may draw a conclusion from five generations of experience, it will be this: choose once but choose well. A Patek Philippe - because it's for a lifetime.

PATEK PHILIPPE GENEVE

At exclusive Patek Philippe showroom 15 New Bond Street, London W1Y 9PF Tel 01 493 88 66

November 10 1986

Community tries to soothe fears of costly VAT rises

On the day the conference voted heavily in favour of the United Kingdom joining the European Monetary System and for the completion of the internal market by 1992, Mr Jacques Delors, President of the EEC Commission, set out to allay fears about the possible costly impact of proposed changes in the VAT regime of the Community.

These changes, expected to be known by the end of the year, are part of the process of meeting the 1992 target date for the single European market made possible by the reforms recently adopted under the Single European Act.

The president told the CBI conference that two key lines would be embarked upon in 1987 - the abolition of tax barriers and the opening up of public contracts.

The Government has been under strong pressure at Westminster and elsewhere not to agree, for example, to the removal of zero rating on the construction industry, a move said to be likely to add considerably to the cost of building a new house.

The art world has been making strong representations about the impact the imposition of VAT would have on the export and import of works of art, and the UK, unlike other member states, does not impose VAT on food.

The president made it clear that the aim was to make VAT and excise duty rates close enough to avoid distortions of trade when frontier and fiscal checks were removed.

However, he went on: "That does not mean that we will be seeking to impose a single, harmonized rate for VAT, or for excise duties. No, we shall be careful to provide flexibility."

"We will probably propose more than one target rate of VAT and will certainly allow a margin of fluctuation around those target rates."

"The object is to provide a Community regime which will allow the abolition of fiscal frontiers, but which member states can adapt to their individual circumstances."

He conceded that the abolition of tax barriers was a difficult assignment, the more so because unanimity would still be required among the member states, rather than majority voting under the single European Act.

But how, he asked, could there possibly be a single European market if major differences in indirect taxation remained? In 1987, they should remember that all 12 member countries of the EEC would have the same system of indirect tax - VAT. That showed progress was possible.

By the end of the year the Commission would be putting forward proposals for bringing the levels of VAT and excise duties in member states closer together. In the meantime the Commission expected the Council of Ministers to agree the proposals for completing the structure of VAT and the main excise duties, and the adoption of Commission proposals for a rate standard.

He said that this standstill was designed to prevent differences in tax rates within the EEC from increasing further, while at the same time allowing member states to move, if they wished, towards the likely zones of convergence. All this combined the minimum necessary discipline with maximum flexibility.

As for the opening up of public contracts, he said the achievement of the single European market would demand the sweeping away of impediments arising out of disparate standards, different technical rules, and divergent national specifications.

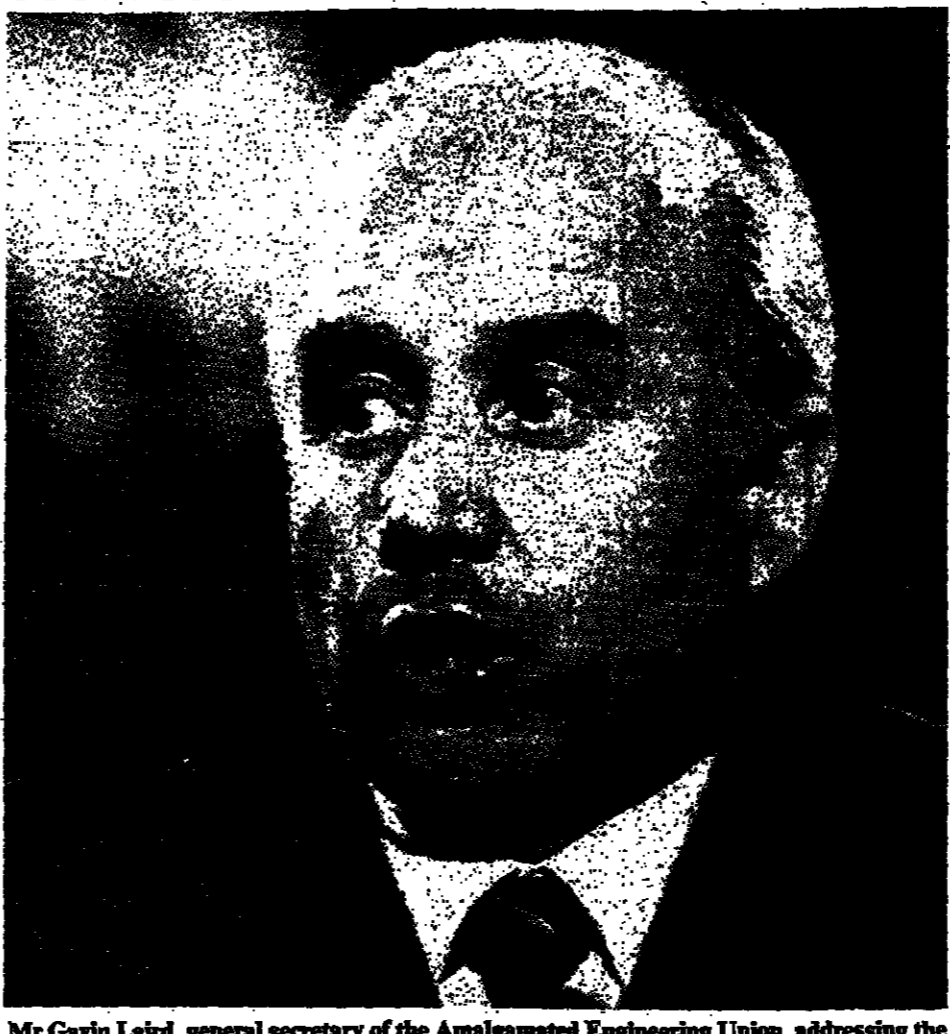
Outlining the programme of action the EEC had submitted to the Council of Ministers, he indicated that new sectors likely to be covered were transport, telecommunications, energy and water.

M Delors, who addressed the conference in English, called for immediate action on technological co-operation. He could not see why EEC member states should be showing so much indecision over the framework programme for research and development which it had submitted, and which involved spending £5 billion over five years.

At less than 2 per cent of overall research and development spending in the Community, this was the absolute minimum to get the effort off the ground.

He did not see why the most solemn undertakings by the heads of state and government were not being put into effect faster.

CBI CONFERENCE



Mr Gavin Laird, general secretary of the Amalgamated Engineering Union, addressing the CBI yesterday, the first senior union official to do so. He called for co-operation to help recovery, with priority for education and training (Report, page 20).

Business 'must exploit climate of enterprise'

It was many years since the business climate for enterprise and opportunity in Britain had been better, Mr David Nickson, president, said when he opened the tenth annual conference in Bournemouth yesterday.

"The ball is firmly in court now," he said.

In the tough world of international sport, it was widely understood that only supreme fitness and dedicated training could lead to the winner's rostrum. Why should anyone expect it to be any different in the brutally competitive world of international business?

In tough competitive conditions, people get hurt, and the single biggest injury problem was unemployment. There were no simple political panaceas.

The only way to create the real, long-term jobs Britain needed, the only way to earn the higher wages everyone wanted, the only way to create the wealth to pay for social needs was for British business to sell more and to sell better in the markets of the world.

Mr Nickson added: "Now that may be a hard and uncomfortable message, but it is a hard and uncomfortable world."

That was why at the conference they had launched their business manifesto with its 21 guidelines for government. These set the criteria against which they would measure and judge future policies and legislation from all political parties.

They were entering a crucial period when an election should be vital, whatever the outcome, that business did not

confederation stood for stability.

"Any thought of wholesale repeal of the three recent Acts and new proposed legislation in this field will put the clock back 10 years."

"So on behalf of the CBI I make this offer today. We will talk at senior level to any political party about their industrial relations policies for the future, and we will advise them on what we think is the best way forward."

"But equally I promise you that, should some of the regressive legislation now being canvassed be introduced, the CBI will be opposed to it and will do all in our power to resist the Bullcock Report."

"Turning to exchange and interest rates, Mr Nickson said what mattered for both was international confidence in Britain's ability to perform. If Britain could win that, the pound would not be persistently pounded about the world.

On wage settlements he said that when inflation rates went down abroad, their rates of pay and settlements went down too. Britain's went down but not far enough or fast enough.

Mr Nickson said that with so much expertise and enterprise in Britain's financial institutions they had to find better ways of using City and industry for the long-term health of the nation.

"Corporate capitalism, institutional capitalism, and now popular capitalism have become part of the facts of life. What we must now allow is for British industry to be sold down the river by speculators' capitalism."

COMPETITION

lose the benefits and the better business climate which currently existed - low inflation, lower taxes, lower costs in business, fewer controls and better industrial relations.

"All that adds up to a climate for enterprise. Do not let us forget or throw away these advantages we have gained," he said.

The confederation would be considering the Chancellor of the Exchequer's statement carefully before making its budget representations next month. But it seemed clear that Mr Lawson had gone a long way towards meeting their proposals on increasing infrastructure expenditure.

"They would oppose any substantial increase in taxation which would actually hinder growth or the personal performance of which depended."

In the United States top marginal rates of tax and the standard rate were roughly half those in Britain.

That differential was bad enough, but should the UK rates ever be increased significantly at any time in the future, there would be a brain drain of Britain's brightest young scientists, businessmen, entrepreneurs, and managers which would rival the High Land clearances and torpedo the prospect of Britain's recovery.

Turning to industrial relations, Mr Nickson said they were all for more progress on employee participation and profit-sharing on a voluntary basis. But on legislation the

City urged to go for growth

A resolution stating that managers should be encouraged to opt for long-term profit rather than short-term profit was unanimously carried.

The motion, chosen in a ballot, was moved by Mr Julian Smith, chairman of the London regional council of the confederation.

He said the short-term "make a quick buck" philosophy was not only selfish for future generations, but also was bad management now. He urged companies to push themselves into it.

In the City they were judged not by medium and long-term

companies to get smaller relatively and absolutely, provided that the profits continue to flow, at least in the short term."

The Government too suffered from short-term pressures. With the possibility of an election that was about as far as the Government's horizon could reasonably be expected to stretch.

"We must convince ourselves and the City and the Government of the vital importance of planning for growth for future strength and not for making a short-term buck," he said.

PLANNING

plans and strategies but by short-term profitability considerations.

That was sometimes the cynical result of the desire to keep the market moving, up or down, rather than a real judgement of a company's worth and potential.

"It is easy to substitute shuffling the pack for real growth. Some companies may grow this way, but the economy does not," he said.

He went on: "In Britain we are far too content to allow our

Lawson strategy 'still on course'

ECONOMIC POLICY

Mr John McGregor, Chief Secretary to the Treasury, assured delegates that the Government had not changed course on economic policy and appealed for a fresh mandate to enable the Government to complete what still had to be done.

Addressing a lunch given by the Small Firms' Council of the CBI, Mr McGregor gave a warning that the Government's achievements could easily be reversed, exposing the country to the more liberal spending plans of other parties.

"Ending the trend of public spending has been hard going, but we are succeeding," he said. The revised spending plans unveiled last week by the Chancellor of the Exchequer, Mr Nigel Lawson, in his autumn statement did not mean accelerated growth in public spending. In fact, it was "quite the opposite," Mr McGregor said.

Political switches harming industry

STRATEGY

A call for the Department of Trade and Industry to take a leading role in achieving a coherent industrial strategy came from Mr Harry Horsby, of the Process Plant Association.

He said the department should be the catalyst to bring together a team of industrialists, bankers and the Government to assess future markets and create the right background from which a British team could supply market needs.

Mr Horsby, speaking during a debate on a motion that Britain needed a coherent industrial strategy, said that the team should work to harness the City's powerful forces to determine how they could achieve a long-term industrial strategy.

The motion, which was carried overwhelmingly, was moved by Dr James McFarlane, director general of the Engineering Employers' Federation. He said any strategy must be coherent enough not to be pulled apart by every change in the political wind.

"What other country, for example, has changed the ownership of its steel industry from public to private, and vice-versa, four times since the war?"

"What other country has treated its motor industry as we have treated ours, first as an economic regulator, then as a pampered invalid, finally as an awful warning?"

Mr Roland Long, of Roland Long, said that at the core of a coherent industrial strategy must be an end to the adversarial industrial relations.

Mr J. R. Trustram-Eve, of J R Eve, spoke of the need for location of industry. The North-South divide was one of the most serious problems.

Mr Martin Jordan, of Parker Knoll, opposed the motion. He described it as dangerous and ill conceived and said that at the end of the day it would be a waste of time and detract from all their business.

In the decade before the Conservatives took office in 1979, public spending rose by about 3 per cent in a year in real terms. During its first Parliament the Government brought this down to 2 1/4 per cent and to 1 1/4 per cent during its second Parliament.

Current plans provided for spending growth of 1 to 1 1/4 per cent yearly over the next three years, substantially less than the growth of the overall economy, Mr McGregor said.

Spending plans would not be allowed to lead to more borrowing. The Chancellor had pledged that next year there would be no relaxation on borrowing objectives set down in the last Budget.

Mr McGregor said that this assurance was crucial for those concerned about Britain's interest rate levels.

Better pay urged for teachers

EDUCATION

Delegates carried by an overwhelming vote a motion urging a better reward for teachers in order to restore the status of the profession. The motion emphasized that that must be accompanied by a raising of competence and more effective use of school and college facilities.

Mr Roland Long, of Roland Long Limited, who moved the proposal, said: "A way has to be found to overcome all the bitterness and frustration which has had such a disastrous impact on our children."

Mr Long appealed to Mr Kenneth Baker, Secretary of State for Education and Science, not to impose a settlement on the teachers.

"There is no Act of Parliament which can oblige people to give commitment and in education above all else it is commitment for which we must strive."

Mr John Peake, of Baker Perkins, said the worth of teachers must be recognized.

It was important that an agreement on pay and conditions should be fair and representative value for money. It must also help to overcome the serious shortage of mathematics, physics, craft design and technology teachers.

Delegates also carried overwhelmingly a motion emphasizing that the commitment of top management was the key factor in innovation, but doubting whether that commitment was yet strong enough.

Mr Bruce Scott, chairman of the North West Regional Council, said that research and development was rising in the United States but declining in Britain. Some top management did not know how to promote new opportunities.

Mr McGregor, the Treasury's chief negotiator in the annual spending round, recalled that when the Conservatives came to power their objective was to reduce the share of national income taken by the state and it had achieved this progressively since 1982-83.

Echoing Mr Lawson's remarks on television last Sunday, he said it was wrong to regard the £4.7 billion increase in public spending plans for 1987-88 as a pre-election spending spree.

More money for priority services such as education, health and roads was no policy reversal either, but built on already increased real expenditure in these areas, he said.

In spite of extra rates needed to meet the teachers' pay bill, Mr McGregor said "responsible" budgeting by local authorities next year would still permit single figure rate rises.

The Aggregate Exchequer Grant, the funds central government pays towards local authority finance, will be increased by nearly £1.5 billion next year.

Utility charges were likely to rise by less than 2 per cent in the coming year, compared with over 3 1/2 per cent in the past year. He said this was further evidence of the Government's success in improving the finances of nationalized industry to the benefit of the business community and the taxpayer.

Last week's autumn statement could not give the overview of seven years of Conservative government policy, which had changed the climate and attitudes in such areas as industrial relations, share ownership and enterprise, Mr McGregor concluded.

Today's agenda

This morning Mr Peter Walker, Secretary of State for Energy, will address the conference on Britain's energy industry. This will be followed by a resolution on energy policy.

A discussion on relations between the City and industry will be followed by resolutions about meeting the capital needs of the future, the changing role of the City and mergers and acquisitions.

The closing address will be by Sir Terence Beckett, the CBI's Director General.

EMS membership wins big majority

Britain's entry to the European monetary system (EMS) would signal to its European partners that at last it had become fully paid-up members of the European Community, Mr John Raisman (British Telecom), chairman of the European Committee of the CBI, told the conference.

He moved a resolution, carried by a large majority, urging the Government to negotiate Britain's full membership of the system without further delay.

Strong support for swift membership came from Mr John Quinton, of Barclays Bank. He said that economically and commercially they needed to be more closely linked to the Community and nothing would demonstrate that more than full membership of the system.

International trade was hampered by wide fluctuations in exchange rates and so was business planning and investment.

Full entry would dampen exchange rate pressures which had pushed British interest rates to levels higher than those elsewhere in the EEC. He considered that full entry would lead the country down the road to greater competitiveness because of the disciplinary effect that would be controlling the exchange rate.

Mr Quinton said that if they had to wait for a decision to join until after the election, he hoped the situation would still be as favourable as it was now.

Mr Tom O'Connor, of Elta Plastics, pointed out that when they last met, there were DM3.75 to the pound; now it was DM2.94, where he would like it to be kept. The time was right to join the system and they could do it that day.

It would not be a soft option, he said. It would be tough for most industrialists.

Overseas investors welcomed

INVESTMENT

Delegates carried by an overwhelming majority a resolution on industrial collaboration and welcoming foreign investment.

Sir Colin Campbell, chairman of James Finlay plc, moving it, said the case for unimpeded new investment from overseas was overwhelming. That view was based primarily on the fact that tribal feelings against foreigners continued to be an important sentiment around the world.

Many of the arguments for an open-door policy were obvious. It encouraged spin-offs of new technology and innovative management techniques and new employment.

They should be clear that an open-door policy did not necessarily mean a commitment to free trade.

Indeed, many companies had taken up manufacturing overseas only because the host country's restrictions worked against them. It was a choice of local manufacturing or loss of the market.

Governments had a propensity to look after their own and that was likely to continue, not least in this country, making free trade an unreal dream.

"They were aware of the 'horrendous debts' in much of the Third world. One of the best ways of dealing with it was by investment rather than loans so that if a project failed the investor lost his money and the host country owed nothing."

It was tragic that the chance of involving General Motors with British Leyland was botched on the basis of a "xenophobic hang-up."

Call to keep politics out of contracts

The CBI conference voted to tell the Government to stop public authorities introducing political conditions into the award of contracts.

Mr Derek Gaultier, of the Federation of Civil Engineering Contractors, said they doubted whether the law would be enough to cover all the loopholes.

Construction was one area of local government business where competition between councils' direct labour organizations and private sector contractors was already mandatory, he said.

At the Conservative party conference, Mr Nicholas Ridley, Secretary of State for the Environment, had foreshadowed proposals to extend such competition.

If this happened, the problem of politically motivated councils would face a wider section of British industry

Society based on merit is vision for year 2010

VISION 2010

Investment in industrial shares attract the same tax relief as mortgages, that regional development agencies be created covering the entire country.

The team does not rule out the need for state subsidy in specific cases.

On marketing, the team says it does not agree that the loss of old markets and failure to exploit new ones is a sign of inevitable decline of a mature economy. Rather, it says, all parts of the British economy have been slow to recognize the rapidly changing industrial environment.

"We have been complacent in assuming that the goods we make for today's customers will do for tomorrow's, lazy in seeking new customers, especially overseas, and cautious in our attitude to new technology."

Overseas markets should be more thoroughly researched and businessmen must be prepared to speak the language of the target market, and the report says that the excessive bureaucracy of the European Commission must be curbed.

On innovation, the team says industry has been slow to use flexible manufacturing systems and companies are criticized for not recognizing the potential of information technology.

Companies must embrace change willingly, and the team asks whether there should be a Ministry of Science.

On education and training, Vision 2010 says that the present system encourages specialization at the early age. Students should be introduced to industry and commerce at an early stage and all should become familiar with at least one international trading language.

Teachers should have better pay and career development, which "should lead to a standard in state schools which would render private schools an expensive irrelevance."

Companies are urged to adopt a policy of training and retaining. "The call of the gifted steamer has prevailed for too long."

The report makes no reference to the role envisaged for trades unions in the Britain of the future, and says that employee involvement in a business is essential. Workers should be encouraged to take a direct financial stake in their company and their pay directly related to the company's and their own performances.

The "them and us" syndrome must be removed, with managers and workers alike sharing the same passion and benefit rights, the same canteens and classrooms, and company cars and size of office determined by need rather than denoting "classes" of employees.

On finance, the team attacks investors, analysts and management for placing too much emphasis on short term profits as a means of judging a company's performance. The City of London must discriminate in favour of companies with long term plans.

Business is criticized for failing to recognize sufficiently the growing concerns of the public about the quality of the environment. "Companies have been reluctant to reveal information about the environmental impact of their work, and to discuss openly the relative costs and benefits."

The team concludes: "In 2010 we will be nearing the end of our working lives. If change is not accepted and implemented, our children will be working in a Britain which has failed them; we see no need for this."

Sidney's vision, page 25

By Edward Townsend, Industrial Correspondent

The brave new world envisaged by the CBI's "Vision 2010" team was presented to the opening session of the conference yesterday.

The interim report said: "We envisage a meritocratic society where innovative and competitive enterprises provide work for those who seek it, a society which is committed to wealth creation and recognizes that people are the prime asset in achieving that goal, not a cost."

In a quarter of a century's time, it says, the British people should be more articulate and numerate, more able to speak in foreign tongues, and increasingly adaptive and quick to respond to changing circumstances, and paid by results.

The managers of the next century are urged to be more innovative, to focus greater

سكرا عن الاصل

Courts vary widely in rulings on child custody

By Frances Gibb, Legal Affairs Correspondent

Huge variations between courts in different parts of the country in awarding joint or sole custody of children when couples divorce are disclosed in a report published today.

The report, by the Law Commission, shows a custody order can depend on what court the parents choose and on where they live: joint custody is rare in the North of England, but awarded in 20 per cent of cases in the South.

It also depends on the court: in some courts there is a 50 per cent chance that the court will award joint custody, in others 95 per cent or more orders are for sole custody.

The report, which provides the first countrywide picture of custody orders made on divorce, says that 80,000 such orders were made on divorce in 1985, many of which affected more than one child.

Wives were granted custody in 77 per cent of cases; husbands in 9 per cent and joint custody was ordered only in 13 per cent of cases.

But whereas in the South-west and Home Counties, joint custody orders form more than 30 per cent of the total, in many Midlands and northern courts joint custody is rare, accounting for 4 to 5 per cent of all orders.

Although joint custody accounts for only a small percentage overall, comparison with earlier smaller samples indicates that the proportion has risen by threefold since 1974.

Joint orders rarely require both parents to carry out child care duties equally, it says.

A sample of 3,000 from 10 courts across the country found that in all courts in about 90 per cent of cases it was envisaged that the children would live mainly with their mothers.

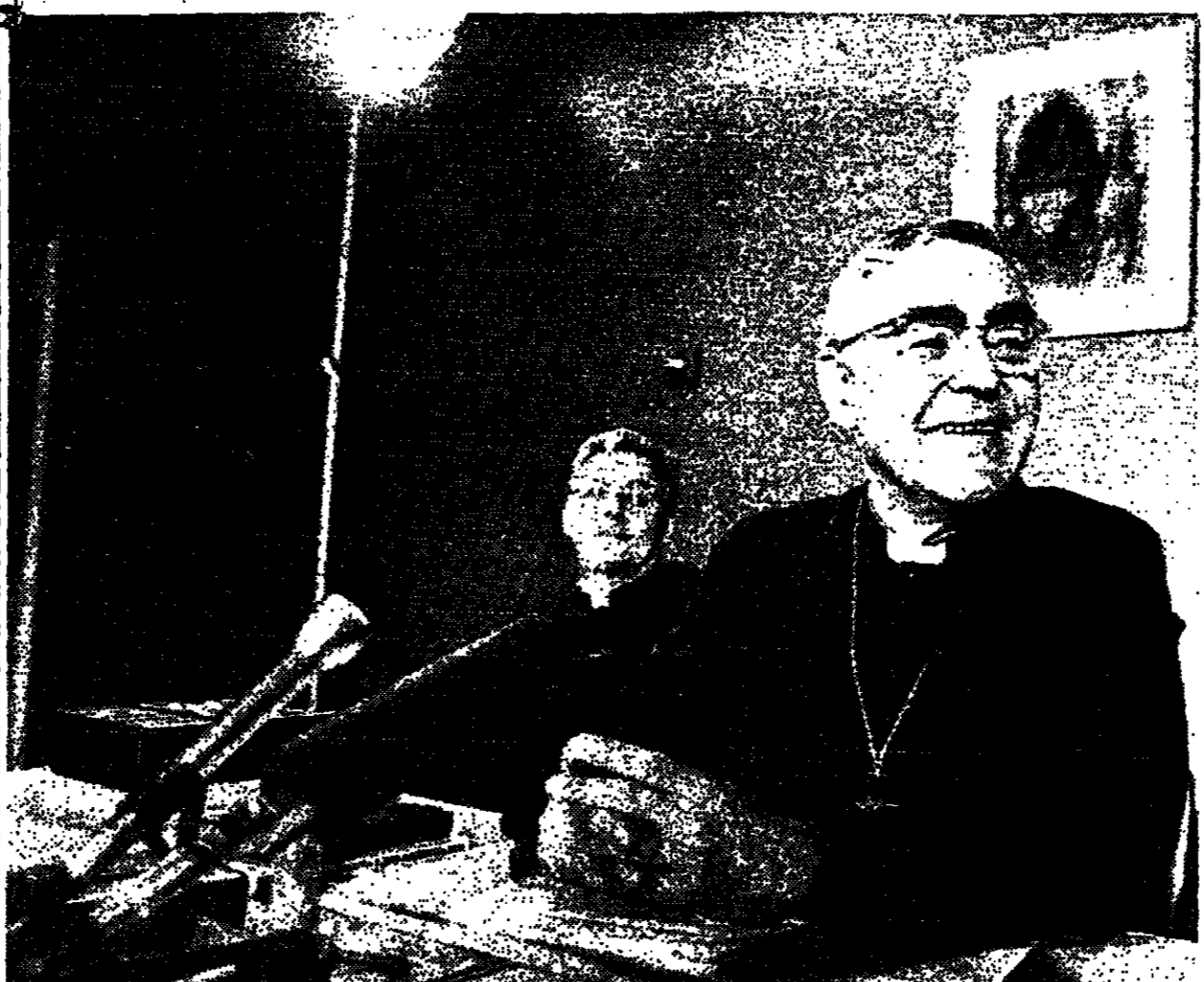
The report also discloses for the first time the views of a sample of divorce judges: all judges interviewed agreed that where possible both parents should continue to be involved in their parents upbringing after divorce.

But there were strongly held and divergent opinions on the merits of joint custody orders. While some courts actively promote joint custody, others discourage it.

The report also highlights the uncertainty and confusion over the effect of custody orders. Interviews with 35 solicitors showed their clients thought sole custody meant "complete control".

None of the judges agreed with that. Most took the view that the parent living with the child had no right to take key decisions concerning the child's upbringing if the other parent disagreed.

Custody Law in Practice in the Divorce and Domestic Courts: Supplement to working paper No 96 (Stationery Office, £3.75).



The Bishop of London, Dr Graham Leonard, with his chaplain, the Rev John Shepherd, speaking at a press conference in London yesterday when he denied he was rebuked by the Archbishop of Canterbury. (Photograph: John Manning)

Bishop 'does not regret' trip to Tulsa

By Angella Johnson

The Bishop of London, Dr Graham Leonard, yesterday denied that he had been "rebuked" by the Archbishop of Canterbury after his visit to Tulsa, Oklahoma, to conduct a confirmation service in America.

Dr Leonard told a press conference in London that although Dr Robert Runcie had disapproved of his controversial trip to Tulsa, Oklahoma, he had not been reprimanded when they met last Friday. He also defended the trip and said that, if necessary, he would go again.

"There was no element of reproach," he said. "Our meeting was a genuine attempt to understand each other. I am very sorry that the Archbishop was disappointed, but he had already told me this before I left, so it was no surprise."

"In the end we agreed to differ - it was no dressing down," Dr Leonard said, third in the Church of England hierarchy after Dr Runcie and the Archbishop of York, went to Tulsa after a request from a local priest, Father John Pascoe, who had been deposed by the American Episcopal Church.

Dr Leonard said he "deeply regretted" the controversy caused by his action, which was against the wishes of Dr Runcie and the House of Bishops of the Church of England.

But he also said: "I do not regret having gone, and depending on the circumstances and pastoral needs, I would go again." He denied that the ordination of women priests had influenced his decision to go to Tulsa. This was one of the issues behind Father Pascoe being deposed. Dr Leonard believed he

could in good conscience administer pastoral care to a church which had been expelled from its diocese. He criticized the Church of England for adhering to decisions taken by the General Synod.

"All I have done wrong is to have acted against the club of the Church. I am not infallible, but neither is the General Synod." An attempt will be made by Synod members to raise the issue of Dr Leonard's visit, but he said he had no intention of defending himself before the 565-strong body.

The House of Lords: 2 Peers united by 'unfashionable' taste for debate

There is more than blue blood running through their Lordships' veins. In the second of three articles on the power and influence of the Upper House, Sheila Gunn, of our Political Staff, describes who sits in the House of Lords.

Lord Hailsham, the Lord Chancellor, perches on the Woolsack eyeing the gentlemanly procedures of the House of Lords from beneath the fringe of his wig.

Old age is one of the things most of their Lordships have in common. Originally the Lords Temporal faced the Lords Spiritual across the Chamber. But today a curious assortment of individuals qualify for the daily allowance of £52.

It is rare for more than 400 of the 1,180 peers entitled to sit in the Lords to attend, even when there is a three-line Whip on an important vote. About 300 are never seen.

The three front benches are stocked with a mixture of government ministers, retired MPs, hereditary peers and "working" peers - those plucked from leading posts in other walks of life.

Lord Whitelaw, Leader of the Lords and deputy Prime Minister, heads a batch of ministers, many of them hereditary peers, together with some 300 Conservatives on the backbenches.

But the recent resignation of two experienced spokesmen, Lords Elton and Swinton, has led to a loss of expertise on the front bench. He has brought on three "yuppies" to make up the number of Whips - Lords Beaverbrook, Heskeith and Dundee.

team of specialists to revise government Bills and deserves much of the credit for the Labour Party's recent silence on the future of the upper House.

Mrs Thatcher has managed to infuriate him by her reluctance to appoint a new batch of working peers. Most of his spokesmen are in their sixties or seventies and were given life peerages for service as MPs or in other fields.

The Liberals and Social Democrats total 85, including a few hereditary peers and former MPs.

The Government's main headache is the wavering vote of the 275 independent "cross-benchers", the 146 non-affiliated peers, and the bishops.

Added to these are a small nucleus of regular speakers, often strongly committed to a particular cause.

The complaint laid against the Lords is that it is "unrepresentative". It used to be a standing joke that there were two issues which guaranteed a lively debate in the Lords: poaching and the alternative prayer book. With the background of the present members, there must be added to these: local government, the rights of the disabled and the elderly, the constitution, universities and the freedom and rights of the individual.

Nearly all the Government's problems in getting Bills through the Lords stem from these special interests. Tomorrow: What Future?

Car maker denies secret Honda deal

By Tim Jones

Claims that a new all-British car is being scrapped after secret talks between Austin Rover and the Japanese company Honda were yesterday described as "totally speculative".

There are reports that the AR6, designed to replace the Austin Metro, would be replaced by a small car developed under a tie-up with Honda.

Huge research and development costs would be saved by using Japanese tooling, design and technology which account for millions of pounds before any new model is launched on the market.

Mr Graham Day, new chairman of the Rover Group, is reported to have travelled to Japan last month for talks with the Japanese car giant.

Such a deal would make good economic sense for the financially troubled Austin Rover group but would have a profound political and psychological effect on motor manufacturing in Britain.

It would be a dramatic admission that in the international market, the state-owned Austin Rover group is just too small to survive.

In return for a firm foot-

hold in the British small car market, Honda could expect a share of the equity of Austin Rover and representation on the policy-making board.

Last night, the company would not deny the report but said it was "totally speculative".

Honda has already shared development with Austin Rover of the Rover 800 range of executive cars and is presently working with the company on a medium-sized model.

The possibility of the AR6 project being scrapped was condemned yesterday by Mr Doug Hoyle, Labour MP for Warrington North. He said: "This is a black day, not only for the motor industry but for Britain's manufacturing industry."

"Through the actions of Mrs Thatcher and Mr Paul Channon, Secretary of State for Trade and Industry, we are witnessing the burial of the British motor industry and the raising of the Japanese flag over the grave."

Mr Hoyle said he would be writing to Mr Channon demanding that more funds should be made available for the company.

Verdict on 'obsessive' car thief

The future of a compulsive car thief, who has spent the past year on remand in prison while the authorities tried to work out what to do with him, was decided yesterday.

Kenneth Lowndes has stolen nearly 400 vehicles and even used ambulances as getaway vehicles after suffering severe head injuries in a motor cycle accident.

Mr Richard Curtis, QC, the recorder at Worcester Crown Court, yesterday sent him to St Andrew's Hospital in Northampton, after hearing that the Trafford Area Health Authority in Manchester had agreed to pay the £38,000-a-year cost of the only treatment which could cure him.

Lowndes, aged 35, of Hale Barns, Altrincham, Cheshire, has received probation, treatment at other hospitals and imprisonment, but none could stop him getting behind the wheel of other people's cars.

He usually drove to the nearest police station to give himself up.

How many ways can Nefax improve your business communications?

Putting a Nefax to work in your office could be the most dramatic move in efficiency you'll ever make.

"Let's go!"

Got a contract that needs signing urgently? 150 miles away? Your Nefax will send it in something around 15 seconds. **1**

Quicker than posting. **2** Faster than Red Star. **3** And more convenient than both. **4** And of course, you'll receive back a copy of the contract, plus signature, in the same time. **5**

"What about drawings or plans?" Nefax is as amenable to pictures as it is to words. **6**

Bye-bye Telex. **7** And our reproduction technology ensures pin-sharp copy quality **8** even of photographs. **9**

"But I'm only sending it across town?" No jams with a Nefax. Compare that with a cab beep beep xxx"ss" **10** And consider the disadvantages of a motorbike messenger, "Sorry guv stopped by the Bill!" **11**

"I need to whistle over a copy of this report to each of our 23 suppliers." This can be effected as swiftly as if you were sending to one destination. **12** Courtesy of our Serial Broadcast function.

"15 seconds? Sophisticated bit of technology is it? Suppose I'll have to employ another brain to cope with it?" Yes, a Nefax is frighteningly advanced. But it's also alarmingly simple to operate.

Anyone who can pick up a phone will pick up the idea. **13**

Nefax uses normal telephone lines, no extra cabling **14** is needed.

You just dial a number, making it as easy to use as a photocopier.

You can even pre-programme up to 100 of your most frequently called numbers; each quickly accessed by the pressing of two keys. **15**

"Any time of day or night?" Ja, oui, yes, O.K., si, da... You can pre-programme your Nefax to purr efficiently into action any time. **16**

one of the world's largest telecommunications companies.

We can give you more know-how. **20**

More back-up. **21**

More good, old-fashioned confidence. **22**

Well, we are the experts in fax throughout the UK, Europe and the world.

"Will you give me the right machine?" First we have to find out what your business is about and how it works.

Then we can agree on which of our machines would most benefit your particular set-up. **23**

Then you'll get a free demonstration, so you'll be absolutely sure. **24**

Finally we'll arrange to have your machine (or machines) installed, with as little disturbance to your routine as possible. **25**

"Ahem, cost?" You can buy, if that suits you. **26** Or you can arrange to lease. **27**

Either way, we can work out an arrangement that sits comfortably within your current budget. **28**

Nefax in a nutshell:

- Sends words and pictures across the world or across town in 15 seconds.
- Sends to multiple destinations automatically.
 - Excellent reproduction.
 - Easy to use.
- Produced by one of the world's largest telecommunications companies.
- Free demonstration.
- Fill in the coupon.

Congratulations and best wishes for the next 21 years!

THORN EMI

THORN EMI plc THORN EMI House Upper Saint Martin's Lane London WC2H 9ED Telephone 01-836 2444

NEC

"Where's my pen?" Improve your business communications at a stroke.

Please send me more information Please arrange a free demonstration in my office

Name _____ Position _____

Company _____

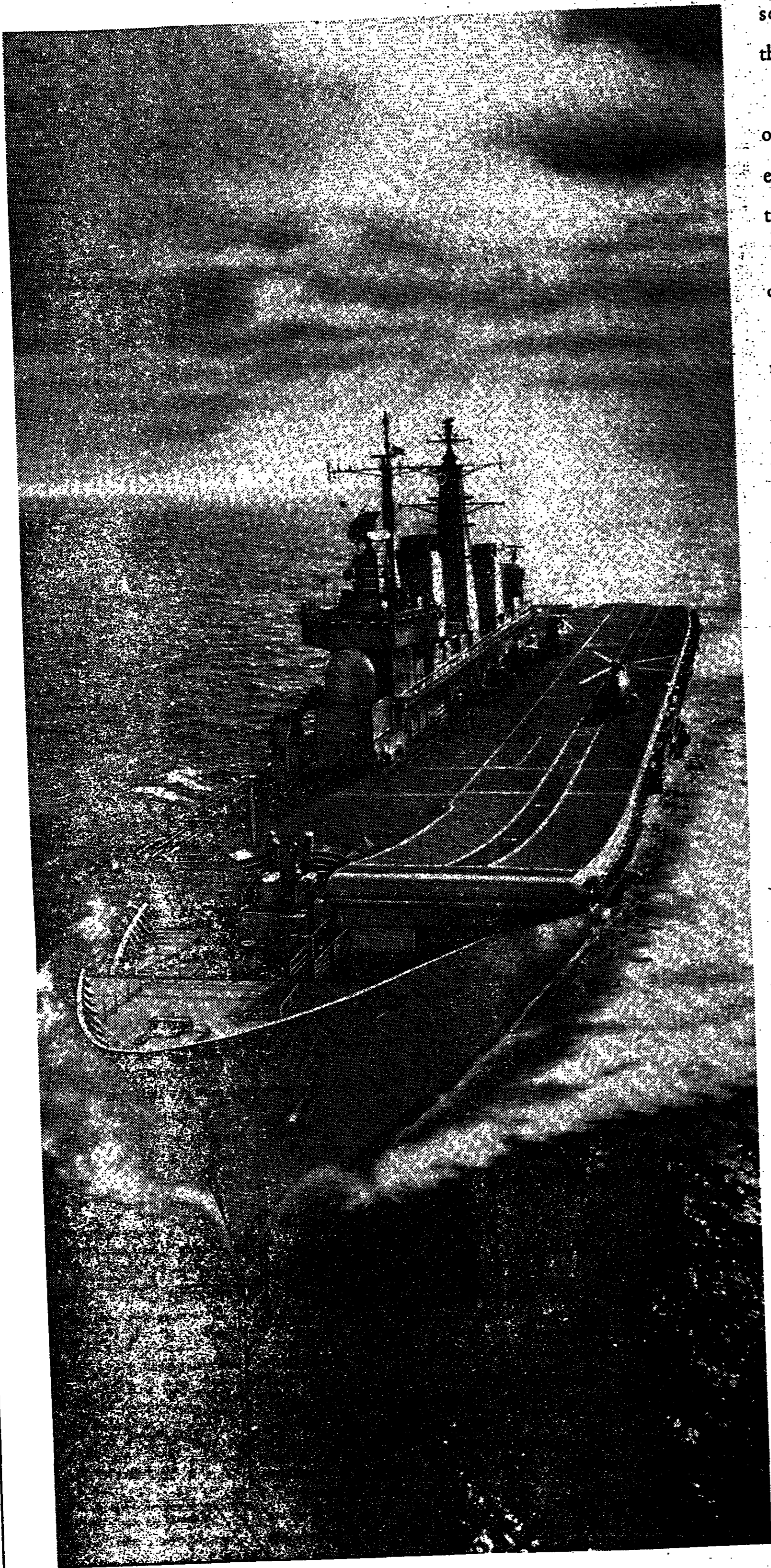
Address _____

Telephone _____ Business Activity _____

Send to: FAX Sales Department, NEC Business Systems (Europe) Limited, 35 Oval Road, London NW1 7EA. Or call 01-267 7000

T 11/11

Nothing can outfax a Nefax.



H.M.S. ROLLS-ROYCE.

Actually, it's H.M.S. Ark Royal. aboard this powerful lady has been made
 But we feel there may be some justifi- by Rolls-Royce.
 cation in granting her the above title. We're not only referring to the four
 For virtually every major engine Olympus gas turbines that propel her

so effortlessly through
 the waves.

Her Sea Harriers rely
 on our unique Pegasus
 engines to get them off
 the deck.



Her Sea King helicopters depend
 on our Gnome gas turbines.

Even the Sea Dart missiles use our
 ram jets.

ROLLS-ROYCE RULES THE WAVES.

Not that H.M.S. Ark Royal is the
 only ship to rely on Rolls-Royce.

We have a range of engines to run
 a complete fleet on.

Right down to providing power for
 the Royal Navy's nuclear submarines.

So far, we've supplied twenty-five
 Navies with nearly 900 gas turbines.
 And together they've clocked upwards
 of two million running hours.

WE'RE MAKING WAVES ELSEWHERE.

Rolls-Royce gas turbines have other
 applications.

They generate electricity in places
 as far apart as the sunny Caribbean
 island of Martinique and the storm-
 lashed North Sea oil rigs.

While natural gas has been pumped
 by our engines across the wastelands of
 Siberia for seven years; and across
 Canada for twenty.

In all, 179 customers in fifty-two
 countries use Rolls-Royce gas turbines
 for industrial purposes.

Combined with our Marine oper-
 ation, sales amounted to £143 million
 in 1985.

And that's only part of the story.
 Overall turnover reached £1.6
 billion last year, the major part of which
 was aero-engine sales, yielding a record
 pre-tax profit of £81 million.

At Rolls-Royce, we're proud to say
 we run a very tight ship.

ISSUED BY SAMUEL MONTAGU & CO. LIMITED ON BEHALF OF HM GOVERNMENT AND BY N M ROTHSCHILD & SONS LIMITED ON BEHALF OF ROLLS-ROYCE plc.

Rolls-Royce and the logo are registered trademarks of Rolls-Royce plc.

Green
 prote
 to di
 power

Search for
 Legion
 uses link

DAKS S.

1521



Greenpeace protest fails to disrupt power plant

By Ian Smith

Greenpeace demonstrators tried to disrupt production at one of Britain's largest power stations yesterday, in an international protest about the effects of acid rain.

The group chained themselves to coal barges, hung from rail bridges, tried to scale a 600 ft cooling tower and attempted to block a supply canal with inflatable dinghies, after infiltrating the Central Electricity Generating Board's Ferrybridge complex, in West Yorkshire.

The peaceful demonstration by nine men and five women from Switzerland, Scandinavia, Scotland and England ended 10 hours later without arrests. The demonstration had its lighter moments of comic relief.

An earth digger was used to gently scoop to safety a couple from Switzerland, who had suspended themselves from a railway bridge by safety harnesses to halt trains ferrying coal into the plant, and wire cutters gently snipped free the group who chained themselves to coal barges before all were offered mugs of tea.

As the barges sailed off the crew enthusiastically applauded blonde Birgit Seffmark, from Denmark, who was unsuccessfully trying

Wordsworth painting hides secret for a century

Mystery of the sombre cleric

By Gavin Bell
Arts Correspondent

For more than a century, a celebrated portrait of Wordsworth has concealed a secret, the sombre and mysterious figure of a Victorian cleric in a black gown apparently holding a bible.

The image, made sinister by X-ray photographs, has just been discovered by experts at the National Portrait Gallery during routine restoration of *Wordsworth on Hadfield's Cliff*, completed in 1842 by the English romantic painter Benjamin Robert Haydon.

Close inspection of the painting revealed unusual brush strokes, which were brought to the attention of Mr Jacob Simon, the gallery's curator of eighteenth century portraits.

It was then sent to the Courtauld Institute of Art, where a mosaic of nine X-rays revealed the original work, upside-down beneath the painting of the poet.

Mr Simon said that it was rare for an artist to paint over an almost completed work, but the portrait of the cleric was consistent with Haydon's style of broad strokes.

"Despite long friendships with Wordsworth and Keats, Haydon was never a fashionable artist, and did not enjoy commercial success.

"In fact he was poor, and it is quite likely that he used this



Mr Jacob Simon, curator of the National Portrait Gallery, examining the painting by Benjamin Haydon

canvas twice because he could not afford to buy another one."

Haydon was known to have been a perfectionist, and it was in keeping with his artistic temperament that he had abandoned the earlier portrait because he had not been satisfied with it.

"His image of Wordsworth brooding amid a stormy mountain landscape has always been powerful, but I shall never look upon it quite the same way again.

"This discovery has added a further hidden dimension to what is already a fascinating picture."

The poet himself described the work, in a letter to the

artist, as "the best likeness, that is, the most characteristic, that has been done of me".

Overwhelmed by debt and disappointment, Haydon committed suicide four years after completing the Wordsworth portrait, but he left detailed diaries which Mr Simon intends to study, in the hope of identifying the hidden cleric.

However, the original work may never be seen, since no process has been developed for separating oil paintings.

Visitors to the Gallery may examine the enigmatic Wordsworth when renovation of its Regency suite, devoted to the Romantic poets and painters, is completed at the end of next February.



The head of the mystery cleric, revealed by X-rays, at the bottom of the portrait (Photographs: Ros Drinkwater)

Growth in popularity of double glazing

By Christopher Warman
Property Correspondent

More than 70 per cent of owner-occupiers have undertaken major repairs or improvements to their homes during the past five years, compared with about 60 per cent during the previous five years, according to a survey published today by the Building Societies Association.

A report in the *BSA Bulletin* says that households probably spent about £10 billion in this work last year, compared with £6.1 billion in 1981, and the most popular activity noted in the survey was the installation of double glazing or new windows, which more than one third (36 per cent) of the respondents said they had completed during the period.

The work done was mostly modernization rather than repair, and after double glazing came the fitting of a new kitchen (35 per cent), while 24 per cent of owner-occupiers had refitted their bathroom, 20 per cent had installed central heating, 19 per cent had the house rewired and 16 per cent had built an extension or converted their loft.

Most work was done by the 35 to 54 age group, while the young, aged up to 24 (45 per cent), and the retired, over 65 (39 per cent), were the least likely to carry out repairs or improvements.

BSA Bulletin, (Information Department, The Building Societies Association, 3 Savile Row, London W1X 1AF, £2.50).

Search for Legion cases link

By Pearce Wright
Science Editor

A search has begun for a possible common source of Legionnaires' disease, which has caused one death and affected five other people over the past two months.

The investigation has been launched by Gloucester Health Authority because it would normally expect only one case of Legionnaires a year in the city.

The man who died was in his sixties. His illness was diagnosed in September at the Royal Hospital, Gloucester, and two of the other cases, a man in his fifties and a married woman in her late thirties, were also affected in September.

Two new cases came to light last month, involving a man in his fifties and a married woman in her forties.

Government scientists are working with environmental health officials and GPs in Gloucester to establish any link between the cases. All six people came from the south-east of the city.

There have been 17 Legionnaires' disease deaths in Britain this year from 143 recorded cases. The disease is a rare type of pneumonia caused by a common organism which can be treated by antibiotics.

Watch on drug-user amnesty

By Peter Evans

Government ministers will be watching the results of a fortnight's amnesty which was begun yesterday for drug users throughout the south of England.

The Association of Chief Police Officers is expected to consider whether the idea could be of more general use in catching drug pushers.

Mr Brian Weight, Chief Constable of Dorset, said yesterday: "I would love to see it extended to the whole country."

Drug users who assist the police in detecting drug dealers and pushers will not be prosecuted.

The amnesty has been instigated by the television company TVS as part of its "Action on Drugs" campaign launched yesterday, and includes 10 hours of television programmes over two weeks.

The launch of the amnesty campaign comes after one last year by Dorset police in which over 6,000 calls were received.

The amnesty will run for two weeks initially but it will be extended if it proves successful.

County police forces from Dorset, Essex, Hampshire, Kent, Surrey, Sussex, Thames Valley, Wiltshire and the Channel Islands are involved.



Letraset was invented on a train.

John Dankworth composes music on trains.

Peter Barkworth reads scripts on a train.

This advertisement was conceived on a train.

The only thing ever created in cars is a jam.

DAKS Simpson
01-734 2002 PICCADILLY

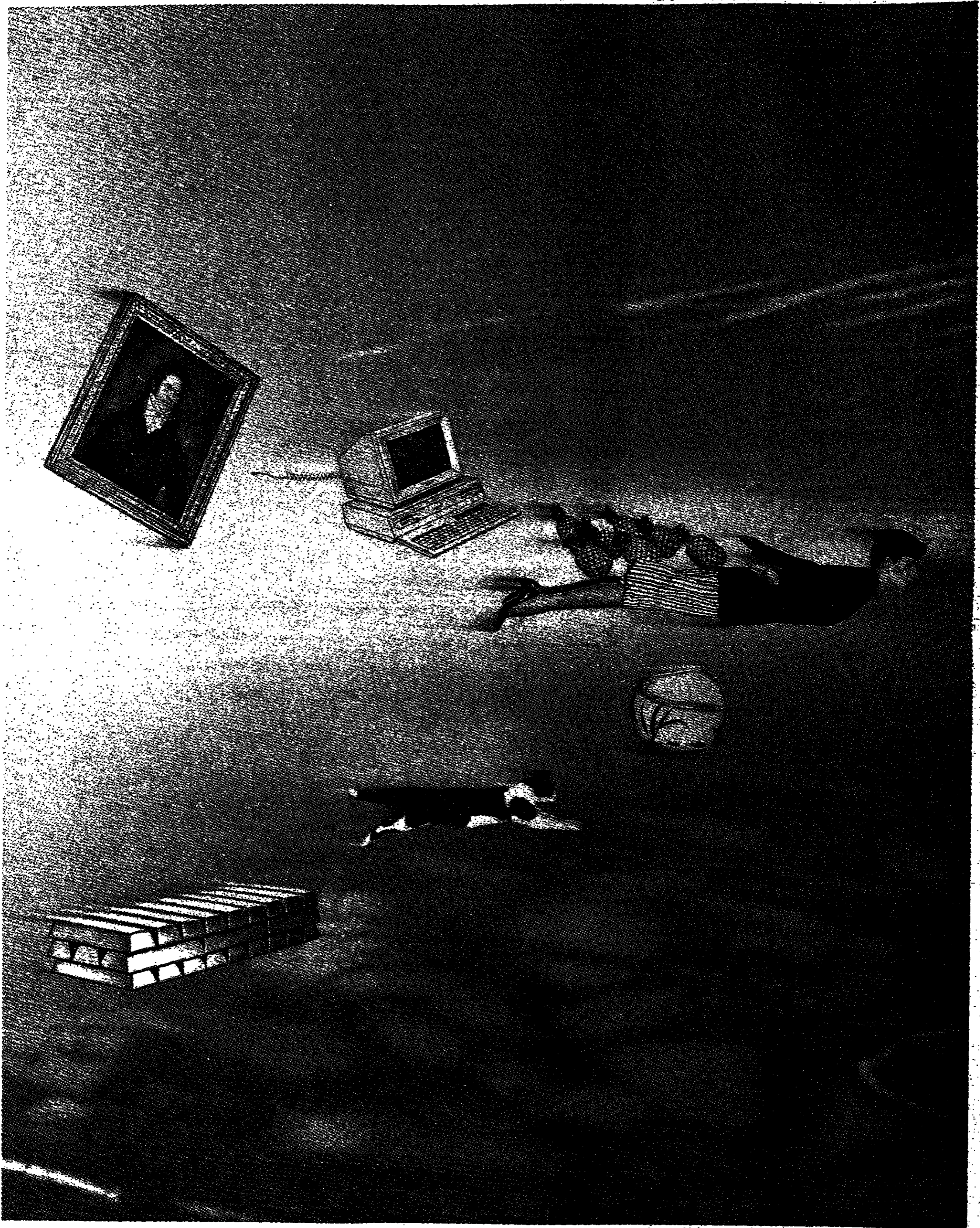
One look tells you it's DAKS

DAKS casual herringbone overcoat in Pure New Wool from a wide range of Winter coats starting at £169. Coat illustrated £239.

Call or write to receive your free copy of the new Simpson Mail Order Catalogue, and information on our new Simpson Signature Credit-Card - two convenient ways to shop.

Simpson (Piccadilly) Ltd., 203 Piccadilly, London W1A 2AS. Telephone: (01) 734 2002. Ext. 381.
Open daily 9.00 am to 5.30 pm, Thursdays 9.00 am to 7.00 pm.

Last year, British Airways made sales of over £450 million without flying any passengers.



Last year we flew nearly 20 million people to destinations all around the world.

But none of them contributed to over £450 million of our revenue. Our successful Cargo division made sales of £268 million alone.

Quite a few cats, fish and birds travelled with British Airways Cargo. (The most popular mode of transport since the Ark)

Gold bullion, rare paintings, computers and fresh food were just some of the items seen boarding our planes.

In all, British Airways carried 232,000 tonnes of freight and 41,000 tonnes of air mail last year.

No wonder we were voted Cargo Airline of the Year for the third year running by the readers of Air Cargo News International.

And if that wasn't enough, our competitors also contributed to a further £186 million for aircraft maintenance and other airline services.

These included flight crew training and the development and provision of computer software and telecommunications.

So it seems it's not only our passengers who make us the world's favourite airline.

BRITISH AIRWAYS

Britain's highest flying company.

Coup rumours sweep Manila on eve of trip to Japan

Aquino makes TV appeal for national calm

From Keith Dalton, Manila

President Aquino of the Philippines appeared on government television last night and appealed for national calm amid continuing rumours that a military coup would be attempted during her four-day visit to Japan which begins today.

"I shall oppose any attempt from any quarter to interfere with or dictate to my Government," she said just two hours after 15,000 people marched through Manila in a show of support for her eight-month-old Government.

On the eve of her departure for Tokyo, Mrs Aquino referred to rumours sweeping the country that troops loyal to the Defence Minister, Mr Juan Ponce Enrile, planned a *putsch* in her absence.

Without referring to Mr Enrile, Mrs Aquino denounced the "self-appointed Messiahs who would want to dictate how this Government should be run", accusing her detractors of a "shameless disregard" for the people's welfare for personal ambition or misguided ideals.

She said it was "an insult to the integrity of the majority of the New Armed Forces of the Philippines that have tried to adhere to the highest standards of professionalism".

"I will not allow the new AFP to be destroyed by a handful of misguided elements... the function of the soldier is to fight the enemies of the Government, not to fight the very Government it is ordained to serve."

She said that if this happened the only beneficiaries would be the communist insurgents.

Although publicly dismissing the possibility of a coup, Mrs Aquino has ordered presidential guards to "repel all predatory forces approaching (the presidential palace) under any pretext," the Philippine Daily Inquirer reported yesterday.

Church sources confirmed that Mrs Aquino had personally asked the influential Roman Catholic Archbishop of Manila, Cardinal Jaime Sin, to postpone his trip today to Rome.

The outspoken Cardinal, who played a leading role in the February revolt that brought Mrs Aquino to power, at first agreed but changed his mind on learning that Mrs Aquino would go ahead with her visit to Japan.



A crowd of 15,000 people demonstrating their support for President Aquino on a march through Central Park in Manila yesterday amid rumours of a plot to depose her.

World's largest hydroelectric project Caracas breaks grip of oil

Guri (Reuters) — Venezuela opened the world's largest hydroelectric complex yesterday, the Guri dam project, designed to spur Venezuela's industrial development and reduce its reliance on oil.

In a ceremony in the Guayana region, 400 miles south-east of Caracas, President Jaime Lusinchi gave the order to open the dam's floodgates, sending the waters of the Caroni River rushing down the 530 ft-high spillway.

"We should feel well satisfied with everything achieved here in Guri. This will permit us to diversify our economy, rescuing it from dependence on petroleum," President Lusinchi said in a speech marking the event.

"We are witnessing an event of colossal dimensions and importance for the country," the president of the Venezuelan Investment Fund (FIV), Señor Hector Hurtado said.

The 10,300-megawatt hydroelectric plant will be the world's largest until Brazil's Itaipu project, with a 12,000 megawatt capacity, starts up later in the decade.

The dam holds back a gigantic reservoir covering an area almost twice the size of Luxembourg.

Power from Guri will supply 70 per cent of Venezuela's energy needs and is expected to save 300,000 barrels a day in domestic oil consumption within two years.

More importantly, the dam provides cheap electric power for the country's iron, steel, and aluminium industries, centred in Ciudad Guayana, 50 miles north-east of Guri.

"Guri is not just the saving of petroleum and assured energy at low cost. It also represents an extraordinary multiplying factor for the growth and modernization of many industries," President Lusinchi said.

Officially known as the Raul Leoni Dam after the Venezuelan President who began the project, Guri cost an estimated \$5 billion (£3.5 billion) and took a total of 25 years to complete in various phases.

But the investment has helped to turn the country into an important industrial power, reduced its dependence on oil and provided momentum for its future as a democracy.

The Guri dam anchors the type of thriving industrial complex envisioned by former President Romulo Betancourt, who set out to create a new Venezuela after the fall of dictator Marcos Perez Jimenez in 1958.

Thanks to its cheap energy, Venezuela created the world's eighth largest aluminium complex at nearby Ciudad Guayana, as well as the giant Sidor steelworks. What was once a collection of huts on the edge of the Orinoco in a sweltering scrubland at the river's confluence with the Caroni, is now a Venezuelan boomtown.

"Guri was made during the democracy, by the democracy and at the service of democracy," Señor Leopoldo Sucre Figarella, president of the Guayana Region Development Corporation (CVG), said.

Some 30 per cent of the financing came from outside the country, including loans from the World Bank, Inter-American Development Bank and private foreign banks.

Electricidad del Caroni (Edelca), the state firm which built and will administer the dam, has acquired a foreign debt of \$800 million (£559 million).

The actual dam, combined with surrounding earth dams, will have a span of about 4.4 miles, officials said. The artificial lake held back by the dam has an area of 1,520 square miles.



Mixed welcome in prospect

From David Watts, Tokyo

President Aquino arrives for her first state visit to Japan today to find a mix of supporters and opponents almost as complex as that at home.

The establishment and many figures in the ruling party, and even in her own embassy, are not convinced that her government is here to stay. Some are enthusiastic supporters of her vice-president, Mr Salvador Laurel, whose father was president of the Philippines when Japan ruled there during World War II.

She comes in response to an invitation first extended to former president, Mr Ferdinand Marcos, in 1983 and a large number of members of Japan's ruling Liberal Democratic Party are strong supporters of the deposed leader.

Mrs Aquino is a woman (Japanese leaders are never entirely comfortable with women leaders) who leads a Government which is not only revolutionary, but has not consolidated itself sufficiently to convince Japanese politicians or investors of its durability.

But perhaps more important in terms of the economic assistance that she is seeking is the fact that she got off on the wrong foot with the Prime Minister, Mr Yasuhiro Nakasone, by entertaining one of his most deadly political rivals, the former Prime Minister, Mr Takeo Fukuda, in Manila.

Her Defence Minister, Mr Juan Ponce Enrile, appears to have been warned off causing trouble during her visit to Tokyo by the indiscreet leaking of the fact that authorities in the United States were investigating his handling of military aid funds during the Marcos regime.

There were unauthorized troop movements in Manila during the past week and even details of a coup called "Operation God Save the Queen" were being handled about.

Mrs Aquino will need to put worries about a coup behind her and have all her wits about her if she is to convince Mr Nakasone and others to give her the sort of sums in economic aid that she is after.

The sum requested initially, 260 billion yen (£1.09 billion), was branded "unrealistic" by the Foreign Ministry, which described it as being beyond the bounds of what the United States has been prepared to offer and well outside Japan's previous official contribution, which has been running at less than 50 billion yen year.

China's problem Zhao asks Japan to cut \$4bn trade deficit

Peking (Reuters) — The Chinese Prime Minister, Mr Zhao Ziyang, forecast yesterday that China would have a \$4 billion trade deficit with Japan this year and called on Tokyo to buy, lend and invest more in China, informed Japanese sources said.

Mr Zhao told the Japanese Prime Minister, Mr Yasuhiro Nakasone, who left yesterday afternoon after a 25-hour visit to China, that the trade deficit was the most serious problem in Sino-Japanese relations.

The forecast deficit was well down on last year's nearly \$6 billion, but Mr Zhao said this was partly because overall trade volume was down. He said Japan must help in achieving balanced bilateral trade while China endeavoured to reform its trading system and improve the quality of its exports.

The sources said Mr Zhao also recommended that Japan should boost soft-loan development financing to China in 1991, following the end of a seven-year, 470 billion yen (\$2.14 billion) loan at 3.5 per cent annual interest, which began in 1984.

Despite some increase of Japanese investment in China in the last few years and Chinese efforts to make conditions for this more attractive, Mr Zhao said the scale of such investment was still highly inadequate.

Japanese sources said Mr Nakasone promised to study Mr Zhao's proposals and said there would be plenty of time to discuss the request for extra loans.

He cited high Chinese taxes as one reason why Japan's investments in China were not as great as Peking desired and said unreliable supplies limited the purchase of imports from China.

Despite the catalogue of demands presented by Mr Zhao, the New China News Agency reported the exchange in a moderate tone.

HELP THE BRITISH HOME WHERE LOVING CARE ABOUNDS

For 125 years we at The British Home and Hospital for incurable Strabismic, have cared for thousands of people with incurable diseases. Physically disabled they may be, but thanks to the love and dedication of our medical and nursing staff, they are happy, cheerful and fulfilled.

We shall continue to look after them, but more and more money is needed to maintain the quality of their home and provide extras which make their lives worth living. They urgently need your help now.

TO: THE BRITISH HOME AND HOSPITAL FOR INCURABLES
CROWN LANE, STREATHAM, LONDON SW16 6JL, TEL: 01-870 6582
PAYROLL: PER MAILING QUEEN ELIZABETH THE QUEEN MOTHER

Please find enclosed my donation for: £100 £50 £25 £10 £5

Please send me details of your Life Insurance Scheme Comment Below

Signature: _____

Address: _____

where you want them.

That's the attention-getting effect you can achieve with the new Rank Xerox Documenter.

Neat yet complete, in one perfectly co-ordinated desktop publishing unit, it combines screen, keyboard, mouse, computer and a laser printer that doubles as a copier.

What you create on the uniquely large screen using the mouse is what your readers will see on paper. Actual size, actual typography, actual graphics. But with the added authority of laser perfect print that you would expect from a company with the printing heritage of Rank Xerox.

And with no computer experience needed, it's one step further towards the goal of Xerox research. Electronic office technology with a human face.

Try it and you'll see: with the Documenter, Rank Xerox opens up a whole new world of desktop publishing.

Xerox Documenter
the Desktop Publisher

Now more than ever people judge a company by how successfully it presents itself on paper.

A dull, grey typewritten page will produce a dull, grey seen-it-all-before response — even for brilliant new ideas.

But now it's simple for you to create a positive impression both inside and outside your company: with a crisply printed document in which your words are enhanced by tables, graphics and illustrations helpfully located exactly

Call us FREE on 0800 444 180

Or Freepost this coupon today. No stamp needed.

Name _____ Title _____

Company _____ Address _____

The following details will assist us in helping you.

* I would like to attend a demonstration a seminar.

* Nature of business: _____

* Number of staff in your office: up to 50 51-100

* Any particular application you envisage for the Documenter: _____

* Are you considering any alternative system Yes No

* Is your company an existing Rank Xerox User Yes No

Find out the facts fast.

To Rank Xerox Ltd. Tel: FREE POST 0800 444 180. BROS. 24P

Look how easily Rank Xerox can change the face of your company.

XEROX DOCUMENTER
THE DESKTOP PUBLISHER

CHESSIRE PRODUCTIONS

Increasingly in this world of high speed communication, the game goes to those who keep themselves and their customers well informed.

Quantity or quality? Most companies produce a great volume of documentation for both internal and external consumption. But is the quality commensurate with the quantity? Many an innovative suggestion or vital piece of information escapes notice cloaked in dull grey type.

Every document should be regarded as being as much a part of a company's identity as its logo.

A significant difference. You will observe that instead of the usual typewritten appearance, this column has the appearance of being printed.

The size and weight of the letters are varied to carry different degrees of emphasis, and to help make points more tellingly. Graphics, figures, charts and illustrations can be inserted like the examples below.

The document looks as though it wants to communicate instead of being taken for granted.

BEFORE

AFTER

The document looks as though it wants to communicate instead of being taken for granted.

BUSINESS GRAPHICS

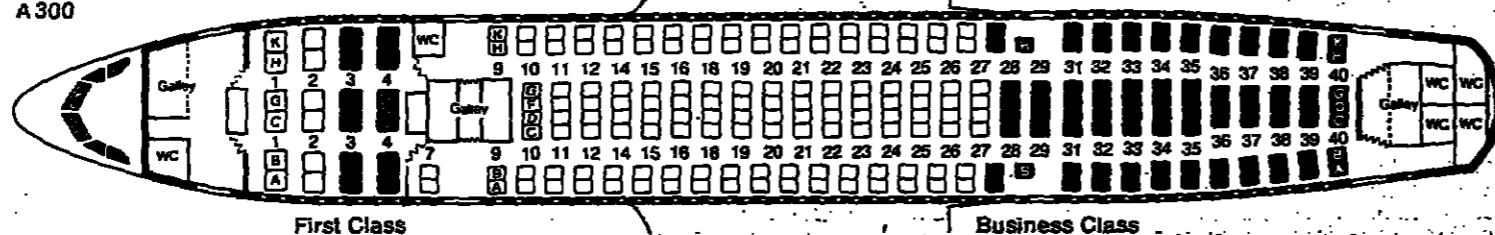
XEROX DOCUMENTER

Handwritten note: J.P. 11/10/86

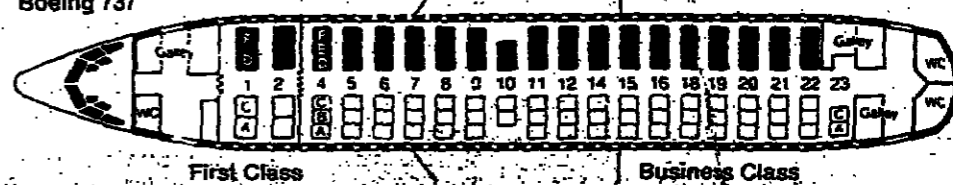
Lufthansa today:

Doing business in Europe has again become a little more pleasant.

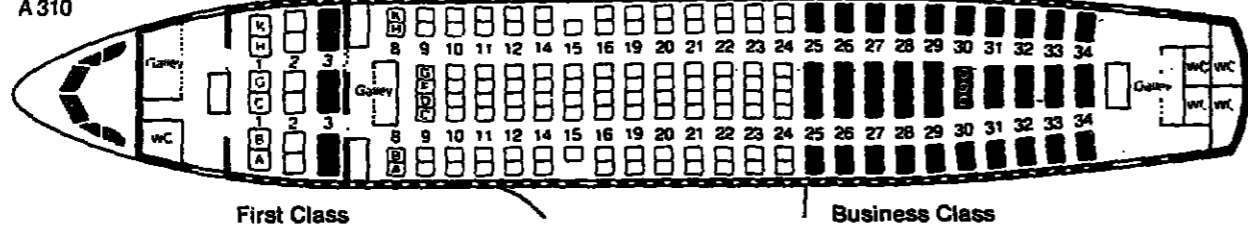
A 300



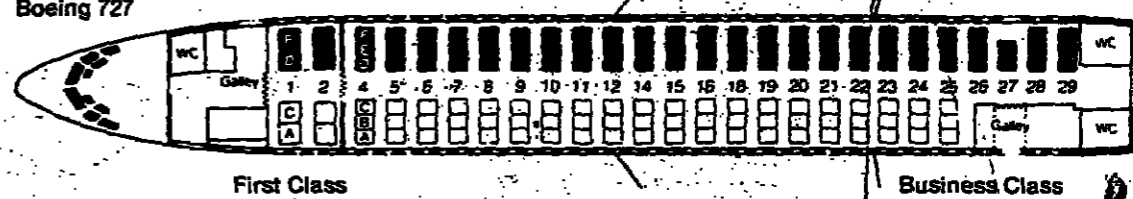
Boeing 737



A 310



Boeing 727



□ Non-smoking ■ Smoking

Four of the most comfortable ways of getting to your destination on time: Lufthansa's B 737 City Jet, Lufthansa's 727 Europa Jet, Lufthansa's A 310 Airbus and Lufthansa's A 300 Airbus.

And one of the most pleasant things: since November 1, 1986 Business Class passengers have been able to reserve their seat at the same time they book their flight.

Advance Seat Reservation is

available on all international routes at normal fares. There's no more hassle when boarding. Your seat will be waiting for you.

And when you get on board, you'll see there are new, comfortable seats, too. Ideal to sit back and relax in. With more legroom – a spacious seat-pitch of 34 inches (86 cm).

Lufthansa's hospitality on board will add to the pleasure of flying, too. Whatever time you fly, we'll

serve you a complete menu on each and every international flight. A hot meal if the flight is longer than 2 hours.

That's Lufthansa's new way to fly in Europe.

You can still choose First Class, of course. And you'll still be flying with one of the most modern fleets in the world – as punctually, reliably and safely as ever. Nothing has changed in that. Welcome on board.



Lufthansa

Israel admits detention of nuclear 'spy'

From Ian Murray, Jerusalem

Mr Mordechai Vanunu, the Israeli who told *The Sunday Times* about his country's nuclear warheads, is under "legal detention" in Israel.

The Government admitted this yesterday in a terse statement issued after the weekly Cabinet meeting.

At the same time the statement denied categorically that Mr Vanunu was kidnapped from "British soil" by Mossad agents. It said that as this was wrong there was therefore no basis to reports that Mr Shimon Peres, when Prime Minister, had contacted Mrs Margaret Thatcher "to inform her about something that never took place".

The short statement ends three weeks of attempts by the military censors to stop the publication of stories that the nuclear technician was in custody awaiting trial.

The statement does not say how Mr Vanunu arrived in Israel after voluntarily checking out of his London hotel on September 30, before *The Sunday Times* story was published on October 5. Nor does it explain how he managed to leave Britain without his passport having been checked through immigration controls.

No details of the charges facing Mr Vanunu have been given and "due to *sub judice* regulations, no further details will be published".

How he left England remains a mystery. Some reports have suggested he was kidnapped and shipped abroad in a crate in the way attempted with the former Nigerian Minister, Mr Umaru Dikko.

Yesterday's Cabinet statement denies such a kidnapping, but it does not rule out another story that Mr Vanunu was lured by a beautiful Mossad agent on to a yacht and that he was then arrested on the high seas, outside territorial waters.

This would explain why he left his hotel voluntarily, why his passport was never seen and why he would make it accurate to say that he was not kidnapped "on British soil".

A third story has suggested that Mr Vanunu is himself a Mossad agent, who deliberately leaked the Israeli nuclear potential to frighten Arab states, particularly Syria, who might now be considering a military attack.

The Rev John McKnight, the Australian priest who converted Mr Vanunu to Christianity this year, has disputed this theory on the grounds that no Mossad plot would have gone so far as to require the conversion of an agent to Christianity.

The Sunday Times has hired a Tel Aviv lawyer, Mr Amnon Zichroni, and it is likely that this pressure was the main factor in forcing the Cabinet to make its statement.

Boy from Morocco, page 7

MPs demand inquiry on kidnap denials

By Richard Evans, Political Correspondent

Conservative MPs were last night deeply suspicious about Israeli claims not to have kidnapped Mordechai Vanunu from London and plan to step up their demands for a full Government inquiry into his disappearance from Britain.

Mr Dennis Walters, MP for Westbury, who is seeking a Commons debate when Parliament reassembles this week, said: "It is obvious he did not go back to Israel of his own accord. The question is whether he was kidnapped in London, or kidnapped somewhere else having been duped to leave London."

Mr Walters is concerned there may have been a serious breach of international law.

Mr Anthony Beaumont, Dark, MP for Birmingham, Selly Oak, wants the British Government to demand a full explanation from the Israeli Prime Minister as to how the defectoring nuclear technician suddenly reappeared in Israel.

Meanwhile, Mrs Thatcher has denied she held any conversations with any member of the Israeli Government about Mr Vanunu prior to his departure from Britain.

The Foreign Office yesterday took note of Israel's denial that its agents abducted Mr Mordechai Vanunu in Britain (Our Whitehall Correspondent writes).

The cautious Foreign Office response to the Israeli cabinet's announcement was a signal that the denial is not necessarily accepted as true.



Maximum security at Cenotaph

Continued from page 1

Britannia" that caused most commotion in Whitehall.

The Queen, in a black astrakhan coat, laid the first wreath after Royal Marine buglers had played "The Last Post" at the end of the two-minute silence. She was followed by the Duke of Edinburgh, the Prince of Wales and the Duke of York, all in Royal Navy uniforms, with Queen Elizabeth the Queen Mother, the Princess of Wales, Princess Anne and the Duchess of York looking on from balconies.

Tributes were then paid by the Prime Minister; Mr Neil Kinnock, Labour leader; Mr David Steel and Dr David Owen, the Alliance leaders, and Mr James Molyneux, Ulster Unionist Party leader.

The Archbishop of Canterbury, Dr Robert Runcie, gave thanks in his Remembrance Sunday service to the acts of wartime heroism which, he said, served as a powerful antidote to cynicism.

Britain would never prosper if respect were lost for those who sacrificed their lives for the nation, he told the congregation at Canterbury Cathedral.

Pollution alert in North Sea

Continued from page 1

wastes from a chemical factory spread from fish to fishermen and their families.

Hundreds of people were poisoned. An agonising, lethal condition now known as Minamata Disease claimed scores of lives.

The disaster occurred because the mercury was transformed into a highly biologically active form of organic mercury compound after it was discharged. That anxiety will exist over the mercury pouring into the North Sea.

A few years after the cause of the Minamata disease was recognised Swedish scientists discovered that the reason for the disappearance of some species of birds was mercury

Threat by Patten on rent arrears

Continued from page 1

Outside the capital, Manchester city council is one of the worst offenders, with 10 per cent of rent worth £5 million going uncollected.

Mr Patten, who is addressing a London seminar organized by the Association of Metropolitan Authorities and the Association of District Councils, believes the failure to collect rent is due purely to bad management.

He is expected to tell the meeting that, unless councils start doing their job properly the Government will introduce new laws after the next election involving financial penalties for the worst offenders.

Mr Patten is convinced there is no connection between large rent arrears and social deprivation in inner city areas.

Chinook crash theory

Continued from page 1

As the helicopter comes in to land the blades are tilted forwards slightly making the risk of collision between the blades far greater.

Somehow a cog in the combiner seized suddenly, stopping the horizontal spin. But the synchronizing shaft and the forward rotors were going round at such a speed that the forces stopped the linkage between the two causing a bang and a break up of the helicopter.

Now that the investigators know almost precisely what went wrong they will concentrate on finding out why.

Anxious officials from the RAF and the USAF who have dozens of Chinooks in daily service have been in touch with the investigators and Boeing, the manufacturer, to ask if they should ground their aircraft in case there is a design fault. They have been assured that there is no inherent design problem.

'Shultz to resign' rumours on Iran

Continued from page 1

Angry members of Congress, including Mr Robert Dole, the Republican majority leader in the last Senate, expressed surprise and dismay at the revelations, and threatened to hold hearings on the whole question of relations with Iran.

The Administration refused to answer the charges of duplicity or clarify its actions. Mr Donald Regan, the White House Chief of Staff, said at the weekend that the Administration had not broken any laws. When it was free to talk about the matter, the American public would appreciate President Reagan's efforts to get the hostages released.

Tensions within the Administration are clearly running high, and Washington is bracing itself for an onslaught of criticism from Western allies.

Dr Henry Kissinger, the former Secretary of State, said on television yesterday that he was "deeply concerned" that the US had announced one policy, castigated its allies, and was secretly carrying out another policy.

He said negotiations for hostages made it more likely that other hostages would be taken. "In the long-term interest of the United States the decision to trade arms for hostages is unwise," he said.

Reports at the weekend said a secret channel to Iran was first opened in 1985 when Mr Robert McFarlane was the national security adviser.

It led to the secret shipment of arms and spare parts via Israel, and as a result the Reverend Benjamin Weir was released in July 1985. Mr Shultz argued strongly against such dealings then, and President Reagan apparently ordered the operations halted.

However, despite a strong statement in May this year saying the US would "not pay ransoms, release prisoners, change its policies or agree to other acts that might encourage additional terrorism", Mr Reagan was persuaded in June to change his mind by the current national security adviser, Admiral John Poindexter.

The State Department was not officially informed, though a few aides found out about this. The White House also did not involve the CIA, fearing that it would have to report to Congress and there was then a real danger of a leak.

The operation was instead directed by the National Security Council.

Today's events

Royal engagements
The Prince and Princess of Wales leave for their visit to Oman, Qatar, Bahrain and Saudi Arabia from RAF Brize Norton, 10.30.

Princess Anne visits Daniel Thwaites at Star Brewery, Blackburn, to mark the completion of the modernisation of the brewery, 11.55; and visits the offices of the Lancashire Evening Telegraph, 2.30; then visits Blackburn Borough Council's new Leisure Pool, 3.20.

The Duke of Kent, Honorary President, visits the Royal Geographical Society, Kensington Gore, SW7, 4.45.

New exhibitions
Watercolours by Olive Dring; NatWest Bank. Winchester. Sculptures and paintings by Tom Greenfields and Thomasin Ann Fletcher, Black Gallery, Grosvenor Lane, Grosvenor, 10 to 4 (ends Nov 22).

Drawings 1957-1986 by Bill Tidy; City Museum and Art Gallery, Foregate St, Wigan, Mon. to Wed, Fri 9.30 to 6, Sat 9.30 to 5.

Display by the North Downs Lacemakers; Basingstoke Public Library, Pottery, Walk, Basingstoke; library hours.

A Reputation amongst Artists, Norwich School of Art, Gallery, St George St, Norwich, Mon to Sat 10 to 5.

Stoneware and porcelain of British artist-potters; Peter Dingley Gallery, 8 Chapel St, Stratford-upon-Avon, 9.30 to 1.30 and 2.30 to 7.30. Closed Sun and Thurs afternoon.

Work by the Cornish artist Robert Harris (1849-1919); Oriol Mostyn, Llandudno.

Concert by the English String Orchestra, Alexander Michélew (cello); Kidderminster Town Hall, Kidderminster, 7.30.

Concert by Cornish Choir; Sheldonian Theatre, Oxford, 8.

A Hungarian Evening by Telescopacant; Gregory Knowles (violin) and Sue Bickley (soprano); Walter Moberley Hall, Keele University, Keele, Staffs, 8.

Concert by the London Mozart Players, Jane Glover conductor; The Hexagon, Queens Walk, Reading, Berks, 7.30.

The Times Crossword Puzzle No 17,199

1	2	3	4	5	6	7	8
9	10	11	12	13	14	15	16
17	18	19	20	21	22	23	24
25	26	27	28	29	30	31	32
33	34	35	36	37	38	39	40
41	42	43	44	45	46	47	48
49	50	51	52	53	54	55	56
57	58	59	60	61	62	63	64
65	66	67	68	69	70	71	72
73	74	75	76	77	78	79	80

- ACROSS**
- Arranging a meeting about school and blowing up (10).
 - A Service body (4).
 - Turner can appear retrospective just the same (7).
 - A row involving the Spanish workplace (7).
 - Dry over heat - a special treatment (9).
 - Object, but spare a note (5).
 - Greek character writing article on soldiers in reserve (5).
 - A look-out man (9).
 - Since tail got broken it is quite rigid (9).
 - The child's father could be a minister within 24 hours (5).
 - The current meaning (5).
 - Both under-educated youths held made a lot of noise (9).
 - A dull turn to deplore from one lacking expertise (7).
 - Has an inclination when in church to remove guilt (7).
 - The first mate goes by river always (4).
 - Young rna makes a hundred out of shares (10).
- DOWN**
- Sung at the end in awful lament (5).
 - Foreigners putting their heads together can cause talk (4-1-4).
 - Country air (8.6).
 - Housing suggestion offered without hesitation (7).
 - The most intimate letters are sent irregularly (7).
 - The defence simply wasn't there (5).
 - Alert agent receiving exact money (9).
 - A sinister trait (14).
 - New drier that's pretty shoddy (5-4).
 - In the French it was vile, said Burns of "Patience" (9).
 - Taught rude tot to reform (7).
 - Convention demands an advisory board (7).
 - Copy one thousand, given time (5).
 - Daughter left in damp accommodation stayed (5).

The solution of Saturday's Prize Puzzle No 17,198 will appear next Saturday

Concise Crossword page 14

Nature notes

Siskins and redpolls are feeding together in alder trees. They deftly tease the seeds out of the small cones.

The dark brown streaks on the redpolls match the colour of the ripe cones, while the green siskins match the unripe cones. The siskins are the more acrobatic, hanging upside down like blue tits.

Pink-footed geese have arrived from Greenland and Iceland to the northern estuaries. By day they feed on grasses and the water, except when there is a bright moon, and they can see clearly enough to go on feeding in safety.

The low yellow sun in the early morning brings amber in the last chestnut leaves and the scarlet in the hawthorns. On wild rose bushes, the red hips gleam among the fading leaves.

Flowers that linger include ragwort, autumnal hawkbit and the white bells of convolvulus and bindweed.

News are setting down for the winter under stones, and frogs will soon be burrowing into the mud at the bottom of ponds, while queen wasps are coming into houses to hibernate.

DJM

The pound

Australia \$	2.17	Bank	2.17
Canada Cdn	2.17	Borg	2.17
Denmark Dkr	11.58	Deutsche	2.17
France Fr	6.55	Swiss	2.17
Germany DM	2.36	Yen	2.17
Italy Lit	2036		
Japan Yen	160.00		
Netherlands Gld	2.36		
Norway Kr	2.36		
Spain Ptas	166.67		
Sweden Kr	2.36		
Switzerland Fr	2.36		
USA \$	1.48		
West Germany DM	2.36		

Weather forecast

A deep depression will be centred near northern Scotland. A cold front will be slow moving over southern England.

6 am to midnight

London, SE, central S, SW England, East Angles, Central Scotland, East of Scotland: Partly cloudy, a little rain in places; wind southwesterly fresh or strong; max temp 13C (55F).

Midlands, E. England: Partly cloudy, a little rain in places; wind southwesterly fresh or strong; max temp 13C (55F).

Wales, Lake District, Isle of Man: Sunnier intervals and showers; wind southwesterly fresh or strong; max temp 12C (54F).

NW, central N, NE England: Sunny periods, isolated showers; strong or gale; max temp 13C (55F).

SW Scotland, Glasgow, Central Highlands, Moray Firth, Angus, Northern Ireland: Sunny intervals and showers; wind southwesterly strong or gale; max temp 12C (54F).

NE NW Scotland, Orkney, Shetland: Partly cloudy, showers or rain; outbreaks of rain; wind southwesterly strong or gale; max temp 11C (52F).

High Tides

Location	AM	HT	PM	BT
London Bridge	7.49	8.40	6.19	6.19
Aberdeen	1.00	1.17	12.04	12.04
Amsterdam	1.00	1.17	12.04	12.04
Belfast	5.49	6.40	8.04	8.04
Bombay	11.57	12.04	12.04	12.04
Cardiff	5.16	6.07	6.42	6.42
Dublin	11.57	12.04	12.04	12.04
Glasgow	5.49	6.40	7.12	7.12
Hull	5.49	6.40	7.12	7.12
London	7.49	8.40	8.40	8.40
Liverpool	5.49	6.40	7.12	7.12
Lyons	11.57	12.04	12.04	12.04
Manchester	5.49	6.40	7.12	7.12
Medan	11.57	12.04	12.04	12.04
Perth	11.57	12.04	12.04	12.04
Portsmouth	5.49	6.40	7.12	7.12
San Francisco	11.57	12.04	12.04	12.04
Seattle	11.57	12.04	12.04	12.04
Shanghai	11.57	12.04	12.04	12.04
Singapore	11.57	12.04	12.04	12.04
Sourabaya	11.57	12.04	12.04	12.04
Tokyo	11.57	12.04	12.04	12.04
Yokohama	11.57	12.04	12.04	12.04

Portfolio Gold

Times Portfolio Gold rules are as follows: 1. Times Portfolio Gold is a weekly investment plan. 2. It is open to all investors. 3. The minimum investment is £10. 4. The maximum investment is £100. 5. The investment is made in gold. 6. The investment is made in the form of gold coins. 7. The investment is made in the form of gold bars. 8. The investment is made in the form of gold jewellery. 9. The investment is made in the form of gold bullion. 10. The investment is made in the form of gold futures. 11. The investment is made in the form of gold options. 12. The investment is made in the form of gold swaps. 13. The investment is made in the form of gold derivatives. 14. The investment is made in the form of gold structured products. 15. The investment is made in the form of gold structured notes. 16. The investment is made in the form of gold structured bonds. 17. The investment is made in the form of gold structured equities. 18. The investment is made in the form of gold structured derivatives. 19. The investment is made in the form of gold structured structured products. 20. The investment is made in the form of gold structured structured notes. 21. The investment is made in the form of gold structured structured bonds. 22. The investment is made in the form of gold structured structured equities. 23. The investment is made in the form of gold structured structured derivatives. 24. The investment is made in the form of gold structured structured structured products. 25. The investment is made in the form of gold structured structured structured notes. 26. The investment is made in the form of gold structured structured structured bonds. 27. The investment is made in the form of gold structured structured structured equities. 28. The investment is made in the form of gold structured structured structured derivatives. 29. The investment is made in the form of gold structured structured structured structured products. 30. The investment is made in the form of gold structured structured structured structured notes. 31. The investment is made in the form of gold structured structured structured structured bonds. 32. The investment is made in the form of gold structured structured structured structured equities. 33. The investment is made in the form of gold structured structured structured structured derivatives. 34. The investment is made in the form of gold structured structured structured structured structured products. 35. The investment is made in the form of gold structured structured structured structured structured notes. 36. The investment is made in the form of gold structured structured structured structured structured bonds. 37. The investment is made in the form of gold structured structured structured structured structured equities. 38. The investment is made in the form of gold structured structured structured structured structured derivatives. 39. The investment is made in the form of gold structured structured structured structured structured structured products. 40. The investment is made in the form of gold structured structured structured structured structured structured notes. 41. The investment is made in the form of gold structured structured structured structured structured structured bonds. 42. The investment is made in the form of gold structured structured structured structured structured structured equities. 43. The investment is made in the form of gold structured structured structured structured structured structured derivatives. 44. The investment is made in the form of gold structured structured structured structured structured structured structured products. 45. The investment is made in the form of gold structured structured structured structured structured structured structured notes. 46. The investment is made in the form of gold structured structured structured structured structured structured structured bonds. 47. The investment is made in the form of gold structured structured structured structured structured structured structured equities. 48. The investment is made in the form of gold structured structured structured structured structured structured structured derivatives. 49. The investment is made in the form of gold structured structured structured structured structured structured structured structured products. 50. The investment is made in the form of gold structured structured structured structured structured structured structured structured notes. 51. The investment is made in the form of gold structured structured structured structured structured structured structured structured bonds. 52. The investment is made in the form of gold structured structured structured structured structured structured structured structured equities. 53. The investment is made in the form of gold structured structured structured structured structured structured structured structured derivatives. 54. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured products. 55. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured notes. 56. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured bonds. 57. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured equities. 58. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured derivatives. 59. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured products. 60. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured notes. 61. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured bonds. 62. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured equities. 63. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured derivatives. 64. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured products. 65. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured notes. 66. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured bonds. 67. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured equities. 68. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured derivatives. 69. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured products. 70. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured notes. 71. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured bonds. 72. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured equities. 73. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured derivatives. 74. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured products. 75. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured notes. 76. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured bonds. 77. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured equities. 78. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured derivatives. 79. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured products. 80. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured notes. 81. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured bonds. 82. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured equities. 83. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured derivatives. 84. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured products. 85. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured notes. 86. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured bonds. 87. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured equities. 88. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured derivatives. 89. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured products. 90. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured notes. 91. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured bonds. 92. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured equities. 93. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured derivatives. 94. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured products. 95. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured notes. 96. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured bonds. 97. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured equities. 98. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured derivatives. 99. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured products. 100. The investment is made in the form of gold structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured structured notes.

Lighting-up time

Location	Sun set	Moon set
London	5.49	7.55
Cardiff	5.16	7.22
Dublin	5.16	7.22
Glasgow	5.49	7.55
Hull	5.49	7.55
London	5.49	7.55
Liverpool	5.49	7.55
Manchester	5.49	7.55
Perth	5.49	7.55
Portsmouth	5.49	7.55
San Francisco	5.49	7.55
Seattle	5.49	7.55
Shanghai	5.49	7.55
Singapore	5.49	7.55
Sourabaya	5.49	7.55
Tokyo	5.49	7.55
Yokohama	5.49	7.55

Our address

Information for investors in the Times Portfolio Gold is available from the Times Portfolio Gold office, 10, Abchurch Lane, London EC4N 3DF. Tel: 0753 3333. Fax: 0753 3334. Telex: 950000. Cable: 950000. E-mail: portfolio@times.co.uk. Website: www.times.co.uk/portfolio.

Abroad

City	C	F	M	S	W	Sun	Mon	Tue	Wed	Thu	Fri	Sat
Amsterdam	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Berlin	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Brussels	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Geneva	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
London	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Madrid	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Paris	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Rome	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00
Tokyo	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00

Stock Market
Market
Market

Holiday
operator
report
high sales

السنة الثالثة

Executive Editor Kenneth Fleet

STOCK MARKET (Change on week) FT 30 Share 1317.2 (+31.8) FT-SE 100 1862.6 (+30.5) Bargains 34411 (37598) USM (Datastream) 128.88 (+2.63) THE POUND (Change on week) US Dollar 1.4275 (+0.0220) W German mark 2.9449 (+0.0468) Trade-weighted 69.4 (+1.0)

Holiday operators report high sales

From Derek Harris Brisbane

Sales of next summer's holidays are well up on those sold this time last year, according to tour operators arriving here for the annual convention this week of the Association of British Travel Agents.

This comes on top of good profits from a package tour market which this summer grew by about 25 per cent after heavy price cutting by the leading operators.

The optimism among the 3,600 delegates about sales for next year was tempered by the fact that no-one was able to predict the strength of the boom or whether it would suddenly run out of steam.

Pickfords Travel, one of the top four retail agency chains, yesterday reported its sales up by 110 per cent on the same time last year—the increase in real terms being about 85 per cent after allowing for the effect of new outlet openings.

At Thomson Holidays, the market leader among the tour operators, Mr Paul Brett, managing director, said that sales for next summer's holidays were more than 610,000—a third up on last year.

This is the upper limit of Thomson expectations, leading the company to upgrade its forecasts for market growth next summer to 10 per cent.

Up to 45 per cent of the sales are in May when Thomson, like its key competitors, is offering many of its discounted bargains to encourage early booking.

June, with more offers, accounts for about another 30 per cent but up to 20 per cent of sales are high season holidays.

Significantly, even specialist brochure programmes, based on the five-star hotels where price rises have been most prominent, are showing sales increases of between 15 and 17 per cent.

Thomson, like many other tour operators, has kept its average price at this year's level by introducing a greater proportion of apartment and other self-catering holidays.

Industry leaders pledge backing for Tory victory

By Edward Towansend, Industrial Correspondent

Britain's industrial leaders yesterday broke with tradition and threw their full support behind the re-election of the Conservative Government.

On the eve of the tenth annual conference of the Confederation of British Industry at Bournemouth, the employers' group—which in the past has avoided stating any overt political preference—for the first time openly welcomed the prospect of a third consecutive win for the Tories.

Mr David Nickson, chairman of Scottish and Newcastle Breweries and the CBI president, said at a press conference that he fully agreed with the organization's retiring director-general, Sir Terence Beckett, who said in an interview with The Times last week that the election of a Labour Government would put Britain back into "the mayhem of the 1970s."

Mr Nickson added: "The climate for enterprise is now better in this country than for many years and we broadly agree with the present strategy of the Government."

Last week's autumn statement from Mr Nigel Lawson, Chancellor of the Exchequer, which promised some in-

crease in public expenditure and a pre-election stimulus to the economy, appears to have taken much of the steam out of CBI criticisms of government policy.

Sir Terence said that government spending was set to fall as a proportion of gross domestic product. The Chancellor was still on line to meet the target of the Government's medium-term financial strategy. "The Government did not deviate from that principle last Thursday and we support them."

Comment 23

However, a number of issues which could test the CBI leadership's loyalty to Mrs Thatcher's administration will arise during conference debates. Members are still clamouring for Britain to join the exchange rate mechanism of the European Monetary System and the organization has yet to give its full support to tax cuts in the next Budget rather than strong fiscal measures to ease unemployment.

Yesterday, the CBI launched a 21-point business manifesto—with the prospect of a general election within a year—and said that un-

employment would be a central issue.

"While business obviously shares in the desire to see the number out of work reduced, it has also to resist those policies which will harm the economy and reduce our ability to compete in world markets."

"The CBI does not believe government can create large numbers of jobs by fuelling additional demand in the economy. This can only raise inflation, erode competitiveness and lead to fewer jobs."

The manifesto, to be sent to the Prime Minister and other political leaders, says that government should influence the climate and environment in which business operates.

The long-term objective over the next 25 years should be annual growth in consumer spending of 2.75 per cent per head which would be achieved only if Britain won back a greater share of world markets.

To encourage free enterprise and growth it was essential that the tax burden should be reduced significantly and to allow for this, real expenditure by Government should not increase by more than 1 per cent a year.

Coal 'into profit' within two years

By David Young, Energy Correspondent

British Coal will reveal this week that it is on target to move into profit in two years' time, that it is consistently beating productivity records and that it is still winning an increasing share of the industrial market.

Interim figures, to be published tomorrow, are expected to confirm that the industry has finally shaken off the effects of the year-long strike.

This is the first time for more than a decade that the industry has announced official forecasts of its performance half way through its financial year. Losses will be confined at about £250 million, but it is likely that the industry's new chairman, Sir Robert Haslam, will announce that total losses for the year will be contained at only £50 million more.

The industry has been badly hit by the fall in the world oil price which forced it to cut prices to the electricity supply industry, a move which took away £400 million in revenue.

However, productivity gains have been made with output during last month reaching 3.5 tonnes per man each shift, an increase of 22 per cent on output last October.

The industry's sales teams have also been winning a

larger share of the industrial market, despite intense competition from the oil companies who have been able to pass on the effects of the fall in prices. However, the instability in the oil market—prices are expected to rise this week in the wake of new initiatives from the Organization of Petroleum Exporting Countries—is being turned to coal's advantage.

Coal salesmen have been able to offer long-term contracts, guaranteeing supplies and prices. The fact that British Coal, then called the National Coal Board, was able to maintain supplies to all its industrial customers during the strike, has been a major factor in increasing market share.

The industry has also been helped by the Government grant scheme which meets part of the cost of converting industrial boilers from oil to coal. That scheme is due to expire next June and the industry is now attempting to persuade Mr Peter Walker, the Energy Secretary, either to extend it or to make sure that any of the £75 million allocated towards it which has not been spent will be carried over so that late applicants can be considered.

Opencast mine owners seek increased prices

By Our Energy Correspondent

Privately-owned opencast coal operators are to meet the Central Electricity Generating Board today to try to renegotiate the contracts under which supplies from their sites are bought by the CEBG.

The board, which last year took more than 2 million tonnes from the 32 opencast operators, has said that this year it will take only 1 million tonnes and at a price of £29.50 a tonne.

That price is the same as that at which British Coal delivers the third tranche of its yearly 72 million-tonne contract. The first tranche is priced at £47 a tonne and the second at £34 a tonne.

The opencast operators argue that they cannot compete with the subsidised British

Coal third tranche price, particularly as they have to pay British Coal a royalty of £16 a tonne.

The Association of Opencast Operators has been advised that the CEBG arrangements with British Coal may be in breach of Common Market competition policy.

Saudi push for higher oil price

By David Young Energy Correspondent

Saudi Arabia, the world's largest oil exporter, has started a campaign to force the oil price back up towards \$18 a barrel by the end of the year.

King Fahd and the oil minister, Sheikh Ibrahim Nazari, have been involved in discussions over the weekend on the oil price.

The king has been seeking the support of the United Arab Emirates and Qatar to limit production and push up prices. Sheikh Nazari, who replaced Sheikh Ahmed Zaki Yamani, has persuaded the Organization of Petroleum Exporting Countries to call a meeting of its price-fixing committee.

The committee, which has been dormant while Opec has pursued Sheikh Yamani's policy of maintaining market share and allowing the oil price to be set in the free market, will meet in Ecuador this week.

The committee consists of Libya, Ecuador and Kuwait, whose oil minister, Sheikh Ali Khalifa, will chair the meeting.

Sheikh Ali, who has been attempting to persuade Opec members to accept new quotas based on a more scientific formula, said in Kuwait yesterday that the committee will report to Opec's full ministerial meeting on December 11.

World prices are hovering at under \$15 a barrel and a move by Opec to return to a fixed reference price for its contract sales would increase Britain's North Sea tax revenues and return many projects scheduled for development in the North Sea back to viability.

At present, the 12 Opec members are limiting output to 15 million barrels a day, with Iraq exempted from the quota system.



Allies in Bournemouth yesterday: Sir Terence Beckett, left, and Mr David Nickson, who are united against what they describe as a return to 'the mayhem of the 1970s'

Lawson boom may ease the way for 2p income tax cut

By David Smith, Economics Correspondent

The Chancellor, Mr Nigel Lawson, is likely to find room for a sizeable reduction in income tax in the next Budget, through a combination of creative accounting and optimistic assumptions.

He is unlikely to attempt a cut in the basic rate of income tax to 25 per cent from the current 29 per cent in one move, although after last week's autumn statement the parameters of policy have clearly changed.

However, a 2p reduction in the rate is likely, costing £2.2 billion in 1987-88.

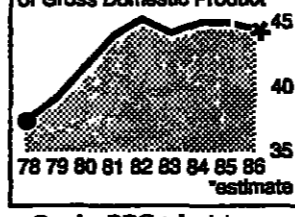
City economists, in assessing the Treasury's new spending plans—with the planning total for next year raised by £4.7 billion—conclude that the scope for tax cuts within the Chancellor's existing borrowing targets is limited.

Mr Bill Martin of Phillips & Drew estimates that £1 billion of tax cuts will be possible, a view shared by Mr Roger Bootle of Lloyds Merchant Bank.

But Mr Keith Skeoch of James Capel suggests that even without any tax cuts the Chancellor is likely to overshoot his borrowing targets.

THE TAX BURDEN

Taxes and social security contributions as percentage of Gross Domestic Product



On the BBC television programme This Week, Next Week, Mr Lawson said that the new spending plans would result in "not a penny piece of additional borrowing."

This suggests that he will be heavily constrained in any tax reductions next March. However, there are ways in which the Chancellor can break free of such constraints without apparently borrowing more.

A feature of the Lawson boom for consumer spending, apart from the fact that it has produced a widening trade deficit, is that non-oil tax revenues have been highly buoyant.

This is partly because of strong growth in earnings. In addition, when consumer

spending is already buoyant, any extra tends to go into goods which attract value-added tax, and not zero-rated goods such as food.

The Treasury will, therefore, be able to produce figures pointing to further strong rises in non-oil revenues. A cut in income tax, it will be argued, will partly finance itself.

The second route to tax cut arises from the new spending, targets themselves. Mr Lawson can be expected to argue that because these have now been set more realistically, the contingency reserve, currently £3.5 billion for next year, can be reduced.

Although the Chancellor's autumn statement was regarded as politically astute, the Government is still open to the charge that it has presided over a sharp increase in the tax burden.

Tax and social security contributions account for more than 44 per cent of national income, compared with 39 per cent in 1979.

The political pressure for tax cuts remains and the Chancellor reaffirmed his commitment to them yesterday.

ABF may become predator

By Carol Ferguson

Associated British Foods, the food manufacturer, may be about to make a major acquisition, City analysts believe.

Since it sold Fife Fare last June, its cash mountain has grown to £900 million and is generating investment income at a prodigious rate.

As a family-controlled company, or close company as it is legally called, ABF is required by law to distribute all its unearned income unless it can convince the Inland Revenue that it needs the cash for the

purposes of its trade, or that it has other plans for using the money. Otherwise, shareholders will be taxed as if they had received the cash.

On the basis of the 16 per cent increase in the interim dividend, the gross cost of this year's payout is likely to be £40 million. On any sort of reasonable return, ABF's income on its cash and investments will be twice that.

The easiest way to reduce the investment income is to make a major acquisition. Names like United Biscuits,

capitalized at £1 billion, and Northern Foods, capitalized at nearly £600 million, are the ones most mentioned as takeover possibilities in the food-manufacturing business, but monopoly considerations would make such takeovers difficult.

The company is aware of the problem, Mr Gary Weston, the chairman, said: "It would be desirable not to be a close company, raising the possibility that the Weston family will sell some of its shares."

Analysis, page 25

£5m purchase by Bodycote

Bodycote International is paying £5 million for I. Marks, a company which supplies packets for seeds, and the catering industry.

The privately-owned company, of Stockport, Cheshire, will receive £4 million in cash and £1 million in new Bodycote shares. About another £1.5 million will be paid, depending on profits over the next two years.

Marks, trading under the name of Stockpack, made pretax profits of £73,000 in the year to March 31.

Brokers' weekend at work eases backlog of bargains

By Our City Staff

The City was a hive of activity at the weekend as scores of stockbrokers worked on both Saturday and Sunday to sort out the problems which had caused a backlog of 50,000 unmatched transactions.

They rallied to a call from Mr Michael Baker, head of the Stock Exchange Settlements Department, to work round the clock to ensure that the problems, caused by unfamiliarity with the new Big Bang systems, were solved in time for Settlement Day, next Monday.

The Stock Exchange is now confident its target will be met. Of the 50,000 outstanding transactions—which represents 25,000 actual bargains—all but 32,000 were for gifts or overseas stocks, which are settled immediately or according to the regulations of the country concerned. That figure of 32,000 had been reduced to 26,000 by Friday morning and 20,500 by Saturday.

Talisman, the central settlement service operated by the

Stock Exchange, which checks and matches all bargains, will not be in action again until this evening but the Exchange is now forecasting a smooth run of about 6,000 transactions every night, clearing the remaining backlog well before the last Talisman run on Friday.

Mr Luke Glass, the Stock Exchange press officer, said: "If we carry on at this rate then, in theory, we should have cleared 100 per cent by Thursday morning. But if we do, it will be the first time ever because there are always one or two erroneous ones which do not make it through. In the past we have always tried to get all but about 1 per cent cleared during the course of the account and it is now looking as if we will certainly be down to that figure."

The Talisman system rejects any bargain entries which contain even the smallest error. Since Big Bang the number of market-makers has increased from 19 to more than 60 and their inexperience, coupled with confusion and unfamiliarity with the increased number of market-makers' codes, has caused this unprecedented delay.

Mr Glass said: "The appeal for brokers to work at the weekend had a very good response, and most firms have now corrected all the errors in their paperwork, ready to feed it all straight into the system this week."

"There was never any question of getting who had sold stock not getting their cheques on time. It was only the stockbroking firms who would have been affected, if we had not been able to sort it out, and because they would not have had to pay for any acquisitions, the overall effect would have been minimal."

He said it was unlikely that weekend working would become a regular feature for settlement staff, as they become increasingly familiar with the new system, but he admitted that it might be necessary when dealings began in British Gas next month.

LCP chief angry over Ward White bid

By Carol Leonard

LCP Holdings, the property developer and car parts distributor, which is on the receiving end of a hostile £147 million takeover bid from Ward White, owner of Owen Owen and Payless DIY, has launched a fearsome four-pronged attack against its suitor.

At the weekend Mr David Rhead, chairman of LCP, wrote to Ward White shareholders. Today he will unveil his company's interim results—brought forward two weeks and certain to impress—and on Wednesday he publishes his defence document.

He has also complained to the Takeover Panel about the rise in Ward White's share price last week—from 303p to 323p.

Describing Mr Philip Birch, chairman of Ward White, as "just a paper merchant," Mr Rhead says: "I'm a hands-on manager and I find it deeply offensive to be attacked in this way."

"I'm not normally a person whose response is anger but some of the things put out by Ward White are monstrous."

The LCP letter to Ward White's shareholders is unusual in that defending chairmen do not usually have direct contact with shareholders of the aggressor.

"It is unusual but it's not the first time," says Mr David Davies, of Schroders, LCP's adviser. "We decided to do it because Ward White's shareholders have to vote on the bid and we want to preempt that vote."

Mr Rhead, in his letter, urges shareholders to vote against the bid, warning them that their company might overstretch itself if it tried to simultaneously finance expansion at Whitlock, LCP's United States group of motor parts centres, and at its own recent acquisitions.

Mr Rhead writes: "Since its 1986 report and accounts Ward White's net borrowings have risen from £42.4 million to £92.1 million, an increase in debt as a percentage of shareholders' funds from 35.3 per cent to 80 per cent."

He also highlights the issue of yet more Ward White paper. "Some 24 million ordinary shares and 61 million convertible preference shares will be issued. Your shareholding is being diluted again barely six months after the Payless acquisition."

LCP's letter crossed with a letter written by Mr Birch to LCP shareholders.

Mr Birch claims that the growth rate of LCP's pretax profits has declined over the past four years, that the trading profits of Whitlock increased by less than 4 per cent last year despite an increase in selling space and that last year's dividend of £3.7 million represented nearly two-thirds of earnings.

John Charcol's exclusive new flexible mortgage.

Wouldn't it be marvellous if you could choose how much you pay each month in mortgage repayment? It is possible. John Charcol's new flexible mortgage is quite unique.

It combines the advantages of a fixed interest/floating interest mortgage with the possibility of reducing the monthly payment without prior notice.

Unlike other mortgages, which either have a fixed interest rate or one that floats up and down depending on the market, our new mortgage gives you a choice.

You may opt for a floating rate and then change your mortgage to a fixed rate at a month's notice. More interesting, you may opt to defer up to 30% of the payments whenever you wish.

This means you can choose to pay less if the interest rate rises. Or if your other commitments rise.

If your other expenses come down, or your income climbs temporarily, you may opt to pay more.

Our new mortgage is available to everyone who is looking to borrow between £15,001 and £250,000, up to 3.5 times a single income.

It is available to purchase properties up to 100% of their value, although sums up to 70% can be borrowed without a status enquiry.

In short, if your income is flexible, if your outgoings are flexible, if you just don't know enough about your future earnings, or even if you just don't want to be tied down to a fixed monthly repayment, then our new mortgage is for you.

Telephone us on 01-589 7080 for our brochure or to make an appointment.



Mercury House, 195 Knightsbridge, London SW7 1RE. Tel: 01-589 7080.

Britain to face car onslaught by Italy

By Anne Warden
Britain's relative strength in the export market for speciality cars could face fierce competition from the expected combination of Alfa Romeo and Lancia under the proposals for Alfa's acquisition by Fiat.

The offer, in competition against a bid from Ford, was accepted by the Italian state industry holding group on Friday.

The two names together would constitute Europe's biggest luxury car company, according to Signor Cesare Romiti, Fiat group managing director.

Fiat intends to take a stake of at least 51 per cent in the proposed new company, in which it would invest about £4 billion, a spokesman said.

The group, one of the six leading volume car makers in Europe, already owns the Ferrari sports car name as well as Lancia-Autobianchi.

Signor Umberto Agnelli, Fiat vice-president, said in Tokyo last month that "prestige" cars such as the Alfa models were the sort that could be the most attractive on one market on which the group has been focusing its attention recently - Japan.

Direct distribution there, was not proposed for the present, but was not ruled out, he said.

Fiat's acquisition of Alfa will take it further into the niche car territory in which Britain's car makers have remained relatively most successful, with Jaguar, in particular, in profit.

Laird to issue £100m notes

The Laird Group has appointed SG Warburg to arrange a £100 million commercial paper programme under which it intends to issue short-term notes denominated in sterling or dollars.

Dealers to the programme will be Samuel Montagu and SG Warburg, with Samuel Montagu also acting as issuing and paying agent.

Treasury coolness to private finance angers contractors

By Edward Townsend
Industrial Correspondent

Civil engineering contractors are becoming increasingly angry at the Treasury's reluctance to support infrastructure building projects which are privately financed.

Leaders of the £4 billion industry say that even a few major schemes funded from private sources would have a spin-off effect across the depressed civil engineering sector.

The Federation of Civil Engineering Contractors, presenting the results of its latest workload survey, said that most companies faced a gloomy future.

Output was forecast to fall slightly in real terms this year or, at best, remain constant. In the public sector the industry was operating at levels last seen in the early Sixties before the motorway building boom.

In an attempt to boost infrastructure work, the federation has supported attempts within the industry to win Government approval for privately financed projects, an idea that has found favour among some Whitehall



Nigel Lawson: Fears about impact on the economy departments - but not at Treasury.

The Chancellor, Mr Nigel Lawson, is thought to be concerned about its possible impact on the economy - large sums of private capital being drawn to finance the building of roads, bridges, sewers and other public amenities might force up interest rates and increase inflation.

But Mr Derek Gaultier, director-general of the federation, said: "It is inexplicable to have a policy that does not encourage people to invest in this country and allows the

money to go abroad to improve the efficiency of our overseas competitors."

As a result of Treasury opposition, says the federation, previous Government exhortations for contractors to find alternative sources of finance have largely failed.

The latest survey shows that 9 per cent of all civil engineering companies have no work on their books although medium-sized companies, employing between 500 and 1,000 workers, are faring better than their bigger or smaller competitors.

Activity is improving in the South-east and London while a previous optimistic outlook in the South-west has faded.

The division between north and south has been widened further by reports from Scotland that the workload has deteriorated suddenly, leaving 14 per cent of contractors without work.

The federation said that margins were now very tight, tenders were lower in value and becoming more competitive and employment in the industry was continuing to decline.

Analyst warns of Japanese takeovers

By John Bell, City Editor

The powerful exporting companies of Japan may soon become corporate raiders according to a top Tokyo analyst.

The Group of Five accord, signed 14 months ago, which was designed to push the yen to much higher levels against the dollar, marked a watershed for those Japanese companies that for several decades have cut swathes through the world's electronics, vehicles, machine tool and heavy engineering industries.

A strong yen has become a permanent factor in their corporate lives. Today the largest are seeking new ways of coping to terms with a harsher trading environment. According to Mr Jeff Uscher, analyst at stockbroker House Governor's Tokyo office, it is just a matter of time before they begin to use their substantial cash resources to diversify at home or to buy overseas manufacturing operations.

Mr Uscher calculates that there are five major Japanese companies with spare cash in their balance sheets of more than \$2 billion.

He has done his sums on the basis that these balances are liquid assets not committed to the day to day operations and could therefore be spent on acquisitions without affecting normal trading in any way.

Toyota, the motor group, has £7.8 billion available in this way, enough to buy, for example, GEC, Plessey and Racal - the bulk of Britain's electronics industry - in one fell swoop.

Hitachi has at its immediate disposal £3.3 billion, enough to buy, for example, GEC, Plessey and Racal - the bulk of Britain's electronics industry - in one fell swoop.

"We expect the cash rich exporters to become bold corporate raiders and to justify their actions by saying that takeovers are necessary to bolster earnings and to preserve their traditional export businesses," Mr Uscher said.

Lawson faces hard task in delivering tax cuts

GILT-EDGED

Earlier this year, the long end of the gilt-edged market forced its way through the magical 10 per cent level - to enter territory unoccupied since the early 70s. As speculation grew that the long-endive nirvana of low inflation was within grasp, yields tumbled further - to go as low as 8 3/4 per cent by mid-April.

However, this heavy downward movement went into reverse as investors increasingly realised that earlier enthusiasm had been overdone. So much so that in mid-September long gilt yields passed through 10 per cent once more - but this time travelling in the opposite direction.

In part this deterioration is attributable to global influences. The worldwide bond party, progressing so merrily earlier this year, has come to a grinding halt.

The United States long bond yield, for instance, which has come near to challenging 7 per cent, has since moved back to 7 1/2 per cent.

By far the greatest damage however, has been wrought by domestic considerations - the coming to the forefront of specifically British problems. Most harmful among these have been apprehensions about future inflation, trade performance and the political longevity of the present Government.

The latter concern has brought forth its own progeny: anxiety that the Government, confronted with an uncertain electoral prospect, would compromise its previous anti-inflationary commitment.

Such anxiety was initially fuelled by the headlong growth of money and credit and was reinforced by the Government's clear reluctance to sanction an increase in base rates, despite sterling's abysmal performance on the exchanges.

More recently fears about monetary policy have been supplemented by concern about fiscal policy.

his autumn statement that next year's spending plans had been raised by £4 1/2 billion (the product of departmental spending programmes being boosted by an extraordinary £7 1/2 billion since earlier this year) has provoked a chorus of comment that the Government is opening the spending floodgates and, in so doing, is effecting a policy U-turn.

As with most distorted views of the world there is an element of truth in this. Such comment, however, tends to miss the point.

Certainly the Chancellor has been compelled - for fundamentally political reasons - to accept a great deal more public spending than he would have liked. However, to cave in reluctantly to the collective pressure of Cabinet colleagues is not the same as to endorse the shift.

Faced with such pressures, retention of the original, supposedly sacrosanct £144 billion planning total became impossible: the reserve would have been wholly exhausted. Instead, Mr Lawson decided to put a brave face on it, and to come clean.

But, crucially, Mr Lawson has emphasized the need for continuing fiscal prudence and is determined to stick to his £7 billion PSBR target for next year - the sole remaining vestige of his much-battered medium-term financial strategy.

If this is the case where is the money for the higher spending to come from? In part Mr Lawson is banking on continued strong growth in non-oil revenues but he will also have to use the money previously earmarked for tax cuts.

To say that scope for tax cuts next spring has wholly disappeared is premature. None the less, unless a sustained rise in the oil price comes to the rescue early enough to be incorporated into Budget plans, Mr Lawson will be hard-pushed to deliver tax cuts while retaining a credible £7 billion PSBR target.

"But," some will object, "surely he will raise borrowing, rather than relinquish tax cuts ahead of a general election - particularly if by that time the Tories are no longer doing so well in the polls?"

Given that he has nailed his colours to the mast on the borrowing issue, it is difficult to see how he could adopt the higher borrowing course.

We certainly doubt that he will, although we are resigned to the fact that at present we may be in a minority.

If, indeed, we remain in that position, then the gilt-edged market will continue to be buffeted by fears about the future course of policy. These fears will wax and wane - together with perception of political risk - with the movements in the opinion polls.

And what of the outlook for short-term interest rates? Mr Lawson's gamble that the 1 per cent rise in interest rates implemented last month would be enough has paid off, starting initially steady and subsequently rose.

Recently it has been underpinned by the hopes fostered by the departure of Sheikh Yamani, that \$18 a barrel is a realistic target and by the realistic target and by the realistic target and by the realistic target.

It is probable - if sterling's recent, much better showing is sustained - that hopes will grow that base rates can come down once more in the near future.

We suspect that any such hopes will prove unfounded. Having had one closely-fought conflict with the global currency markets, Mr Lawson will be unwilling to risk another. Consequently, he will cut very much on the side of caution. For this reason base rates are likely to stay at 11 per cent well into 1987.

Ian Harwood and John Shepperd

The authors are directors of Warburg Securities.

DRI expects growth to slow

By David Smith, Economics Correspondent

World economic growth prospects have deteriorated, according to the latest forecast from DRI Europe, published today.

The result will be significantly lower growth in the British economy than was forecast in the Treasury's autumn statement.

DRI expects a slowing of growth in Britain from almost 3 per cent this year (the Treasury estimate was 2.5 per cent) to 2.4 per cent next and 1.8 per cent in 1988.

The Treasury forecast is for 3 per cent growth for next year. However, DRI cites three factors in its gloomier assessment of prospects.

The first is that the US economy has slowed and the correction in the US trade imbalance is now expected to take longer than originally thought. In addition, the rebasing of US national accounts to 1982 prices shows slower growth.

A second factor is the relatively sluggish performance of the German economy because of the weakness of construction investment and exports. Germany is forecast to grow by only 2.1 per cent next year.

Thirdly, the boom after the fall in world oil prices is now taking place but is not that substantial. In most countries it will be insufficient to reduce unemployment, the forecasters say.

The relatively unexciting growth in prospect for Europe is likely to lead to renewed calls from the United States for expansionary policies, notably in Germany.

But DRI says that such calls are misdirected. "Europe cannot help the United States because it is not a large enough trading partner".

"The European Community accounts for only 23 per cent of US merchandise exports whereas the current account deficit represents almost 40 per cent of total US exports."

What's stopping your trader from getting the best deal?

Could it be that management is on his back slowing him down and dictating the way he deals?

Smith New Court are the major independent British market-maker - the only one not controlled by any outside group. Nobody tells us how or what to trade: we decide for ourselves.

So nobody stops Smith New Court from getting the best deals for you.

Our shareholders do not influence our business, nor do they deflect us from offering the soundest advice and the keenest prices.

We will never impose any predetermined pattern of trading, because we believe that flexibility is the surest policy.

Furthermore, our research and agency company is independent from our market-making side.

You'll find us on The Stock Exchange floor, where our pitches are equipped with the latest technology. To serve international clients, we duplicate those facilities in many of our offices.

We are also well established in America, the Far East and Australia, and dedicated to further expansion overseas.

Whatever the size or complexity of your order, talk to Smith New Court.

A. J. Lewis, Chairman,
Smith New Court PLC,
Chetwynd House,
24 St. Swithin's Lane,
London EC4N 8AT.
Telephone 01-626 1544.
Telex 884410.

**SMITH
NEW
COURT
PLC**

Fast, decisive, independent.

COMPANY NEWS

- WINDSMOOR (HOLDINGS): Results for the six months to August 28. No interim dividend. Figures in £000s. A final dividend of 2p for the year ending January 31 1987 is to be recommended. Earnings per share 2.62p (2.32p).
- BRITISH VITA: The company to purchase the Midlands-based PEC and Glaxo companies and the related polymers interests of JMC Compounds and Inversale, for £2.16 million cash. The companies have an annual turnover of around £3 million.
- BRITISH INVESTMENT TRUST: Interim dividend 7.2p (6.6p). Net asset value per ordinary share at September 30 - 59.9p, and at January 31 1986 - 65p.
- WOODCHESTER INVESTMENTS: Results for the half year to September 30 (figures in Ir£). Interim Ir2p or UK£1.8p (Ir£.5p). Earnings per share 11.61p (9.57p) and fully diluted 7.75p (6.20p).
- CALLEDONIA INVESTMENTS: Results for the six months to September 30 (figures in £000s). Interim 2.2p (2p). Turnover 5,690 (5,096). Investment income 4,418 (3,417). Tax £176,000 (£121,000). Earnings per share 1.87p (1.04p).
- BURTONWOOD BREWERY: Results for the 26 weeks to September 27. Interim 2.5p (same). Figures in £000s. Turnover 16,011 (15,577). Pretax profit 1,696 (1,387). Tax 452 (555). Earnings per share 23.7p (17.8p).
- AMBER INDUSTRIAL HOLDINGS: Results for the six months to September 30. Interim 3p (2.8p). Figures in £000s. Turnover 4,600 (4,160). Trading profit 625 (623). Earnings per share 12.2p (11p).
- ROTHMANS INTERNATIONAL: Results for the six months to September 30. Interim 3.25 cents or 2.27p (1.25 cents) interim cash distribution (1.40p). Profit before tax 14,430 (9,624). Tax 6,43 (4,599). Minority 471 (638).
- NORFOLK CAPITAL GROUP: Of the 115,900,832 ordinary shares offered by way of a rights issue, more than 90 per cent were taken up. New ordinary shares not taken up have been sold and the excess over subscription price of 2p per new ordinary share will be distributed.
- BRITISH BORNEO PETROLEUM SYNDICATE: Results for the half-year to September 30 in £000s. Interim dividend 7p (6p). Profit on dealing activities 53,241 (70,121). Pretax profit 890,721 (818,575). Tax 264,432 (262,066). Earnings per share 13.9p (12.4p).
- GLEN ABBEY: Results for the half-year ended June 30. Interim dividend Ir5p or UK4.68p (nil). Figures in £000s. Group turnover 3,532 (8,219). Pretax loss 205 (103). No tax (nil). Loss per share 3.7p (2.9p).
- NORTHERN SECURITIES TRUST: Dividend 0.7p (0.7p) for the six months to September 30 payable December 22. Income from investments £330,470 (£559,703). Pretax profit £116,839 (£243,972). Tax £78,765 (£84,855). Earnings per share 0.32p (1.45p).
- YORKLYDE: Interim dividend 2.75p (2.75p) for the six months to July 31. Turnover £3,835,000 (£4,402,000). Pretax profit £1,154,000 (£1,135,000). Earnings per share 16.0p (14.5p).
- ADWEST GROUP: At the annual meeting it was announced that in the first three months of the present year group sales, excluding acquisitions, are about the same as in the previous year.
- DSC HOLDINGS: Mr DC Newton, holder of 400,000 shares (1.71 per cent), has joined the board.
- AQUASCUTUM GROUP: Results for the half year to July 3 (figures in £000s). Interim 0.8p on enlarged share capital (0.8p). Turnover 17,151 (16,336). Tax 480 (201). Earnings per share 2.72p (1.02p adjusted).
- OWEN & ROBINSON: The company has entered into an agreement to purchase their existing beneficial shareholdings in Acrogold. The vendors each hold 25 per cent of the issued share cap of Acrogold.
- GIEVES GROUP: Results for the six months to July 31 (figures in £000s). Interim 1.2p (1p) to reduce disparity, payable December 19. Total turnover 18,997 (16,445). Trading profit 618 (537). Earnings per share 4.1p (3.6p).
- HELICAL BAR: Results for the half year to August 2. Figures in £000s. Turnover 6,593 (3,713). Operating profit 448 (142). Interest payable 14 (22). Pretax profit 434 (120). Tax 165 (60). Profit after tax 269 (60). Earnings per share 6.7p (0.8p).
- DAKS SIMPSON GROUP: Results for the 53 weeks to July 31 (52 weeks) in £000s. Dividend 5.25p (4.25p) making 7p (5.75p), payable January 2. Turnover 46,899 (39,943). Pretax profit 3,856 (2,539). Earnings per share 36.81p (21.29p).

More company news is on page 23

This advertisement is issued in compliance with the regulations of the Council of The Stock Exchange. Application has been made to the Council of The Stock Exchange for the 24,620,762 Income Shares of 12 1/2p each and the 24,620,762 Capital Shares of 1p each of Yeoman Investment Trust PLC to be admitted to the Official List.

YEOMAN INVESTMENT TRUST PLC

Registered Number 107666

CONVERSION INTO SPLIT-LEVEL INVESTMENT TRUST COMPANY INVOLVING SUB-DIVISIONS AND REDESIGNATION OF SHARES INCREASE IN AUTHORISED CAPITAL AND CAPITALISATION ISSUE

SHARE CAPITAL	
24,620,762 Income shares of 12 1/2p each	£3,077,595
24,620,762 Capital shares of 1p each	£ 246,208
	£3,323,803

Details of the Income and Capital Shares are available through the Erel Statistical Services. Copies of the Circular to shareholders dated 10th October, 1986 can be obtained from:

YEOMAN INVESTMENT TRUST L. MESSL & CO.
65 Buckingham Gate PO Box 521
London SW1E 6AN 1 Finsbury Avenue
London EC2M 3QE

BASE LENDING RATES

ABN	11.00%
Adam & Company	11.00%
BCCI	11.00%
CoBank Savings	12.45%
Consolidated Credit	11.00%
Co-operative Bank	11.00%
C. Moore & Co	11.00%
Hong Kong & Shanghai	11.00%
Lloyds Bank	11.00%
Nat Westminster	11.00%
Royal Bank of Scotland	11.00%
TSB	11.00%
CoBank NA	11.00%

† Mortgage Base Rate.

USM REVIEW

Six years old and junior takes on a grown-up look

The Unlisted Securities Market celebrates its sixth birthday this week amid signs that its unfashionable phase is drawing to an end. The high ratings, which most companies commanded two years ago, have either been overtaken by rapid profit growth or share prices are at a point where many may offer good value.

stocks are classified under the beta or gamma categories, with at least two market-makers in each stock. The brokers' involvement in the marketing of smaller companies is likely to increase. Problems which have pre-occupied investors in the USM do not appear to have filtered through to companies wishing to join the market.

Isabel Unsworth
The author is a member of the smaller companies' unit at Phillips & Drew.

US NOTEBOOK

New dollar bands add to pressure on deficit

From Maxwell Newton New York
This week has seen the establishment of a new set of 'narrow bands' for the foreign exchange value of the dollar - part and parcel of the general return towards fixed exchange rates between the yen, mark, Swiss franc and dollar.

COMMENT

A new deal between the City and industry

Market forces, like the sea, are powerful, bountiful but dangerous. And, as with the sea, the wise man treats the free market with the utmost respect, interfering only at the margin and after much thought.

UNLISTED SECURITIES

Table with multiple columns listing various unlisted securities, including company names, prices, and other financial data.

INVESTMENT TRUSTS

Table with multiple columns listing investment trusts, including company names, prices, and other financial data.

FINANCIAL TRUSTS

Table with multiple columns listing financial trusts, including company names, prices, and other financial data.

COMPANY NEWS

BOOSEY & HAWKES: No interim dividend for six months to June 30. Figures in £000. Turnover 18,600 (18,930) trading loss before interest 408 (200) profit costs associated with non-recurring, marketing expenses nil (676) interest payable (less interest receivable) 1,021 (915) loss before tax 1,429 (1,391) tax 146 (194).

APPOINTMENTS

Christie and Company: Mr Geoffrey Knowles and Mr Colin Wellstead are now directors. Hertz Europe: Mr Robin Davies has become vice-president, sales and marketing. Mr Tom Jones is now senior marketing vice-president.

FINANCIAL TRUSTS

Table with multiple columns listing financial trusts, including company names, prices, and other financial data.

COMPANY NEWS

JUST RUBBER: Interim dividend 0.58p, payable on January 5. Turnover £1,050,332 (£871,732) for six months to July 31. Pre-tax profit £294,731 (£253,686). Tax £105,433 (£103,580). Earnings per share 2.51p on 7.5 million shares (2.40p on 6.25 million).

Allied London Properties growing in every way. Net Rents up 29% to £6m. Dividends up 25% to 1.75p per ordinary share. Profits up 21% to £4.053m. Net asset value 114p per ordinary share. Valuation of properties £83.1m (£78.2m). Allied London Properties Plc. Allied House 26 Manchester Square London W1M 6EU.

which ex. En- rose with in an t. Turn- gles is where d mil- 10 mil- expended to ridine which it not is are f this stages are as nt es-AZT f £70 nted w the ad to Shut- over- read, but well ion. and over and sk/ w/ s/ d s



Application has been made to the Council of The Stock Exchange for the whole of the ordinary share capital of the Company, issued and now being issued, to be admitted to the Official List. The following information must be read in conjunction with the full text of the Listing Particulars dated 7th November, 1986 relating to Virgin Group plc. You are advised to read the Listing Particulars before completing and returning your Application Form.

Virgin Group plc

(Registered in England No. 1568894)

Offer of Ordinary Shares by Tender by Morgan Grenfell & Co. Limited

as agent for the Company and the vendors whose names are set out in the Listing Particulars relating to the Company dated 7th November, 1986

of up to 50,000,000 Ordinary Shares of 10p each to raise £60,000,000 with a minimum tender price of 120p per share

the amount tendered being payable in full on application

Terms and conditions of application

- (a) The contracts created by the acceptance of applications will be conditional upon admission of the whole of the ordinary share capital of Virgin Group plc ("the Company"), issued and now being issued, to the Official List of The Stock Exchange not later than 9th December, 1986. Such contracts will also be conditional upon the Offer by Tender Agreement dated 7th November, 1986 not being terminated before such admission. Application money will be returned (without interest) if either of these conditions is not satisfied and, in the meantime, will be retained by Lloyds Bank Plc in a separate account.
- (b) Save where the context otherwise requires, terms defined in the listing particulars relating to the Company dated 7th November, 1986 ("the Listing Particulars") bear the same meaning when used herein or in the Application Form.
- (c) Any contract created by acceptance (whether in whole or in part) of any application shall constitute a separate contract for the purchase of the vendors' shares purchased from a vendor shareholder by the relevant applicant and/or a separate contract for the subscription of the new ordinary shares subscribed from the Company by the relevant applicant and these terms and conditions shall be construed accordingly.
- (d) Offered shares acquired under the Offer will be registered by the Company in the names of successful applicants or persons in whose favour renounceable letters of acceptance have been effectively renounced, without further cost in relation to United Kingdom stamp duty being payable by such persons, provided that, in cases of renunciation, letters of acceptance (duly completed in accordance with the instructions therein) are lodged for registration not later than 3.00 p.m. on Friday, 9th January, 1987.
- (e) The right is reserved for Morgan Grenfell & Co. Limited ("Morgan Grenfell") to present for payment any cheque or banker's draft received and to reject in whole or in part or to scale down any application including, without limitation, multiple or suspected multiple applications made at the same tender price. In particular, to the extent that an application (if accepted in full) would result in a holding in excess of five per cent. of the issued ordinary share capital of the Company following the Offer, it may be scaled down. If any application is not accepted in whole or in part or is accepted at a lower price than that tendered, the application money or, as the case may be, the balance thereof will be returned (without interest) by returning the cheque or banker's draft accompanying the application, or by sending a crossed cheque in favour of the applicant(s) through the post to the first-named applicant.
- (f) By completing and delivering an Application Form you:
 - (1) offer to subscribe from the Company and/or purchase from the vendors or any of them the number of ordinary shares specified in your Application Form (or any smaller number for which the application is accepted) at the price per share indicated in Box 2 of the Application Form (or any lower price for which the application is accepted) or, if no price per share is indicated in Box 2 of the Application Form, at the minimum tender price, subject to the Listing Particulars (of which these Terms and Conditions of Application and the Procedure for application form part) and the Memorandum and Articles of Association of the Company;
 - (2) agree that you will accept such ordinary shares as may be allocated to you in accordance with the provisions contained in paragraph (h) below;
 - (3) authorise Lloyds Bank Plc, Registrar's Department to (a) send a Letter of Acceptance for the number

- (4) of ordinary shares for which your application is accepted and, if applicable, a crossed cheque for any money returnable, by post to your address (or that of the first-named applicant) as set out in your Application Form and procure that your name (together with the name(s) of any other joint applicant(s)) is/are placed on the Register of Members of the Company in respect of such ordinary shares the entitlement to which is not duly renounced; or (b) return the cheque or banker's draft accompanying your application by post to your address (or that of the first-named applicant) as set out in your Application Form;
 - (5) agree that, in consideration of the Company and the vendors agreeing that they will not prior to 5th December, 1986 allot or, as the case may be, sell any of the ordinary shares being offered to any person other than by means of the procedure referred to in the Listing Particulars, your application may not be revoked until after 5th December, 1986 and that this paragraph constitutes a collateral contract between you, the Company and the vendors which will become binding upon despatch by post, or, if despatched otherwise than by post, receipt by Lloyds Bank Plc, Registrar's Department, of your Application Form;
 - (6) warrant that your renunciation will be honoured on first presentation;
 - (7) agree that any Letter of Acceptance and any money returnable to you may be retained pending clearance of your renunciation;
 - (8) agree that all applications, acceptances of applications and contracts resulting therefrom will be governed by and construed in accordance with English law;
 - (9) warrant that, if you sign the Application Form on behalf of somebody else or on behalf of a corporation, you have due authority to do so;
 - (10) confirm that in making such application you are not relying on any information or representation in relation to the Company or any of its subsidiaries other than those contained in the Listing Particulars and you accordingly agree that no person responsible solely or jointly for the Listing Particulars or any part thereof will have any liability for any such other information or representation;
 - (11) warrant that you are not a US person (as defined in paragraph (k) below) and are not applying on behalf of, or with a view to re-offer, sale, renunciation or transfer to, or for the benefit of, any such persons; and
 - (12) warrant that you are not, and are not applying as nominee or agent for, a person who is or may be liable to notify and account under the Stamp Duty Reserve Tax Regulations 1986 for stamp duty reserve tax at any of the increased rates referred to in section 93 (depository receipts) or section 96 (clearance services) of the Finance Act 1986.
- (g) Acceptance of applications will be effected at the election of Morgan Grenfell either (1) by notification of the basis of allocation to The Stock Exchange or (2) by notice by Morgan Grenfell of acceptance thereof to Lloyds Bank Plc.
- (h) The basis of allocation will be determined by Morgan Grenfell in its absolute discretion. An applicant may be allocated new ordinary shares allotted by the Company and/or ordinary shares sold by the vendors for any of them. Morgan Grenfell may in its absolute discretion determine, in accordance with normal principles of English law, the remedies available to persons contracting with the Company in relation to new ordinary shares may differ from those available to persons contracting with the vendors in relation to ordinary shares sold by the vendors.
- (i) All documents and cheques sent by post will be at the risk of the person(s) entrusted thereto.

- (j) No person receiving a copy of the Listing Particulars or an Application Form in any territory other than the United Kingdom may treat the same as constituting an invitation or offer to him, nor should he in any event use such form unless, in the relevant territory, such an invitation or offer could lawfully be made to him or such form could lawfully be used without contravention of any registration or other legal requirements. Any person outside the United Kingdom wishing to make an application hereunder must satisfy himself as to full observance of the laws of any relevant territory in connection therewith, including obtaining any requisite governmental or other legal consents which may be required and compliance with any other requisite formalities, and paying any issue, transfer or other taxes due in any such territory.
- (k) The ordinary shares which are being offered have not been, and will not be, registered under the United States Securities Act of 1933, as amended. Accordingly, such shares may not be offered, sold, renounced or transferred, directly or indirectly, in the United States or to, or for the benefit of, any US person or to any person purchasing such shares for re-offer, sale, renunciation or transfer in the United States or to, or for the benefit of, any US person as part of the distribution of such shares. Application Forms incorporate a warranty that the applicant is not a US person and is not applying on behalf of, or with a view to re-offer, sale, renunciation or transfer to, or for the benefit of, any US person. Registration application forms on Letters of Acceptance will contain a warranty to the same effect by or on behalf of the persons in whose names the ordinary shares are to be registered. "US person" means any national, citizen or resident of the United States or the estate or trust of any such person, any corporation, partnership or other entity created or organised in or under the laws of the United States, or any political sub-division thereof, and any United States branch of a non-US person. "United States" means the United States of America, its territories and possessions.

Copies of the Listing Particulars can be obtained from the Registered Office of the Company at 99-99 Ladbroke Grove, London W11 1PG, from:

- | | | |
|--|---|---|
| Morgan Grenfell & Co. Limited
New Issue Department
71 London Wall
London EC2M 5NL | Royce & Pizzarello Ltd.
1 Finsbury Avenue
London EC2M 2PA | Lloyds Bank Plc
Registrar's Department
Issue Section
11 Babsycote
London EC2N 3LB |
|--|---|---|
- from the following branches of Lloyds Bank Plc:
- | | | |
|--|---|---|
| Birmingham
125 Colmore Row
Edinburgh
113/115 George Street
London
India Buildings
Water Street
Reading
24 Broad Street | Bristol
55 Corn Street
Glasgow
12 Bothwell Street
Leeds
84 Park Lane | Cardiff
27 High Street
Leeds
67 Park Row
Manchester
53 King Street |
|--|---|---|
- and from all Virgin retail outlets.

Acceptance and dealing arrangements

The Offer is being made by tender to raise a total fixed gross amount of £60,000,000 ("the Fixed Amount") representing a fixed gross amount of £32,100,000 to be raised by the Company and a fixed gross amount of £27,900,000 to be raised, in aggregate, by the vendors. An applicant may offer to purchase or subscribe ordinary shares either at the minimum tender price or at a higher price which is a whole multiple of 5p. The price at which applications for ordinary shares are accepted is known as the "striking price" and will be determined by Morgan Grenfell. The striking price will be a price at which applications for a number of ordinary shares which are allocated and/or sold at that price would be sufficient to raise a sum at least equal to the Fixed Amount. The striking price will not necessarily be the highest such price but will not be less than the minimum tender price. If the striking price is higher than the minimum tender price the number of ordinary shares allocated and/or sold under the Offer will be reduced pro rata so that the Fixed Amount is raised. In deciding the striking price, Morgan Grenfell will take account of a number of factors, principally the need to establish a satisfactory market in the ordinary shares at the minimum tender price, subject to the Listing Particulars (of which these Terms and Conditions of Application and the Procedure for application form part) and the Memorandum and Articles of Association of the Company.

The Offer and the availability of allocated ordinary shares to achieve an appropriate spread of shareholders. To the extent that an application (if accepted in full) would result in a holding in excess of five per cent. of the issued ordinary share capital of the Company following the Offer, it may be scaled down.

The Application List will open at 10.00 a.m. on Thursday, 13th November, 1986 and will close as soon thereafter as Morgan Grenfell may determine. The striking price and the basis on which applications have been accepted will be announced as soon as possible after the Application List closes. It is expected that Letters of Acceptance will be posted to successful applicants on Wednesday, 19th November, 1986 and that dealings in the ordinary shares will commence on Thursday, 20th November, 1986. Dealings prior to receipt of renounceable letters of acceptance will be at the risk of applicants. A person so dealing must recognise the risk that an application may not have been accepted in the event anticipated or at all.

Up to ten per cent. of the offered shares will in the first instance be made available at the striking price to meet applications from full-time employees of the Group and Virgin associates and songwriters. These applications will be made on the preferential application forms available in them which specify the amount of money to be expended rather than the number of shares for which application is made. The preferential allocation to artists and songwriters will be limited to three per cent. of the offered shares unless and to the extent that the remaining seven per cent. of offered shares the subject of these preferential arrangements is not taken up by employees. The preferential allocation to employees will be limited to seven per cent. of the offered shares unless and to the extent that the remaining three per cent. of offered shares the subject of these preferential arrangements is not taken up by artists and songwriters.

The Commissioners of Inland Revenue have confirmed that they will accept notification and payment by Morgan Grenfell of any stamp duty reserve tax liability incurred on the acceptance of applications under the Offer by applicants who are allocated vendors' shares as discharging any liability of such applicants to notify and account for the tax under the Stamp Duty Reserve Tax Regulations 1986. The Company has been advised that:

- (i) a person who agrees with another for a consideration in money or money's worth that that person transfer rights represented by a Letter of Acceptance will generally be liable to stamp duty reserve tax at the rate of 50p per £100 (or part thereof) on the amount or value of the consideration;
- (ii) the consideration transfer on sale of ordinary shares otherwise than by delivery of a renounceable Letter of Acceptance or following registration of renunciations will be subject to ad valorem stamp duty on the instrument of transfer, generally at the rate of 50p per £100 (or part thereof) on the amount or value of the consideration. Where an agreement to transfer such shares is not completed by a duly stamped instrument of transfer a charge to stamp duty reserve tax (generally at the same rate) may arise; and
- (iii) no stamp duty or stamp duty reserve tax will be payable by applicants or renouncers in respect of the registration of renounceable Letters of Acceptance on or before the latest date for registration.

The above statements are made in a general guide to the current position. Certain categories of person are not liable to stamp duty reserve tax and others may be liable at higher rates or may, although not primarily liable for the tax, be required to notify and account for it under the Stamp Duty Reserve Tax Regulations 1986. Any person who is in doubt as to his position should consult his professional advisers.

In cases of renunciation, Letters of Acceptance (duly completed in accordance with the instructions contained therein) must be lodged for registration by 3.00 p.m. on Friday, 9th January, 1987. Share certificates will be despatched on or before 6th February, 1987.

Procedure for application

- 1 Insert in Box 1 (in figures) the number of ordinary shares for which you are applying. Applications must be for a minimum of 200 ordinary shares and in one of the following multiples:
 - for not more than 1,000 shares, in a multiple of 100 shares;
 - for more than 1,000 shares, but not more than 5,000 shares, in a multiple of 500 shares;
 - for more than 5,000 shares, but not more than 10,000 shares, in a multiple of 1,000 shares;
 - for more than 10,000 shares, but not more than 50,000 shares, in a multiple of 5,000 shares;
 - for more than 50,000 shares, in a multiple of 10,000 shares.
 - 2 Insert in Box 2 (in figures) the price you are willing to pay for each share. Applications must be made either at the minimum tender price of 120p or at any higher price which is a whole multiple of 5p. If no price is inserted in Box 2, your application will be treated as an application at the minimum tender price of 120p.
 - 3 Insert in Box 3 (in figures) the amount of your cheque or banker's draft. The amount of your cheque or banker's draft should be the price you have inserted in Box 2 multiplied by the number of ordinary shares inserted in Box 1.
 - 4 Sign and date the Application Form in Box 4. The Application Form may be signed by someone else on your behalf, if he is duly authorised to do so, in which case the power(s) of attorney must be enclosed for inspection. A corporation should sign under the hand of a duly authorised official whose representative capacity must be stated.
 - 5 Insert your full name and address in BLOCK CAPITALS in Box 5.
 - 6 You must pin a separate cheque or banker's draft to each completed Application Form. Your cheque or banker's draft must be made payable to "Lloyds Bank Plc" for the amount payable on application inserted in Box 3 and should be crossed "Not Negotiable". No receipt will be issued for this payment, which must be solely for the application. Your cheque or banker's draft must be drawn in sterling on an account at a branch (which must be in the United Kingdom, the Channel Islands or the Isle of Man) of a bank which is either a member of the London or Scottish Clearing Houses or which has arranged for its cheques and banker's drafts to be presented for payment through the clearing facilities provided for the members of these Clearing Houses. An application may be accompanied by a cheque drawn by someone other than the applicant(s), but any money to be returned will be returned to the first-named applicant, by sending the cheque or banker's draft accompanying the application or a crossed cheque in favour of the person(s) named in Boxes 5 (and 7). A cheque or banker's draft must accompany each application. An application will not be considered unless these conditions are fulfilled.
 - 7 You may apply jointly with other persons. You must then arrange for the Application Form to be completed by or on behalf of each joint applicant up to a maximum of three other person(s). Their full names and addresses should be inserted in BLOCK CAPITALS in Box 7.
 - 8 Box 8 must be signed by or on behalf of each joint applicant (other than the first applicant who should complete Box 5 and sign in Box 4). If anyone is signing on behalf of any joint applicant(s), the power(s) of attorney must be enclosed for inspection.
- You must detach and send the completed Application Form by post, or deliver it by hand, to Lloyds Bank Plc, Registrar's Department, Issue Section, P.O. Box 1000, 11 Babsycote, London EC2N 3LB so as to be received not later than 10.00 a.m. on Thursday, 13th November, 1986. If you post your Application Form, you are recommended to use first class post and to allow at least one day for delivery.



Virgin Group plc APPLICATION FORM

Offer by Tender by Morgan Grenfell & Co. Limited as agent for Virgin Group plc ("the Company") and the vendors (as defined in the Listing Particulars relating to the Company dated 7th November, 1986) of up to 50,000,000 Ordinary Shares of 10p each to raise £60,000,000 with a minimum tender price of 120p per share, the amount tendered being payable in full on application.

I/we offer to acquire	1	FOR OFFICIAL USE ONLY
ordinary shares in Virgin Group plc (or any smaller number of shares for which this application is accepted) at		1. Acceptance number
P 2		2. Number of shares accepted
per share (or any lower price for which this application is accepted) or, if no price per share is inserted, at the minimum tender price on the terms and subject to the conditions set out in the Listing Particulars dated 7th November, 1986†		3. Amount received
and I/we attach a cheque or banker's draft for the amount payable, namely	£ 3	4. Amount payable
Dated November, 1986	4	5. Amount returned
PLEASE USE BLOCK CAPITALS		
Mr, Mes, Miss or title	Forename(s) in full	5
Surname		
Address in full		
Postcode		
☐ ← Pin here your cheque/banker's draft for the exact amount in Box 3 made payable to Lloyds Bank Plc and crossed "Not Negotiable"		
6		
Fill in this section only when there is more than one applicant. The first or sole applicant should complete Box 5 and sign in Box 4. Insert below only the names and addresses of the second and subsequent applicants, each of whose signatures is required in Box 8.		
PLEASE USE BLOCK CAPITALS		
Mr, Mes, Miss or title	Forename(s)	7
Surname		
Address		
Postcode		
Signature	Signature	8

† Note: Attention is drawn to the warranty concerning US persons contained in paragraph (f)(10) of "Terms and conditions of application".

Portfolio Gold

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

Table with columns: No., Company, Group, Gain or Loss. Lists various companies like Fine Art Dev, Equiv & Law, etc.

Please be sure to take account of any minus signs

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, SUN

BRITISH FUNDS table with columns: Stock, Price, Gain or Loss

SHORTS (Under Five Years) table with columns: Stock, Price, Gain or Loss

FIVE TO FIFTEEN YEARS table with columns: Stock, Price, Gain or Loss

OVER FIFTEEN YEARS table with columns: Stock, Price, Gain or Loss

UNDATED table with columns: Stock, Price, Gain or Loss

INDEX-LINKED table with columns: Stock, Price, Gain or Loss

BANKS DISCOUNT HP table with columns: Stock, Price, Gain or Loss

STOCK EXCHANGE PRICES Capitalization and week's change

(Current market price multiplied by the number of shares in issue for the stock quoted) ACCOUNT DAYS: Dealings begin today. Dealings end November 21. Settlement day November 24. Settlement day December 1. \$Forward bargains are permitted on two previous business days.

Where stocks have only one price quoted, these are middle prices taken daily at 5pm. Yield, change and P/E are calculated on the middle price

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

BREWERIES table with columns: Company, Price, Gain or Loss, Dividend, P/E

BUILDINGS AND ROADS table with columns: Company, Price, Gain or Loss, Dividend, P/E

FINANCE AND LAND table with columns: Company, Price, Gain or Loss, Dividend, P/E

CHEMICALS, PLASTICS table with columns: Company, Price, Gain or Loss, Dividend, P/E

CINEMAS AND TV table with columns: Company, Price, Gain or Loss, Dividend, P/E

DRAPERY AND STORES table with columns: Company, Price, Gain or Loss, Dividend, P/E

UNDATED table with columns: Company, Price, Gain or Loss, Dividend, P/E

ELECTRICALS table with columns: Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

FOODS table with columns: Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

HOTELS AND CATERERS table with columns: Company, Price, Gain or Loss, Dividend, P/E

INDUSTRIALS A-D table with columns: Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

Portfolio Gold - DAILY DIVIDEND £4,000. Claims required for +52 points. Claimants should ring 0254-5372

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

OVERSEAS TRADERS table with columns: Company, Price, Gain or Loss, Dividend, P/E

PAPER, PRINTING, ADVERT'G table with columns: Company, Price, Gain or Loss, Dividend, P/E

PROPERTY table with columns: Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

MINING table with columns: Company, Price, Gain or Loss, Dividend, P/E

Table with columns: Capitalization, Company, Price, Gain or Loss, Dividend, P/E

SHIPPING table with columns: Company, Price, Gain or Loss, Dividend, P/E

SHOES AND LEATHER table with columns: Company, Price, Gain or Loss, Dividend, P/E

TEXTILES table with columns: Company, Price, Gain or Loss, Dividend, P/E

NEWSPAPERS AND PUBLISHERS table with columns: Company, Price, Gain or Loss, Dividend, P/E

OIL table with columns: Company, Price, Gain or Loss, Dividend, P/E



HORIZONS

A guide to career choice

First impressions that count

A good many years back I recall emerging from a job interview in a state of complete bewilderment...

It is perfectly possible to leave a job interview feeling frustrated and bewildered. Roger Jones examines some of the things that can go right but also very wrong



Members of the Huddersfield job club: A good interviewer starts by putting you at your ease

If you can impress without saying a word, why worry?

Unfortunately, not all interviewers even approach the ideal, and while you can usually count on recruitment consultants and personnel officials having been properly trained in the mysteries of selection...

Some interviewees appear to be completely at sea, and you get the impression that they have been detailed to carry out this vital task much against their better judgment...

"So you're Arnold Cuthbertson." (Yes.) "Born in Keswick, were you?" (Yes.) "And you're married?" (Yes.) "I see your address is in Harrogate..."

When he actually gets round to an open-ended question (one which cannot be answered with 'yes' or 'no') it may turn out to be one which is quite impossible to answer like "what are our main problems?"

boredom. Don't yawn or twiddle your thumbs. Above all, don't interrupt the monologue, for this might be construed as bad manners. Remember that the goal of any job interview is to impress the selector, and if you are able to impress without saying a word, why worry?

There is one kind of interviewer whom I dislike intensely, and that is the person who regards an interview not as a meeting of minds but as a form of interrogation. He (or she) appears motivated by the desire to trip people up and expose their limitations.

Don't try to keep a sense of proportion. After all, if he's nasty to you, the chances are that he'll be nasty to all the other candidates, some of whom will not be able to cope with his barrage of abuse as well as you can.

A competent interviewer lets you do most of the talking

you should have identified your weaknesses as well as your strengths. You should also have developed a strategy for steering the selector away from your weak points to your strong points.

He may wish to dwell on your undistinguished six months with Tom Pearce International, in which case you admit quite freely that things didn't work out as planned on that occasion.

Don't go out of your way to pick an argument, but be firm and polite. You may find this apparent ego is quite impressed by a candidate whom he can't reduce to incoherent mumbblings.

Unfortunately there is no knowing in advance what sort of interviewer or interviewers you are likely to encounter. But it won't take you long to assess what sort of experience you are in for once you step inside the interview room.

The golden rule is to conceal your

UNIVERSITY APPOINTMENTS

C.E.G.B. RESEARCH FELLOWSHIP AT CHURCHILL COLLEGE, CAMBRIDGE. The Central Electricity Generating Board and Churchill College, Cambridge, invite applications for the post of C.E.G.B. Research Fellow...

KING'S COLLEGE LONDON (KQC) DEPARTMENT OF NURSING STUDIES. LECTURER IN NURSING STUDIES. Applications are invited from nurses who are graduates with good research, clinical and preferably teaching experience...

COURSES. LANCASHIRE COLLEGE, PARK LANE. 2 term diploma course starting January 1987...

GERMAN DAY INTENSIVE COURSE AT UNIVERSITY OF LONDON. 16 - 20 December 1986, 255 hours...

THE MOVIES STEVENS FLOWER SCHOOL. Three week courses in Flower Arranging and Floristry held throughout the year...

PRE-UNIVERSITY? POST-UNIVERSITY? Information 5-15 week Courses from 1987...

UCCA? PCAS? We have helped thousands to succeed by choosing the right course and career...

DEAN OF ENGINEERING AND COMPUTING. Salary up to £23,691 per annum. The Dean is responsible for leadership and general management of the Faculty comprising six departments...

UNIVERSITY OF NOTTINGHAM. Department of Production Engineering & Production Management. Lectureship in Advanced Processing Technologies...

ST. GEORGE'S COLLEGE, LONDON. Secretarial, Business and Language Courses. Home or Overseas Training...

FELLOWSHIPS. THE UNIVERSITY OF MANCHESTER. FREDERICK CRAVEN MOORE FELLOWSHIP. RE-ADVERTISEMENT. Applications are invited for a Frederick Craven Moore Fellowship...

MICHAEL BROMBERG FELLOWSHIP IN THE STUDY OF PRINTS. WORCESTER COLLEGE, OXFORD. Worcester College is pleased to announce that a Michael Bromberg Fellowship in the study of prints has now been established...

UNIVERSITY OF SOUTHAMPTON. DEPARTMENT OF BIOCHEMISTRY. Lectureship. Applications are invited for the above position now vacant due to the appointment of Dr C I Ragan to a senior position at the Merck, Sharpe and Dohme Neuroscience Research Centre...

UNIVERSITY OF NOTTINGHAM. DEPARTMENT OF PHARMACY. Lectureship in Pharmaceutics - Drug Delivery Systems. Applications are invited from suitably qualified individuals for a lectureship in the field of drug delivery systems...

COURSES. HOLBORN SCHOOL OF LAW AND BUSINESS STUDIES. LLB? BSc (Econ)? UNIVERSITY OF LONDON. Three Year Degree Courses in Law, Accountancy, Management, Banking...

SCHOLARSHIPS. ROSEMEAD SCHOOL SCHOLARSHIP EXAMINATION. The Governors award 2 academic scholarships each year to the value of £1000 p.a. Candidates should be over 10 and under 19 years of age on the date of the examination...

PREP & PUBLIC SCHOOLS. JAMES ALLEN'S GIRLS' SCHOOL. LONDON SE22. Clerk to the Governors and Bursar. Applications are invited for the appointment of Clerk to the Governors and Bursar...

BIRKBECK COLLEGE (University of London). HALF-TIME LECTURESHP IN OCCUPATIONAL PSYCHOLOGY. Applications are invited for a temporary half-time Lectureship in the Department of Occupational Psychology for a period of 3 years from January 1987...

THE AUSTRALIAN NATIONAL UNIVERSITY. VICE CHANCELLOR. The Vice-Chancellorship of the Australian National University will become vacant on 31 December 1987 following the retirement of Professor P H Karmal AC CBE...

CHIROPODY AS A PROFESSION. The demand for the trained man or woman Chiropractor in the private sector is increasing. Most of the training necessary to qualify for a diploma in chiropody may be taken at home by very specialised correspondence lessons followed by full practical training...

HERTFORD COLLEGE Oxford. The Bruce, Julia and Mortimer May Senior Scholarship. As a consequence of a benefaction from the estate of Mortimer May, the College intend to award a Senior Scholarship at Hertford College, taxable for 3 years from October 1987...

ROKBY SCHOOL. George Road, Kingston upon Thames. Surrey KT2 7PB. (IAPS Day School: boys 7-14 yrs). One or two scholarships are awarded annually to cover full tuition fees, to boys aged 9/10 who are at present attending mainstream schools...

WANTED! Intelligent eleven and twelve year olds with enlightened parents who can make maximum use of an academically and creatively stimulating School, with a staff pupil ratio of 1 to 7, excellent exam results and high university entry...

THE BRITISH PETROLEUM COMPANY plc. Project Officer: Action Programme to Improve Access to Higher Education in East London. The British Petroleum Company plc is supporting a three-year action programme based at the Centre for East London Studies at Queen Mary College, London...

CAMBRIDGE TUTORIAL COLLEGE. Individually planned tuition for GCE at O & A level. One and two-year courses and one-term intensive re-take revision. Write to The Principal at 3 Brookside, Cambridge CB2 1JL, or telephone 0223 64629.

CITY OF LONDON FREEMEN'S SCHOOL (HMC). The Board of Governors invite applications for the post of HEAD of the City of London Freeman's School, Ashstead Park, Surrey. The appointment will be made in December 1986, to be effective from 1st September 1987 on the retirement of the present Headmaster Mr. M.J. Kemp...

ROSEMEAD SCHOOL SCHOLARSHIP EXAMINATION. The Governors award 2 academic scholarships each year to the value of £1000 p.a. Candidates should be over 10 and under 19 years of age on the date of the examination. For full details contact: The School Secretary, Rosemead School, Littlehampton, West Sussex BN17 6AL. Tel: (0903) 716065

FRENTHAM HEIGHTS SCHOOL, Rowledge, Farnham, Surrey (025 125) 2134. Headmaster: Alan Pattinson M.A. Secretary: Mrs Sue Rickard. Entrance exams 29th November and 7th March. 'O' Level pass rate in 1986 75%. 'A' Level pass rate in 1986 85%.

UNIVERSITY OF LONDON CHAIR OF THE PSYCHIATRY OF DRUG ABUSE AT ST GEORGE'S HOSPITAL MEDICAL SCHOOL. The Senate invite applications for the above Chair. Applications (10 copies) should be submitted to the Teaching of Science, (T) University of London, Senate House, Malet Street, London WC1E 7HU, from whom further particulars should first be obtained. The closing date for receipt of applications is 22 December 1986.

CITY OF LONDON FREEMEN'S SCHOOL (HMC). The school is a co-educational Day and Boarding School with a roll of 542 (50th Form of 100, and 65 Boarders) aged 9 - 18. A new Junior School block (8 - 13) is planned to open in September 1988. Details of the post and application forms may be obtained from: The Town Clerk, P.O. Box 270, Guildhall, London EC2P 2EJ. (Reference CLFS/DJS) Telephone: 01-606 3030 Ext. 1407. The closing date for applications will be Friday, 28th November, 1986.

England of sp hands in to Aust

RENTALS

MARSH & PARSONS ADDISLAND COURT Holland Park W11

Keith Cardale Groves FITZROY SQUARE W1

Plaza Estates NELTON COURT SW7

DOMESTIC AND CATERING SITUATIONS

SUSHI CHEF AND COOK, HEAD WAITER/WAITRESSES

CORDON ROUGE COOKS with excellent CVs and happy couples

CITY wine bar & restaurant with minimum 2 years experience

HOUSEMAN/WALLET for immediate start

ACTRESS - Need help with 2 children

ITALY housewife for 2 children

SWISS TURKEY £1000 per sole

SWITZERLAND sale to foreigners

OVERSEAS PROPERTY TO LET

GENERAL POISCHKE

JAGUAR & DAIMLER

Council acted correctly in education needs claim

Regina v Hereford and Worcester County Council and Another, Ex parte Lashford

It was submitted for Shelley that only one category existed...

When receiver cannot recoup his expenses

Evans v Clayhope Properties Ltd. Before Mr Justice Vinelott

Power to detain aircraft lawful

Regina v Civil Aviation Authority, Ex parte Essey Air Freight Corporation

Declarations must have some value

Regina v Secretary of State for the Environment, Ex parte Nottinghamshire County Council

Racehorse breeding is not agricultural

Hemess (Valuation Officer) v Whitebury Farm and Stud Ltd

Judge warns doctors

In re C (an Infant). Guidance to the medical profession involved with children

Immigrant can be questioned after entry

Balrajinder Singh v Hammond. An examination of a person arriving in the United Kingdom

Advertisement required permission

Wadhwa Strimmer (Fareham) Ltd v Fareham Borough Council

Advertisement required permission

Wadhwa Strimmer (Fareham) Ltd v Fareham Borough Council

TO PLACE YOUR PROPERTY ADVERTISEMENT IN THE TIMES

England of sp hands in to Aust

CRICKET

England's lack of spirit hands initiative to Australians

From a Special Correspondent, Perth

England produced a day's cricket against Western Australia yesterday that was almost wholly without a redeeming feature.

With the first Test starting in Brisbane on Friday, the morale of the team is closely linked with how they bat today.

Only while Broad and Slack were adding 41 for the second wicket, not without their share of luck against Matthews and MacLeay, was it possible to watch England hopefully.

WESTERN AUSTRALIA: First innings 275 (B R Marsh 124, C D Matthews 55, P A J DeFreitas 34, D J Gower 34, G M Wood not out, Extras 10, 1, 4, 4)

Once Slack had been bowled, Reid after 35 minutes, starting a collapse which saw four more wickets fall in three quarters of an hour.

Tour hits trouble

Johannesburg (Reuters) - The first controversy of the rebel tour of South Africa by 16 Australian cricketers has blown up before even a ball has been bowled.

Scraping home

Victoria beat New South Wales in the 24th hour of the second test in 24 hours yesterday.

Golden starlet of the studio at Pinewood

Two weeks after Britain's senior women scooped three world titles, the juniors won one gold, two silver and two bronze medals.

Pakistan's collapse bodes ill for series

From Richard Streeton, Lahore

The West Indies completed a crushing victory, with unexpected rapidity and ease, on the third day of the second Test match here on Saturday.

Greenidge showed on Saturday that it was possible for a batsman, prepared to graft, to make runs on this slow, lifeless pitch.

A disconsolate Imran Khan, the Pakistan captain, refused to make any excuses. "It was not the sort of wicket to get out to low scores if you were prepared to work hard."

Pakistan's second innings collapse was, this time, backed by a justly famous West Indies faller against Abdul Qadir in the first Test at Faisalabad.

Wasp

There seems little that can be said about the Wasp's performance in the first Test at Faisalabad.

But whatever Andrew had done there was no stopping Bath. Richard Hill, the club and England captain, was surprised that Wasp did not make more of a match of it.

Hawick's power win for Yorkshire

With a tremendous show of power up front, backed by the rest of the team, Hawick beat their arch rivals, Gala 43-7.

Europe's rising sun

The US were tied on fifth place with 206. The European captain, said he was satisfied with the preliminary results.

RUGBY UNION: CHANGES THAT WILL NOT ALTER THE ROUTE FOURoux IS TAKING



Kirwan does not fall for the tender trip of Berbizier

Three-prong Bath plug is the answer

By Nicholas Keith

There seems little that can be said about the Wasp's performance in the first Test at Faisalabad. The selectors - Michael Weston, Martin Green and Des Seabrook - will have formed their own conclusions but there are one or two broader questions for English rugby to answer.

There was a pleasing symmetry about Bath's game: Robinson scored a cleverly controlled, short-range try in each half with help from his fellow forwards.

Ulster and Leinster meet in decider

Ulster and Leinster will clash in the Irish inter-provincial decider at the end of the week.

Wales international, Dacey, pushed him out

Wales international, Dacey, pushed him out but Llanelli, who had been floundering since losing Pearce to Rugby League, was the answer to their problem.

Childs finds a happy home

Production appears to be in full swing at that factory hidden deep in the Welsh valleys where half-backs are supposedly manufactured.

Swansea 21 Llanelli 31

Production appears to be in full swing at that factory hidden deep in the Welsh valleys where half-backs are supposedly manufactured.

New-look All Blacks steer France to the crossroads

From David Hands, Rugby Correspondent, Toulouse

It is a measure of the achievement of New Zealand's rugby that they can go to France, the most successful (with Ireland) of the northern hemisphere sides during the 1980s, and win with a team half of whom had not been capped before this year.

France led only once, in the first minute of the second half, when Rodriguez and Champ played leading roles in working Sella over in the corner.

Knowing one's foes

From Gerald Davies, Toulouse

If France are to be making an impression in the five nations rugby, they must be able to play the game which is their forte.

Ulster and Leinster meet in decider

Ulster and Leinster will clash in the Irish inter-provincial decider at the end of the week.

Wales international, Dacey, pushed him out

Wales international, Dacey, pushed him out but Llanelli, who had been floundering since losing Pearce to Rugby League, was the answer to their problem.

Childs finds a happy home

Production appears to be in full swing at that factory hidden deep in the Welsh valleys where half-backs are supposedly manufactured.

Swansea 21 Llanelli 31

Production appears to be in full swing at that factory hidden deep in the Welsh valleys where half-backs are supposedly manufactured.

Ulster and Leinster meet in decider

Ulster and Leinster will clash in the Irish inter-provincial decider at the end of the week.

Wales international, Dacey, pushed him out

Wales international, Dacey, pushed him out but Llanelli, who had been floundering since losing Pearce to Rugby League, was the answer to their problem.

Childs finds a happy home

Production appears to be in full swing at that factory hidden deep in the Welsh valleys where half-backs are supposedly manufactured.

Swansea 21 Llanelli 31

Production appears to be in full swing at that factory hidden deep in the Welsh valleys where half-backs are supposedly manufactured.

Ulster and Leinster meet in decider

Ulster and Leinster will clash in the Irish inter-provincial decider at the end of the week.

WEEKEND RESULTS: A detailed list of sports events including football, rugby, and tennis, with scores and dates.

Solicitors in protest over Bar call for client link

By Frances Gibb, Legal Affairs Correspondent

Solicitors have launched a strong counter-attack on proposals from the Bar that some clients be allowed to deal with barristers direct and not go through a solicitor.

In a paper published today, the Law Society gives a warning that the proposals could lead to barristers doing solicitors' work and placing themselves "in direct competition" with their colleagues.

That could be "divisive" and threaten a relationship where "unreserved co-operation is essential", it says.

Their riposte to draft proposals from a Bar Council committee threatens fresh differences between the two branches of the profession about how far their restrictive practices should be dismantled.

Solicitors have in recent months launched a vigorous campaign for wider advocacy rights, which are restricted in the higher courts to the Bar, and the Bar committee now proposes that other professionals and employed barristers (such as in commerce and industry) have direct access.

The Law Society strongly opposes these proposals, saying that to instruct a barrister adequately in the specialist areas where direct access is proposed requires some degree of legal qualification.

As a result of the proposals, instructions given to a barrister could be deficient and lead "to the barrister assuming

wider responsibilities" and in effect doing the job of a solicitor, it says.

Alternatively, a barrister may find himself refusing "deficient" instructions and thereby breaching the "cab rank rule" which obliges barristers to accept the next brief, whatever it is.

It also gives a warning that for the first time solicitors could find themselves in competition with the client for big areas of work; an accountant's client might need legal advice on tax matters and the accountant could choose to go either to a barrister or a solicitor for the advice.

Solicitors are increasingly specialized and "do not fear that competition", the society says.

"But barristers should realize that in placing themselves in direct competition with solicitors they would be introducing a divisive element into a relationship where unreserved co-operation is essential."

In response to the Law Society paper Mr Peter Scott, chairman-elect of the Bar, said that the society's arguments "follow in many respects those put forward by the Bar in connection with rights of audience in the higher courts".

The Law Society's stance "tacitly recognizes" the strength of the Bar's argument that only advocates with specialist training and experience should be allowed to take cases in the higher courts, he said.

Lawyers sued in kidnapping case

By Our Legal Affairs Correspondent

The High Court will rule today in a test case brought by a woman against her husband's solicitors for alleged negligence which led to her two children being kidnapped and taken abroad without hope of return.

The case, which could go to the Court of Appeal and even the House of Lords, has far-reaching implications for the legal profession.

It tests new ground on two fronts: whether a firm of solicitors owes any duty of care to another firm's client and is therefore able to be sued for negligence; and secondly, it will determine whether damages for nervous shock, usually awarded for bereavement, can successfully be claimed for the "loss" of children who have been abducted.

The woman, Mrs Sophia Al Kandari, is suing a Bristol firm of solicitors, J R Brown & Company, for alleged negligence in releasing her husband's passport in breach of an implied undertaking.

As a result, she says, her husband kidnapped her two children and returned home to Kuwait. That was in 1981 and she has not seen them since.

The case arises from divorce proceedings between the couple five years ago. Mrs Al Kandari's solicitors, Bevan Hancock & Co, another Bristol firm, say that one condition of access to the two children, then aged 18 months and three and a half years, was that the father would lodge his passport with his solicitors. That was because he had previously kidnapped the children.

The father then decided to return to Kuwait, his home country, and asked for the children's names to be deleted from the passport.

His solicitors released his passport to a London firm of solicitors acting as their agents so it could be taken to the Kuwait embassy for the necessary alterations.

The London firm agreed to meet Mr Al Kandari at the embassy to sort matters out but that meeting failed to materialize.

Congratulations and best wishes for the next 21 years!

THORN EMI

THORN EMI plc THORN EMI House Upper Saint Martin's Lane London WC2H 9ED Telephone 01-836 2444



These building workers who commute from Yorkshire bring a level of craftsmanship which their employers say cannot be had from London tradesmen (Photograph: John Rogers)

Life in the fast lane for Yorkshire's brickies

By Christopher Warman Property Correspondent

A group of about 20 craftsmen in the building trade board a convoy of Transit vans in Sheffield at 4am every Monday, bound for the week's work in London.

When they arrive, by 8am, they take the seats out, the vans become pick-up and delivery vehicles for materials, and the day begins.

For five full days, the men, about a third of whom have been drawn directly from the unemployment queue, work at converting houses into flats in Philbeach Gardens, Earls Court, and at 5pm on Friday they stop work, put the seats back into the vans, and are back in Sheffield by about 7pm for the weekend.



£150,000 and, just over a year ago, began operations.

Mr Henton recalls that they considered using local labour, but it would be expensive and would not give them control of quality or work rate.

"So we decided to bring our own men down from Yorkshire, a sort of 'on your bike' scheme. We decided to pay the London rate for the job so that they would not be tempted

away, and we put them up in bed and breakfast hotels during the week. It works very well, for we get the quality and we do the job quicker."

Back in Yorkshire, the craftsmen would earn a top rate of about £150 a week. In London they earn £300 to £350 a week, the firm pays £10 a night bed and breakfast for each of them, and they pay for their other food.

The team has been together for some time now, and as they work towards completing about 50 flats by the end of next year they have a timetable of 16 weeks for a five-storey house in Philbeach Gardens, (faster than their rivals), to gut the house, and

create five flats, one on each floor. The first was completed last week, celebrated by the planting of a cherry tree in the gardens, and work is proceeding with the next house, a few doors down the road, which is adorned with the sign "acquired for conversion by Yorkshire craftsmen".

The craftsmen are happy, and able to save money. The employers are happy. Brian Henton says: "We know of the quality of their workmanship in joinery, plastering and brickwork, and this attention to detail is paying dividends."

Although no firm date has yet been set, Mr Henton plans to float 25 per cent of the company on the Stock Ex-

Research to check diet link with crime

By Peter Evans Home Affairs Correspondent

Researchers are planning to screen 50 people accused of serious offences in East Anglia to see if refined foods, dietary mineral deficiencies and poisons such as lead are linked with behaviour.

One American experiment reduced by more than 40 per cent anti-social conduct such as fighting, lying and stealing among adolescent delinquents in 14 institutions, according to the Biosocial Therapy Association, which holds a seminar next weekend at the John Radcliffe Hospital, Oxford.

Researchers changed the adolescents' diet. For example, soft drinks, refined carbohydrates, high sugar desserts and cereals were removed and fruits and fruit juices introduced. Suicides ceased in one institution where there had been five in a year.

Mrs Gail Bradley, the association's director, who is a former probation officer, took hair samples of her probation clients. Out of eight clients, all except one were found to have high lead and cadmium, which are known to poison the brain, she says.

All showed symptoms of low zinc levels. Zinc is essential in enzymes necessary to metabolize food. Mrs Bradley says: "Zinc has been shown to be low in the population at large but it seems particularly prevalent in hyperactivity, so often a condition linked with juvenile delinquency."

Her clients' histories also indicated they were short of thiamine (vitamin B1), another deficiency linked with juvenile delinquency.

The International Journal of Biosocial Research, (Biosocial Therapy Association, 11: Hampstead Way, Hampstead Garden Suburb, London NW11 7JN; £21.50).

LIMITED ISSUE - WOOLWICH GUARANTEED PREMIUM SHARES

Clearly, we're giving you a bigger return.

Invest £10,000 or more in Woolwich Guaranteed Premium Shares now and you will earn 9.25% net p.a. (That's equivalent to 13.03% gross). Also you'll be guaranteed a premium of 3.25% above our nominal Ordinary Share rate for at least one year after you open your account.

This is a limited issue so act quickly to benefit from high interest, a guaranteed premium and penalty-free withdrawals at 90 days' notice.

If you really want more from your investments drop in at your nearest branch or send the coupon to: Woolwich Equitable Building Society, Investment Department, FREEPOST, Bexleyheath DA7 6BP.

25%
WITH 3.25% PREMIUM GUARANTEED

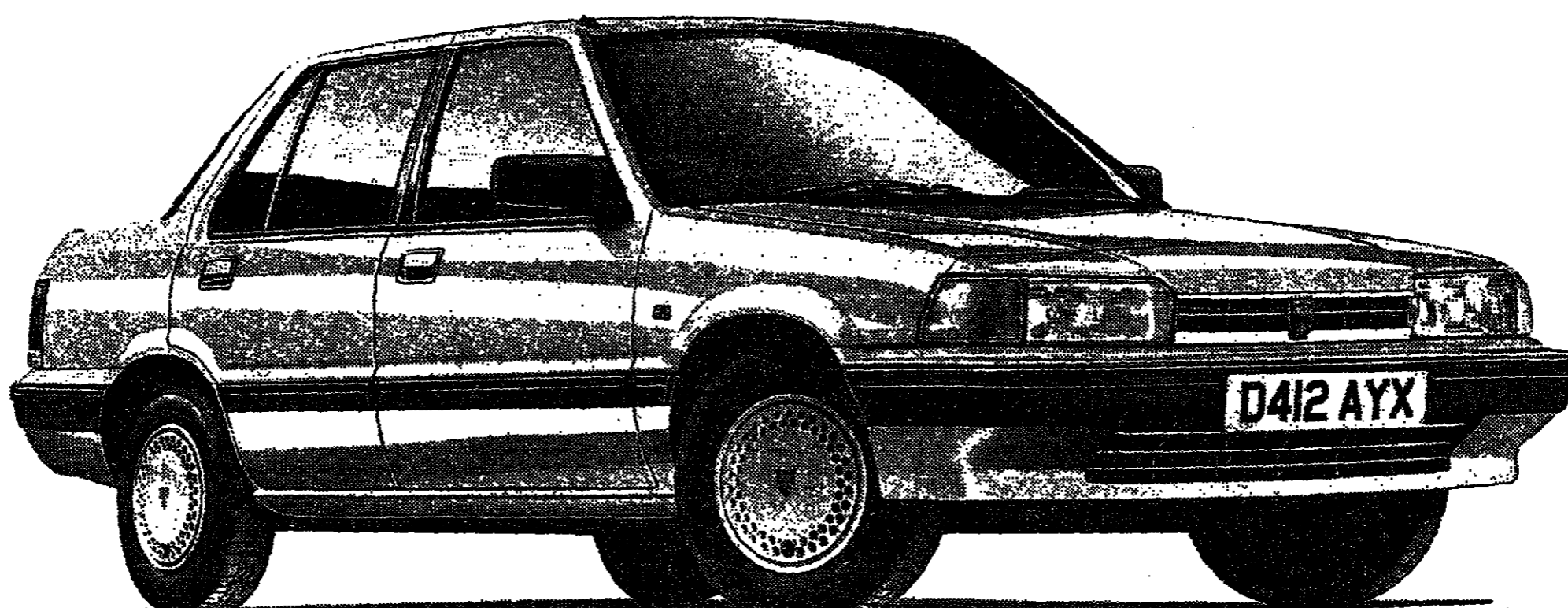
I/We wish to open a Guaranteed Premium Share Account and enclose a cheque for £ (minimum investment £10,000). Interest should be added to the account yearly or paid into my/our Woolwich Share Account Bank Account I/We understand that although the Ordinary Share rate may vary, the premium of 3.25% is guaranteed for a minimum of 1 year.

Please send me information on Woolwich Guaranteed Premium Shares. (No stamp required) Tick box required.

Name(s) _____
Address _____
Postcode _____
Signature(s) _____

ANYTHING'S POSSIBLE WITH THE **WOOLWICH** EQUITABLE BUILDING SOCIETY

WHAT PRICE LUXURY?



£ 6,790

All the luxury you'd expect, at prices
you most certainly wouldn't.

The new Rover 200 Series.

A mere £6,790 for the 213, a very
reasonable £8,760 for the 216 Vitesse.



The entire range boasts new interiors
including a centre console that
incorporates a cassette storage box,
sports style gear lever and
sophisticated in-car entertainment.



From behind, it's prettier than ever.
Re-shaped rear light clusters and a
re-designed boot that allows you to
load up more easily.



The re-styled 1.3 and 1.6 litre Rovers.
Further examples of engineering
in a finer form.



ROVER 200 SERIES

Cairo manoeuvre

Cabinet resigns as \$1bn loan day approaches

By Robert Fisk, Middle East Correspondent

The International Monetary Fund, according to cynics in Cairo, controls the Egyptian Government... The departure of Mr Aly Lutfy's ineffective administration is said to have been one of the principal conditions laid down by foreign bankers for a further loan to Egypt of \$1 billion (£690 million) within the next few weeks.

economic committee of the Government's consultative Shura Council, as his new Prime Minister in time for today's new session of the People's Assembly in Cairo. Mr Lutfy's Cabinet had cut down imports and raised customs tariffs but this had in turn increased prices.



Senator Edward Kennedy (right) chatting with his son, Ted junior, at the White House, where he announced he would chair the Senate Labour and Human Resources Committee.

Kennedy chooses his committee

From Michael Binyon, Washington

Senator Edward Kennedy announced at the weekend that he would take over the chairmanship of the Senate Labour and Human Resources Committee rather than the Judiciary Committee, which he had been expected to head.

who both served on the Labour Committee as senators. He chose to head this body, which deals with unions and employment, because it puts him in the best position to "advance the causes that I care deeply about in public life".



Geoffrey Smith

The Democrats have emerged from the mid-term elections not only with an immediate gain in power but also with a new opportunity. For years they have been bewildered by the Reagan aura, not knowing how to combat a President whose popularity did not seem to be affected by his policies or even by his performance.

But now they know that he will never be able to fight another election himself and he no longer appears capable of defeating the votes for others. Suddenly a new dawn opened for the Democrats.

To some extent this is based on a false impression. Last week's elections were not a referendum on Reaganism, and anyway the Republicans did rather well overall for the governing party in mid-term. But in politics it is often appearances that are the true reality.

Hamburg poll under close scrutiny

Bonn - Voters in the city-state of Hamburg went to the polls yesterday in the final election before the federal poll in January and one which all parties in Bonn were watching as a possible barometer of their national standing.

power from the Social Democrats (SPD), who have ruled in Hamburg for nearly 30 years. The SPD was defending its absolute majority, won at the last election in 1982.

men voters, who make up 55 per cent of the 1.25 million electorate, by fielding an all-female list of candidates. The Free Democrats (FDP) out of Parliament since 1978 because of their failure to hurdle the barrier requiring a minimum five-per cent vote, were hoping to scrape back in.

Hostage taker's suicide

Bangkok (Reuter) - A prisoner who held several people, including a judge, hostage in an attempt to escape during trial here has killed himself.

Whaling sabotage - Two of Iceland's four whaling boats were found sunk yesterday morning in Reykjavik harbour, Icelandic radio reported.

Typhoon toll - Eleven people were killed and more than 500 wounded when a typhoon lashed scores of coastal villages and offshore islands in southern Bangladesh, whipping up water from the Bay of Bengal (Ahmed Fazi writes).

Six arrested - Six Greenpeace protesters, including a West German, were arrested in Darwin during an attempt to prevent loading of an export shipment of uranium yellowcake, a spokesman for the environmental organization said.

Palme claim - The Swedish Justice Minister, Mr Sten Wickbom, has refused to discuss a proposition tabled in the parliament (Riksdag) by Communist MP Mr Jorn Svensson accusing the CIA of arranging the assassination earlier this year of the socialist Prime Minister, Mr Olof Palme.

Drug charge - Rio de Janeiro (Reuter) - Police in north-eastern Brazil have arrested a Briton, Mr Steven John Aitken, aged 34, on charges of drug possession.

Flood tragedy - Teheran (AFP) - Ten children died when floods caused by heavy rain swept through a village in Iran's Khuzestan province, damaging homes and killing livestock.

Crime curbs - Peking (AFP) - China has executed or sentenced to long prison terms 624,000 offenders since an anti-crime campaign was launched three years ago.

32 drowned - Cairo (AFP) - Thirty-two people drowned when a bus crashed into a taxi on a road between Kena and Beni-Suef, in upper Egypt, sending both vehicles plunging into a canal.

Decapitated - Kinshasa (AFP) - A Zaïrean student aged 18 was sentenced to death for decapitating a friend with a hatchet in an effort to initiate him to magic.

Jeep sale - Peking (Reuter) - Beijing Jeep, a Sino-US joint venture that almost failed earlier this year due to a foreign-exchange shortage, will export for the first time when it sells 31 Jeeps to South America, the People's Daily said.

Democrats lack an agenda for action

It will be more difficult to convey such an impression this time. The Democrats did not win the Senate because they were swept along on any national current. Their victory does not imply endorsement of a programme. They have recovered control without an agenda for action and the decline in party discipline would make it harder these days to build a positive record for 1988 even if they did have an agenda.

On arms control, for example, different Democrats are likely to attack the Administration from contradictory standpoints. The influential Senator Sam Nunn, who is expected to become the new chairman of the Armed Services Committee, will be criticizing the President for what he was prepared to negotiate away at Reykjavik. But those on the liberal wing of the party are likely to complain that he is missing a historic opportunity by refusing to give up the Strategic Defence Initiative.

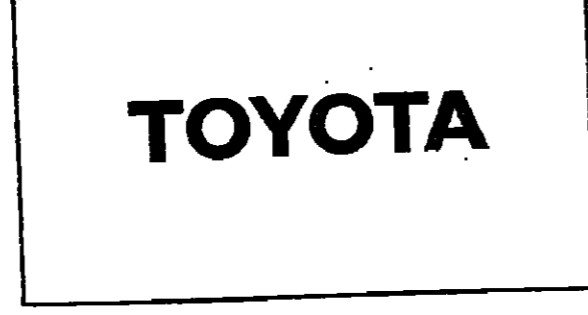
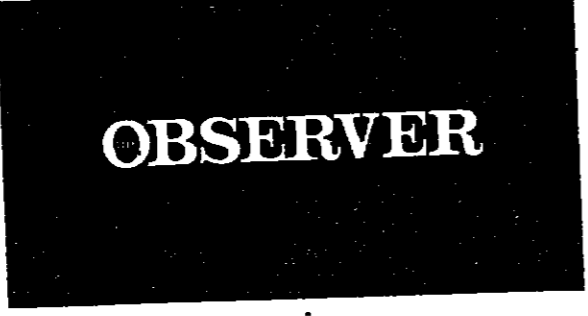
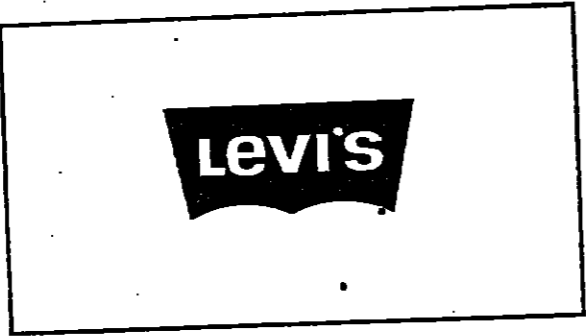
So many thoughtful Democrats have more modest ambitions for the new Senate: not so much to construct a winning programme for 1988 as to avoid a losing record. With the Democrats now in charge of both Houses of Congress they could easily find themselves being blamed for everything that goes wrong in the next couple of years. They therefore need to avoid appearing either too factional among themselves or too disruptive in their dealings with a President who will still be immensely popular.

Fear of appearing as big spenders

They will want to give even more help to the farmers, but they cannot afford to gain a reputation as big spenders. They will press for more trade protection, but they could suffer in the long-run if they just looked like a bunch of political opportunists.

But if the Democrats in Congress do follow a prudent strategy it would mean that the party would have to depend all the more for its positive appeal in 1988 on the personality of its candidates. The contender who has, I believe, gained most from last week's Democratic successes is Gary Hart, even though he did not himself run for re-election to the Senate. When a party does well that benefits the front-runner, who in this case are Mr Hart and Governor Mario Cuomo of New York. Mr Cuomo was re-elected by a massive majority, but he lost friends in the party by failing to appear a team player. In any case, he may look no much of a New Yorker to do well in the South or the West. This certainly does not mean that Mr Hart is now assured of the nomination. But he has become the man to beat as the Democrats look more hopefully than ever before towards 1988.

INVEST WITH SCOTTISH AMICABLE AND YOU'LL BE IN REALLY GOOD COMPANY.



Scottish Amicable manage pension funds for hundreds of big companies. Pension Funds involve the careful investment of millions of pounds. So before these companies choose an investment team they call in financial experts to advise them. The financial experts look at the investment records of all the leading firms before recommending the best one. Over the years, more and more experts have recommended us. In fact, the number of companies investing pension funds with us has increased by five times since 1981. Ask any independent financial adviser about Scottish Amicable. He'll tell you that we'll invest your money just as wisely as we invest any large company's. And it won't matter whether you've got a pension, a savings plan or an endowment for a mortgage. Because whatever the policy, we've got a fund of experience.



WE'RE A COMPANY OF NOTE. JUST ASK ANY INDEPENDENT FINANCIAL ADVISER. 150 ST VINCENT STREET, GLASGOW G2 5NQ.

Coup rum... Aquino TV appe... national... Mixed we... in pros... asks Ja... son trade... THE BRITISH... MERE... GING... BONDS

Coup rumours sweep Manila on eve of trip to Japan

Aquino makes TV appeal for national calm

From Keith Dalton, Manila

President Aquino of the Philippines appeared on government television last night and appealed for national calm amid continuing rumours that a military coup would be attempted during her four-day visit to Japan which begins today.

"I shall oppose any attempt from any quarter to interfere with or dictate to my Government," she said just two hours after 15,000 people marched through Manila in a show of support for her eight-month-old Government.

On the eve of her departure for Tokyo, Mrs Aquino referred to rumours sweeping the country that troops loyal to the Defence Minister, Mr Juan Ponce Enrile, planned a *putsch* in her absence.

Without referring to Mr Enrile, Mrs Aquino denounced the "self-appointed Messiahs who would want to dictate how this Government should be run", accusing her detractors of a "shameless disregard" for the people's welfare for personal ambition or misguided ideals.

She said it was "an insult to the integrity of the majority of the New Armed Forces of the Philippines that have tried to adhere to the highest standards of professionalism."

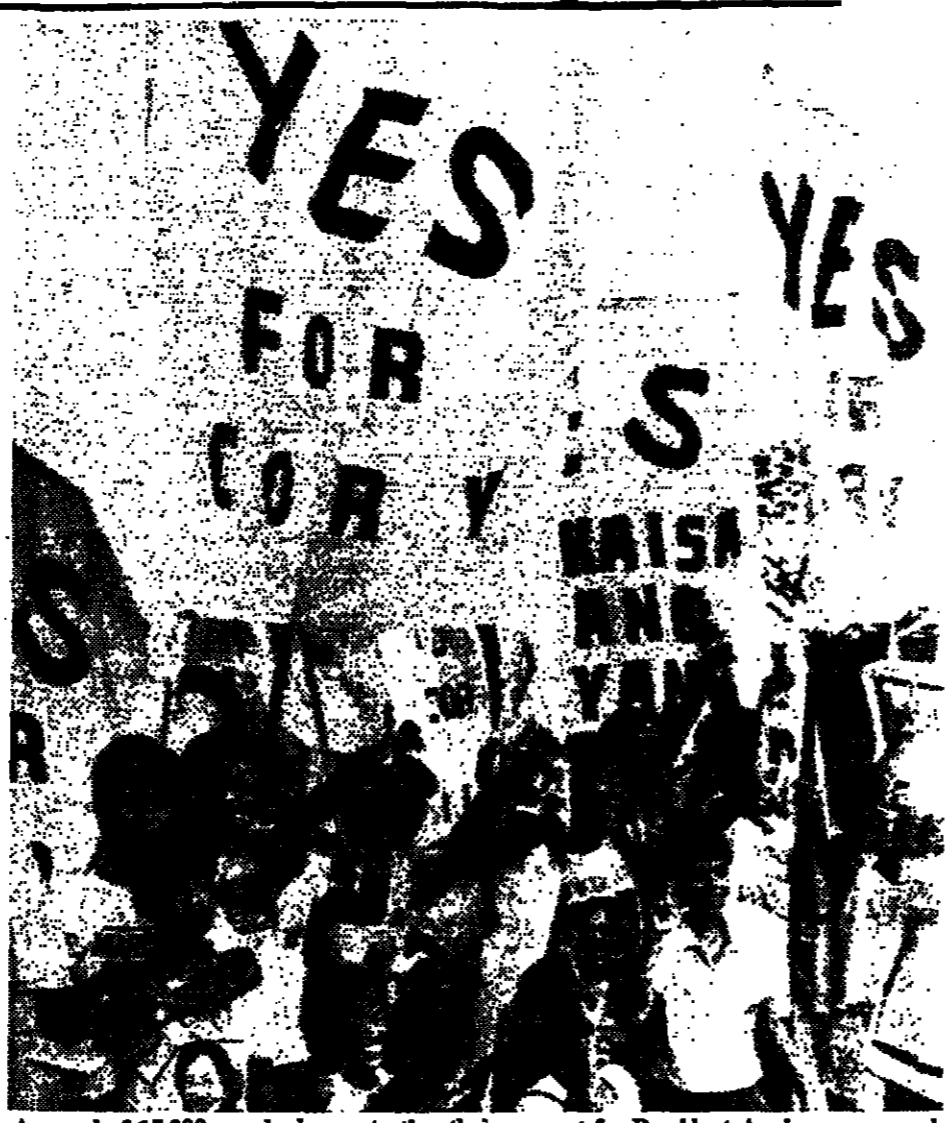
"I will not allow the new AFP to be destroyed by a handful of misguided elements... the fraction of the soldier is to fight the enemies of the Government, not to fight the very Government it is ordained to serve."

She said that if this happened the only beneficiaries would be the communist insurgents.

Although publicly dismissing the possibility of a coup, Mrs Aquino has ordered presidential guards to "repel all predatory forces approaching (the presidential palace) under any pretext," the Philippine Daily Inquirer reported yesterday.

Church sources confirmed that Mrs Aquino had personally asked the influential Roman Catholic Archbishop of Manila, Cardinal Jaime Sin, to postpone his trip today to Rome.

The outspoken Cardinal, who played a leading role in the February revolt that brought Mrs Aquino to power, at first agreed but changed his mind on learning that Mrs Aquino would go ahead with her visit to Japan.



A crowd of 15,000 people demonstrating their support for President Aquino on a march through Central Park in Manila yesterday amid rumours of a plot to depose her.

World's largest hydroelectric project

Caracas breaks grip of oil

Guri (Reuters) - Venezuela opened the world's largest hydroelectric complex yesterday, the Guri dam project, designed to spur Venezuela's industrial development and reduce its reliance on oil.

In a ceremony in the Guayana region, 400 miles southeast of Caracas, President Jaime Lusinchi gave the order to open the dam's floodgates, sending the waters of the Caroni River rushing down the 530 ft-high spillway.

"We should feel well satisfied with everything achieved here in Guri. This will permit us to diversify our economy, reducing it from dependence on petroleum," President Lusinchi said in a speech marking the event.

"We are witnessing an event of colossal dimensions and importance for the country," the president of the Venezuelan Investment Fund (FIV), Señor Hector Hurtado said.

The 10,300-megawatt hydroelectric plant will be the world's largest until Brazil's Itaipu project, with a 12,000 megawatt capacity, starts up later in the decade.

The dam holds back a gigantic reservoir covering an area almost twice the size of Luxembourg.

Power from Guri will supply 70 per cent of Venezuela's energy needs and is expected to save 300,000 barrels a day

in domestic oil consumption within two years.

More importantly, the dam provides cheap electric power for the country's iron, steel, and aluminium industries, centred in Ciudad Guayana, 50 miles north-east of Guri.

"Guri is not just the saving of petroleum and assured energy at low cost. It also represents an extraordinary multiplying factor for the growth and modernization of many industries," President Lusinchi said.

Officially known as the Raúl Leoni Dam after the Venezuelan President who became president after the fall of dictator Marcos Pérez Jiménez in 1958.

Thanks to its cheap energy, Venezuela created the world's eighth largest aluminium complex at nearby Ciudad Guayana, as well as the giant Sidor steelworks. What was once a collection of huts on the edge of the Orinoco in a sweltering scrubland at the river's confluence with the Caroni, is now a Venezuelan boomtown.

"Guri was made during the democracy, by the democracy and at the service of democracy," Señor Leopoldo Sucre Figarella, president of the Guayana Region Development Corporation (CVG), said.

Some 30 per cent of the financing came from outside the country, including loans from the World Bank, Inter-American Development Bank and private foreign banks.

Electricidad del Caroni (Edelca), the state firm which built and will administer the dam, has acquired a foreign debt of \$800 million (\$259 million).

The actual dam, combined with surrounding earth dams, will have a span of about 4.4 miles, officials said. The artificial lake held back by the dam has an area of 1,520 square miles.



Mixed welcome in prospect

From David Watts, Tokyo

President Aquino arrives for her first state visit to Japan today to find a mix of supporters and opponents almost as complex as that at home.

The establishment and many figures in the ruling party, and even in her own embassy, are not convinced that her government is here to stay. Some are enthusiastic supporters of her vice-president, Mr Salvador Laurel, whose father was president of the Philippines when Japan ruled there during World War II.

She comes in response to an invitation first extended to former president, Mr Ferdinand Marcos, in 1983 and a large number of members of Japan's ruling Liberal Democratic Party are strong supporters of the deposed leader.

Mrs Aquino is a woman (Japanese leaders are never entirely comfortable with women leaders) who leads a Government which is not only revolutionary, but has not consolidated itself sufficiently to convince Japanese politicians or investors of its durability.

But perhaps more important in terms of the economic assistance that she is seeking is the fact that she got off on the wrong foot with the Prime

Minister, Mr Yasuhiro Nakasone, by entertaining one of his most deadly political rivals, the former Prime Minister, Mr Takeo Fukuda, in Manila.

Her Defence Minister, Mr Juan Ponce Enrile, appears to have been warned off causing trouble during her visit to Tokyo by the judicious leaking of the fact that authorities in the United States were investigating his handling of military aid funds during the Marcos regime.

There were unauthorized troop movements in Manila during the past week and even details of a coup called "Operation God Save the Queen" were being leaked about.

Mrs Aquino will need to put words about a coup behind her and have all her wits about her if she is to convince Mr Nakasone and others to give her the sort of sums in economic aid that she is after.

The sum requested initially, 260 billion yen (£1.09 billion), was branded "unrealistic" by the Foreign Ministry, which described it as being beyond the bounds of what the United States has been prepared to offer and well outside Japan's previous official contribution, which has been running at less than 50 billion yen year.

China's problem

Zhao asks Japan to cut \$4bn trade deficit

Peking (Reuters) - The Chinese Prime Minister, Mr Zhao Ziyang, forecast yesterday that China would have a \$4 billion trade deficit with Japan this year and called on Tokyo to buy, lend and invest more in China, informed Japanese sources said.

Mr Zhao told the Japanese Prime Minister, Mr Yasuhiro Nakasone, who left yesterday afternoon after a 25-hour visit to China, that the trade deficit was the most serious problem in Sino-Japanese relations.

The forecast deficit was well down on last year's nearly \$6 billion, but Mr Zhao said this was partly because overall trade volume was down. He said Japan must help in achieving balanced bilateral trade while China endeavoured to reform its trading system and improve the quality of its exports.

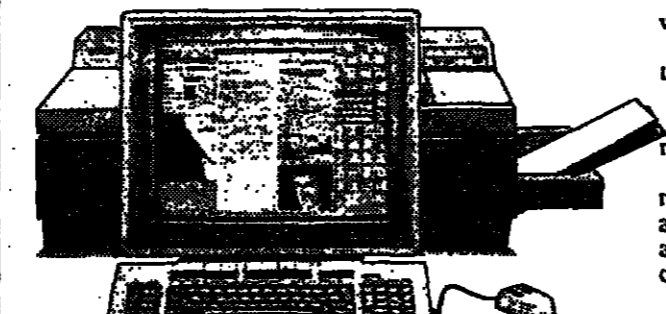
The sources said Mr Zhao also recommended that Japan should boost soft-loan development financing to China in 1991, following the end of a seven-year, 470 billion yen (\$2.14 billion) loan at 3.5 per cent annual interest, which began in 1984.

Despite some increase of Japanese investment in China in the last few years and Chinese efforts to make conditions for this more attractive, Mr Zhao said the scale of such investment was still highly inadequate.

Japanese sources said Mr Nakasone promised to study Mr Zhao's proposals and said there would be plenty of time to discuss the request for extra loans.

He cited high Chinese taxes as one reason why Japan's investments in China were not as great as Peking desired and said unreliable supplies limited the purchase of imports from China.

Despite the catalogue of demands presented by Mr Zhao, the New China News Agency reported the exchange in a moderate tone.



where you want them.

That's the attention-getting effect you can achieve with the new Rank Xerox Documenter.

Neat yet complete, in one perfectly co-ordinated desktop publishing unit, it combines screen, keyboard, mouse, computer and a laser printer that doubles as a copier.

What you create on the uniquely large screen using the mouse is what your readers will see on paper. Actual size, actual typeface, actual graphics. But with the added authority of laser perfect print that you would expect from a company with the printing heritage of Rank Xerox.

And with no computer experience needed, it's one step further towards the goal of Xerox research. Electronic office technology with a human face.

Try it and you'll see: with the Documenter, Rank Xerox opens up a whole new world of desktop publishing.

Now more than ever people judge a company by how successfully it presents itself on paper.

A dull, grey typewritten page will produce a dull, grey seen-it-all-before response - even for brilliant new ideas.

But now it's simple for you to create a positive impression both inside and outside your company with a crisply printed document in which your words are enhanced by tables, graphics and illustrations helpfully located exactly

where you want them.

That's the attention-getting effect you can achieve with the new Rank Xerox Documenter.

Neat yet complete, in one perfectly co-ordinated desktop publishing unit, it combines screen, keyboard, mouse, computer and a laser printer that doubles as a copier.

What you create on the uniquely large screen using the mouse is what your readers will see on paper. Actual size, actual typeface, actual graphics. But with the added authority of laser perfect print that you would expect from a company with the printing heritage of Rank Xerox.

And with no computer experience needed, it's one step further towards the goal of Xerox research. Electronic office technology with a human face.

Try it and you'll see: with the Documenter, Rank Xerox opens up a whole new world of desktop publishing.

Xerox Documenter
the Desktop Publisher

Look how easily Rank Xerox can change the face of your company.

Call us FREE on 0800 444 180

Or Freepost this coupon today. No stamp needed. 001537

Name _____ Title _____

Company _____ Address _____

The following details will assist us in helping you.

- * I would like to attend a demonstration a seminar.
- * Nature of business _____
- * Number of staff in your office: up to 50 50+
- * Any particular application you envisage for the Documenter _____
- * Are you considering any alternative system Yes No
- * Is your company an existing Rank Xerox User? Yes No

Find out the facts fast.

To Rank Xerox (UK) Ltd. FREE POST BS3333. Bms4 BS14YP.

HELP THE BRITISH HOME WHERE LOVING CARE ABOUNDS

For 125 years we at The British Home and Hospital for Incurables, Stroudham, have cared for thousands of people with incurable diseases. Physically disabled they may be, but thanks to the love and dedication of our staff and nursing staff, they are happy, cheerful and fulfilled.

We shall continue to look after them, but more and more money is needed to maintain the quality of their home and provide extras which make their lives worth living. They urgently need your help now!

10, THE BRITISH HOME AND HOSPITAL FOR INCURABLES
CROWN LANE, STROUDHAM, LONDON SW16 3BE. TEL. 01-870-8261
NATHOR: HER MAJESTY'S CHARITY COMMISSION THE QUEEN MATRON

Please send me more information for _____

Please charge my Account Visa Mastercard

Please transfer direct from my Life Assurance Policy Direct Debit

Address _____

Massive force on parade to mark 25 years of Sandinistas

From Alan Tomlinson, Nicaragua

Nicaragua commemorated the 25th anniversary of the foundation of the Sandinista National Liberation Front on Saturday with the biggest display of military strength the country has ever seen.

More than 6,000 men and over 100 Soviet-built tanks and armoured vehicles took part, along with artillery, mobile anti-aircraft batteries and helicopters. It took the parade an hour and a half to file past the grandstand.

The precision of the march-past and the variety of weapons on show indicated a level of military sophistication rare in a country of only three million people.

It was watched by guests from political parties, liberation movements from 80 countries and by a crowd of tens of thousands packed into Masagua's Carlos Fonseca Park, named after the original leader of the Sandinista revolution whose death in combat 10 years ago was also commemorated by the event.

The Nicaraguan Army clearly wanted to demonstrate to Washington what an invading force would be up against should President Reagan de-

side to settle his differences with the Sandinistas through direct military intervention.

For anyone who missed the point, President Daniel Ortega spelled it out in his address. President Reagan had been unable to defeat the Sandinista revolution by supporting the Contra rebels, he said, nor would he be able to do so by committing American troops.

"The Sandinista Front is the people and that's what makes it indestructible," he said. However, Mr Ortega's speech, which concentrated on listing the achievements of the party over its 25 years, drew little response from a throng which is usually voluble on big occasions.

The Nicaraguan leader made a strong appeal for world peace, urging countries to support the Soviet Union's initiatives for reducing nuclear arms.

He also appealed to the nations of Central America not to "turn themselves into instruments of a suicidal policy" by abandoning the so-called Contadora peace effort.



Nicaraguan troops practising for Saturday's parade to mark the silver jubilee of the Sandinista National Liberation Front.

Delhi holds British Sikh for more questions

From Michael Hamlyn, Delhi

A British Sikh housewife, who ran into deep trouble with India's highly sensitive anti-terrorist police, has been remanded in police custody for further questioning about her connections with Sikh extremism.

All the efforts of the friends and political allies of Mr Paul Bedi, a teacher from Hayes,

Middlesex, have failed to help his wife, Mrs Kuldeep Kaur, who was arrested at the end of last week and remanded until Wednesday. Even a flying visit by the Conservative MP for Hayes and Harrington, Mr Terry Dicks, failed to move the Indian authorities.

Mrs Kaur was prevented from leaving Delhi on October 18, and was said to have come under suspicion after

some pamphlets had been found in her possession.

Mr Dicks insisted that the pamphlets were nothing more than pages from a local London Punjabi newspaper containing a report of her daughter's wedding. On the other side of the page, however, was an advertisement for a militants' prayer meeting.

According to a series of highly prejudicial leaks by intelligence sources to the Indian Express newspaper, Mrs Kaur has confessed that she met two hardline terrorists recently, and discussed with them ways to finance terrorist activities in India.

Leaks such as this are made to selected Indian newspapers in an effort to improve the image of the security forces, and to make it easier to obtain convictions.

Secularism in retreat

Paradox a legacy of the demi-god

Islamic fundamentalism is spreading in Turkey. After a visit to Istanbul, Mario Modiano describes its impact on the secular state in the first of two articles

Turkey assumes the rotating presidency of the Council of Europe this week, just as the nation prepares to mark today the 48th anniversary of the death of Kemal Ataturk, founder of the modern state whose sweeping reforms had sought to make Turkey a part of Europe.

Ataturk imposed secularism in the firm belief that religion would be an obstacle to his pursuit. The paradox is that today, some six decades later, while Turkey is striving to consolidate its European foothold, the country is experiencing an upsurge of Islamic religiosity which has exposed the sharp contradictions within Turkish society.

Nowhere is this contrast more pronounced than in Istanbul, the most westernized of Turkish cities, where modern mosques are often sandwiched between discos and fast food stores, and where the graceful Bosphorus Bridge symbolizes the determined effort to span the promise of a prosperous European future and the enduring pall of a magnificent Asian past.

It is not only the increasing number of women in *chador*, the Muslim black headscarf, that one notices in the streets of Istanbul and on university campuses. It is also the growing popularity of Koranic studies, the rising influence of the once-outlawed religious societies, and the interest in Islamic literature.

These contradictions are often reflected in politics.

Mr Turgut Ozal, the seasoned technocrat who is Turkey's Prime Minister, seems determined to apply for full membership of the European Community soon, but he is also eager to have it known that he is a practising Muslim.

His economic orientation is definitely Westernized. But last month, he found it necessary to reassure participants of an international business conference in Istanbul that Islam posed no threat. "Even in Ottoman times the state managed to keep religion under control," he told them.

It is true that Kemal Ataturk is still revered as a demigod. Yet some of his reforms have been eroded, steadily but discreetly, under the impact of cultural, economic and political pressures.

Dr Serif Martini, who teaches political sociology at Bogazici University in Istanbul, sees the Islamic revival developing on three levels: the average Turk's increasing reliance on religion as a day-to-day code of behaviour; the day code of behaviour of more intellectual approaches of the *tarikat*, the religious brotherhoods, which seek to interpret the world in Koranic terms; and the militant, theocratic variety.

"Kemal Ataturk's ideas never made much impact on the family structure," Dr Martini explained. "Ataturk

gave the people a chart of conduct for their relations with the state, not with society or their own conscience. He did not tell the peasant whether he can send his daughter, aged 17, to the cinema unescorted. The Koran does."

The Turkish peasants who flocked into the big cities in the 1960s and 1970s were unable to adapt to the lifestyle of the well-protected military and bureaucratic élites. So they all back on the primitive Islam of the Koran to obtain guidance.

The Turkish Government's response was positive. Religious instruction in schools became compulsory under the 1982 constitution, although, out of deference for President Evren, who comes from the secularist Army, it stopped short of ordering schools to build places of worship.

A decree now empowers the police to supervise public morality, which is a key concern of the Koran, but not of the Swiss civil code enforced by Ataturk. The courts are taking a more relaxed view of the activities of religious orders which often come in conflict with the laws protecting secularism.

Few politicians can now afford to disregard the Islamic revival.

Tomorrow: Appeal to young

Islamic ferment in Turkey Part 1

It is not only the increasing number of women in *chador*, the Muslim black headscarf, that one notices in the streets of Istanbul and on university campuses. It is also the growing popularity of Koranic studies, the rising influence of the once-outlawed religious societies, and the interest in Islamic literature.

These contradictions are often reflected in politics.

Mr Turgut Ozal, the seasoned technocrat who is Turkey's Prime Minister, seems determined to apply for full membership of the European Community soon, but he is also eager to have it known that he is a practising Muslim.

His economic orientation is definitely Westernized. But last month, he found it necessary to reassure participants of an international business conference in Istanbul that Islam posed no threat. "Even in Ottoman times the state managed to keep religion under control," he told them.

It is true that Kemal Ataturk is still revered as a demigod. Yet some of his reforms have been eroded, steadily but discreetly, under the impact of cultural, economic and political pressures.

Dr Serif Martini, who teaches political sociology at Bogazici University in Istanbul, sees the Islamic revival developing on three levels: the average Turk's increasing reliance on religion as a day-to-day code of behaviour; the day code of behaviour of more intellectual approaches of the *tarikat*, the religious brotherhoods, which seek to interpret the world in Koranic terms; and the militant, theocratic variety.

"Kemal Ataturk's ideas never made much impact on the family structure," Dr Martini explained. "Ataturk



AIR PARIS
AIR LILLE
AIR NANTES
AIR STRASBOURG
AIR BORDEAUX
AIR LYONS
AIR TOULOUSE
AIR MONTPELLIER
AIR MARSEILLES
AIR NICE

AIR FRANCE

A sharp intake:
 134 direct flights a week.
 More destinations and frequency to France than any other airline.
 That includes London to Paris - up to nine flights in all - each way per day.
 And there are now direct flights to Paris from Aberdeen and Edinburgh, Dublin, Birmingham and Manchester.
 Quick but nevertheless comfortable. Basically (or rather luxuriously), because we've now upgraded Economy Class on our London-Paris route. Not only giving you more legroom but also adding in-flight catering with complimentary wine or drinks.
 Just one call books your flight, hotel, hire car.
 Air France. Breathe the words.

TAKE A DEEP BREATH.

158 New Bond Street, London W1Y 0AY. Tel. 01-499 9511.
 Heathrow Airport: 01-759 2311. Manchester: 061-436 3800. Cargo Bookings: 01-897 2811. Prestel: 344150.

Boat gang held for art thefts

From Christopher Mosey, Stockholm

One of the most daring, well-planned art robberies in Swedish criminal history was the work of a gang of youths aged 18-20. Stockholm police alleged yesterday.

Police said the gang used a speedboat to raid a museum in Stockholm dedicated to Prince Eugen (1865-1947), a member of the Swedish Royal Family who was both artist and collector.

They broke in, setting off an alarm, to steal works by French artists Delacroix, Rousseau, Corot and Derain worth hundreds of thousands of pounds, and leaving behind less revered paintings by the Prince himself.

They then made their escape by sea as police arrived by land. The raid took only an estimated three minutes.

When the gang had trouble in selling the paintings, they buried them in a field. Police said all the canvases had now been recovered but that the Derain had been damaged.

Three youths have been charged, a fourth is being questioned. Police said the gang was also responsible for a series of other highly professional robberies.

Another gang of 25 youthful skinheads has been arrested following a series of attacks on immigrants in Stockholm, police said.

Pakistan threat of party ban

From A Correspondent, Karachi

The Pakistan Government may ban all communal and regional nationalist political groups in Pakistan after last week's violent ethnic clashes in Sindh Province, in which more than 55 died.

The Prime Minister, Mr Mohammed Khan Junejo, told a rally in Hyderabad at the weekend that his Government may ban 25 political and youth organizations, mainly in Sindh, which were openly propagating and fanning "parochial ideologies".

The ban would also include the Sind Bahuch Pastun Front, led by Mr Murtaza Bhutto, the uncle of the opposition leader, Miss Benazir Bhutto.



Dhaka parties on the march against Ershad

From Ahmed Fazl, Dhaka

Bangladesh's main opposition parties have pushed on with their campaign to unseat President Ershad as the military Government put the final touches to a Bill which will pave the way for the lifting of martial law next Wednesday.

More than 5,000 people carrying flaming torches and shouting slogans for democracy, marched through the streets of Dhaka yesterday despite riot police and strong winds.

The procession, organized by the opposition alliances and the fundamentalist Jamaat-i-Islami party, came on the eve of a six-hour general strike scheduled to begin at dawn today in protest at an attempt by General Ershad to get parliamentary approval for his ongoing military regime.

Sheikh Hasina Wazed, chief of the Awami League, the largest opposition group in Parliament, called for General Ershad's resignation and a fresh presidential poll. The President has been credited with a massive victory in the October 15 election which was boycotted by the opposition.

Sheikh Hasina, who controls 95 seats in the 330-member House, vowed to stay away from Parliament when it convenes today.

"We will not allow General Ershad to legitimize his rule," Sheikh Hasina said. Others who have announced that they will also boycott Parliament include the Jamaat-i-Islami who have 10 seats.

General Ershad has threatened to keep martial law if the opposition unite to block the passing of the Bill which is aimed at legally protecting the past actions of his military Government.

DAVID ROBERTS R.A.
THE HOLY LAND PRINTS
IN ORIGINAL COLOUR
 The Connoisseur Gallery
 14-15 Halkin Arcade
 LONDON SW1X 8JT
 TELEPHONE 01-245 6431

150

ularism in retreat
dox a legal
ne demi-god
sianic form
in Turkey
Part 1
Part 2
Part 3
Part 4
Part 5
Part 6
Part 7
Part 8
Part 9
Part 10
Part 11
Part 12
Part 13
Part 14
Part 15
Part 16
Part 17
Part 18
Part 19
Part 20
Part 21
Part 22
Part 23
Part 24
Part 25
Part 26
Part 27
Part 28
Part 29
Part 30
Part 31
Part 32
Part 33
Part 34
Part 35
Part 36
Part 37
Part 38
Part 39
Part 40
Part 41
Part 42
Part 43
Part 44
Part 45
Part 46
Part 47
Part 48
Part 49
Part 50
Part 51
Part 52
Part 53
Part 54
Part 55
Part 56
Part 57
Part 58
Part 59
Part 60
Part 61
Part 62
Part 63
Part 64
Part 65
Part 66
Part 67
Part 68
Part 69
Part 70
Part 71
Part 72
Part 73
Part 74
Part 75
Part 76
Part 77
Part 78
Part 79
Part 80
Part 81
Part 82
Part 83
Part 84
Part 85
Part 86
Part 87
Part 88
Part 89
Part 90
Part 91
Part 92
Part 93
Part 94
Part 95
Part 96
Part 97
Part 98
Part 99
Part 100

iciency
which
ex, ex-
and rose
with in
as an
t. Turn-
of the
from 7
at and
comm.
gles is
where
d mil-
10 mil-
-pen-
to
idine
which
it not
is are
f this
stages
are as
at 6-
AZT
f £70
nted
r the
ad to
Shut-
ever-
read,
scop
but
ion.
ant,
over
and
sk
we
g
g

PAYMENT FOR BRITISH GAS SHARES WILL BE IN 3 INSTALMENTS.

To help as many people as possible apply for British Gas shares, payment will be in three instalments.

So if you opt for the minimum investment of 100 shares, costing no more than £150 in total, your initial outlay will be £50.

You simply pay the balance later in two further instalments. Of course you can apply for a lot more if you wish.

If you're interested in applying for a share of the shares, fill in the coupon or phone 0272 272 272.

This will not commit you in any way. What it will do is make sure you are sent a prospectus and application form when they're published on November 25th.

And if you are a domestic British Gas customer, and you want to apply under the

special Customer Share Scheme, you must register by phone or coupon by November 14th, if you haven't already done so.

Everyone can apply for a share of the shares.

ISSUED BY N.M. ROTHSCHILD & SONS LIMITED ON BEHALF OF H.M. GOVERNMENT.

Please send me, without obligation, information about the British Gas share offer. (PLEASE COMPLETE IN BLOCK CAPITALS)

(Tick) MR MRS MS or TITLE (Specify) _____

FORENAME(S) _____

SURNAME _____

ADDRESS (in full) _____

POSTCODE _____

Are you a British Gas customer? YES NO

When complete send to: (Tick) YES NO

British Gas
SHARE INFORMATION OFFICE
British Gas Share Information Office,
P.O. Box 1, Bristol BS99 1BG.

THE BEST OF BRITISH WINE

THIS SEASON I've been testing wine from the good old British Isles, and what a revelation it has been.

Apart from the usual crop of crisp Elderflower from Kent, which has enjoyed a good year, despite the heavy rains, I have tried some excellent Parsnip from Borrowdown Manor.

The advantage of growing these classic vegetables on a sunny south-facing slope speaks for itself. The wine has

nothing of the muddiness I experienced in previous samplings and, at approximately £3.50 a bottle, it has to be one of the best telephone wines around.

If you want information on British Gas shares, try sipping a glass of this delicious, mellow white as you dial 0272 272 272.

Of course, if you'd rather fill in the coupon, I suggest you try one of the fruitier reds.

A particularly good one is the Rosehip Tea wine from Dunstable. Some people find it rather full, but I found it nicely rounded, a perfect coupon-filling wine for the colder evenings.

While we're on the subject, you may or may not know that British Gas shares will be paid for in instalments, and how better to celebrate than with Lord Henry Bewton's very moreish Dahlia claret.

Cheers, Sid, wherever you may be, and let's hope good news, like good wine, travels well.



السنة الثالثة

THE ARTS

THEATRE

... our critics report from London and Paris

The problem of pacing

The Seagull, Palace, Watford

Of late, revivals of The Seagull have been growing increasingly decorative, from the Royal Court's Irish big house setting to last year's shimmering and impressionist tableaux at the Lyric, Hammersmith...



Struggling to find emotional resources: Paul Shelley, Irina Brook

In keeping with these austere surroundings, the first scenes get straight down to business, wasting no time over atmosphere. Basic relationships are clearly notched up...

Insulated from everything except work and appetite.

As they, and the surrounding egotists, reveal themselves, the Chekhovian music gets under way: a complex pattern of thwarted desire, imperfect affections and anger bursting like a summer storm.

The pattern builds to a thrilling climax in the third act with Arkadina's successive conquests of Konstantin and Trigorin...

followed by an interval, leaving the final act as a sadly flat epilogue. The lesson is that Chekhov production depends above all on pacing.

The Watford company includes some veteran Chekhovians: notably Antony Brown, whose Sorin projects the porcine smugness of the State Councillor...

resources for Nina in the last act.

One mainstay throughout the production is Miss Scales's Arkadina, a brusque business-like presence, every inch the star performer on holiday...

Irving Wardle

Articulations of mesmerizing power

L'Homme gris, Petit Marigny

It takes courage and creative conviction to bring the lights up on a set as depressing as Jean-Claude de Bemels's design for L'Homme gris by the young French-Canadian playwright Marie Laberge...

strange motel are observed. The bathroom is checked out. Is it a colour television? What are the beds like? A string of normalities is skilfully peyed out, interwoven with almost subliminal clues...

Each slicing sentence serves to construct a horrifying picture: the father's own childhood - restricted and shamed by an alcoholic mother...

For, such is the fluidity of the direction and the total absorption of Piéplu into the character of the father and Lapiower into that of the daughter...

ulations cross the auditorium of the intimate Petit Marigny theatre with an electric force.

Despite the nightmare quality of the text, the characters are always believable; partly because Laberge is never overwhelmed by the beings she has created...

Piéplu, an actor whose singular talent has until very recently been submerged in what he calls "rôles de garniture", brings to the father the necessary underlying pathos of a man who has missed out on life...

The play was premiered last year in the author's home town of Québec. It runs in Paris under the auspices of the recently-founded Théâtre International de Langue Française...

Diane Hill

CONCERTS

BBCSO/Zagrosek, Festival Hall/Radio 3

It is not at all clear why, in these days of such widespread creativity, York Höller has been singled out for special favour by the BBC...

Miss Bryn-Julson was also an ecstatic soloist, along with a closely sensitive Linda Flannie, a conspiratorial Siegfried Jerusalem...

Paul Griffiths

stage by a burst of recorded poetic recitation; Dreamplay works the same trick at the outset, and far more crassly, with a mystic dialogue between the divine Indra on tape and his daughter on the platform...

RPO/Menuehin, Festival Hall

It was a night of broad gestures and general urbanity, rather than intimate insights into the soul. For Handel's Fireworks Music and Mendelssohn's essentially sunny First Piano Concerto...

The "Blossomberg" Lento was fine, played very slowly with plenty of lush string tones, and the first movement's forte passages rang out awesomely. The bits in between, however - and they are rather substantial bits - were too often left to meander along...

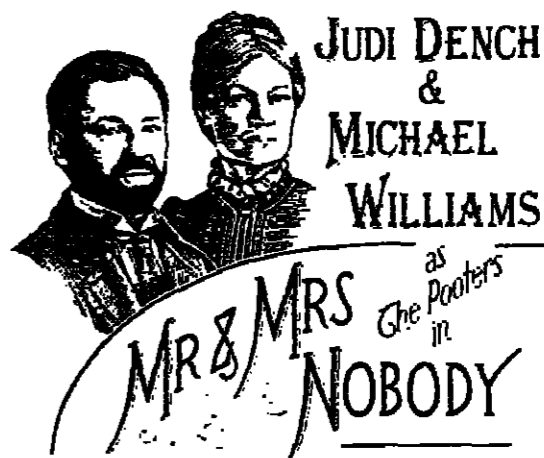
There was certainly nothing passing unheeded in the Fireworks Music. One expects pomp and pugnaciousness in the Overture and "La Réjouissance", but Menuhin's heavyweight swagger through the Menuet I was a startling innovation. Justus Frantz's playing in the Mendelssohn concerto provided a happy contrast...

Walker/Vignoles, Wignore Hall

"At least you won't need surtitles", pondered the Calman character, wandering past the billboard for a programme of English song at the Wigmore Hall...

The work was balanced after the interval by an hypothetically timed performance of Joseph Horowitz's Lady Macbeth scene. This was framed by Britten's Charm of Lullabies and his Auden Cabaret Songs, each in their own way hovering most poignantly between fear and comfort, mirth and menace.

Hilary Finch



JUDI DENCH & MICHAEL WILLIAMS

MR & MRS as the Poopers in NOBODY

BY KEITH WATERHOUSE WITH PENNY RYDER AS SARAH, THE MAID AND GARY FAIRBANK. DANCE LINDSAY DOLAN LIGHTING ROBERT BRYAN MUSIC PETER GREENWELL DESIGNED BY JULIA TREVELYAN OMAN DIRECTED BY NED SHERRIN THE GARRICK

CHRISTIE'S ST. JAMES'S

8 King Street, London SW1. Tel: 01-839 9060 Tuesday 11 November at 11 a.m. and 2.30 p.m. POSTAL HISTORY Tuesday 11 November at 10.30 a.m. IMPORTANT MUSICAL INSTRUMENTS AND PRINTED MUSIC

Advertisement for Brighton Beach Memoirs. Opens Weds Dec 3 at 7.0. REDUCED PRICE PREVIEWS FROM NOVEMBER 27. The National Theatre Production. Dorothy Tutin, Susan Engel, Harry Towse, Steven Mackintosh, Robert Glenister, Neil Simon's Brighton Beach Memoirs. Directed by Michael Rudman.

Advertisement for TONS OF MONEY. JUST OPENED. Will Evans and Valentine's. "What a farce! What a wonderful evening ... ALAN AYCKBOURN begins his new regime at the National Theatre with a style and panache that can only bode BRILLIANTLY for the South Bank" (D Mail)

Advertisement for THE PETITION. JOHN MILLS and ROSEMARY HARRIS in the National Theatre Production of THE PETITION. Directed by PETER HALL.

Advertisement for National Art-Collections Fund. This Christmas give an Open Sesame to the World of Art. Solve your Christmas present problems - give a membership of the National Art-Collections Fund.

Bring on the blue belles

The typical Tory matron used to be famous for her hats. But a new breed of successful young women are now becoming politically committed to the Conservatives, says Toby Young

Debbie Moore, the daughter of a Manchester plumber, left school at 15 with no O levels and barely a penny to her name. But 21 years later her company, Pineapple Studios, went public and she became a millionaire. Little wonder, then, that she has been selected to serve on the new Conservative Party Youth Committee.

Debbie Moore is hardly representative of the stereotypical Tory woman. When she walked on to the floor of the Stock Exchange in November 1982, the assembled stock brokers, rather than rise to greet her gracefully, began to wolfwhistle. While other Tory ladies were opening flutes in Kent, Debbie was filming the opening credit sequence for the James Bond film *Moonraker*.

Yet she is hardly "womanly" in her business activities. "People sometimes say to me that the terrible thing about being an employer must be when you have to sack someone. But I find it no problem. Debbie Moore is only one of many "blue belles" who have come out for Mrs Thatcher. In the past five years a new breed of Conservative woman has been busily emerging from the beauty parlours, sports centres and dance studios of Britain...

What is new is her apparent conversion to the notion of women getting the party's message across. Cynics might suggest that she is alert to the fact that single-minded career women are much less likely to become embroiled in the kind of scandal in which some of her favourite men have recently found themselves. Debbie Moore, for example, claims: "I eat, sleep and breathe Pineapple and, quite honestly, there is no time for anything else."

Another advantage is that these women lend the Conservative Party an air of glamour which it has sadly lacked. By contrast, Neil Kinnock followed his 1984 appearance in a Tracy Ullman video on *Top of the Pops* by launching the "Red Wedge" collection of rock artists in June of last year and managed to attract the patronage of pop stars Billy Bragg, Paul Weller and Jerry Dammers, and bands like the Communards and the Style Council.

Labour polled a derisory 33 per cent of 18 to 24-year-old voters in 1983 while the Conservatives managed to attract 42 per cent. Since then, with the formation of "Red Wedge", the tables have been turned. The latest *Times*/MORI poll puts Labour's support at 49 per cent among the same age group with Conservatives trailing at 25 per cent. It is partly in response to this that the Youth Committee has been set up and the party's recruitment of these smart young women has begun.

"I do get the impression that they're trying to appeal to a younger generation," observes Suzanne Dando, the 23-year-old gymnast who was a guest of the Conservative Women's Conference last June. "The association between politics and female show business personalities is a relatively new phenomenon in Britain whereas in America the two have been walking hand in hand for decades. Jane Fonda campaigned openly for her husband, Democratic Tom Hayden, when he ran for the Senate in 1976, and Shirley Temple Black used to be the American ambassador to Ghana. But in Britain, until recently, the nearest equivalent was Vanessa Redgrave's involvement with the obscure Workers' Revolutionary Party."



True blue Tories: top, gymnast Suzanne Dando; far left, Pineapple Studio's Debbie Moore; left, swimming champion Sharron Davies - "Mrs Thatcher has done a lot of women a lot of good"

One of the organizers of the Youth Rally was Bev Walker, the agent for the athletes Liz Hobbs and Donna Murray as well as for Dando and Davies. "My view," says Walker, "is that they are fairly typical capitalists in their outlook. They are self-employed women who generate a substantial independent income. They are working to create their own futures and they recognize that they'll prosper more under a Conservative government than any other."

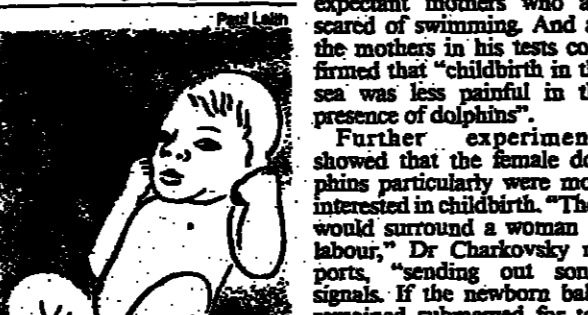
Walker has already been approached by the Youth Committee with a view to organizing another Youth Rally before the next election. He hopes to bring out the same group of female stars he managed to get in 1983, as well as some new faces. "I'd be happy to co-operate and I think it's a marvellous way of bringing the Conservative message to the young," he says.

This attitude reflects the lukewarm attitude of many British female stars, whether sports personalities or pop musicians, to the cut-throat world of modern politics. As Tessa Sanderson, the Olympic gold medalist, puts it: "I am totally apolitical. I really don't care who's running the country."

It only became clear that this attitude was beginning to change when, in June 1983, several prominent female personalities participated in the Conservative Party Youth Rally. Sharron Davies attended it with her then boyfriend, judo champion Neil Adams, and pop star Lynsey de Paul composed and sang a song entitled "Tory, Tory, Tory".

Dolphin for a midwife

Bored with that old delivery room? Try a new Russian method of giving birth - swimming at sea, surrounded by friendly dolphins



could befriend babies in the womb. He found that mothers' stomachs appeared to be "transparent" to the dolphins' sensitive sonar systems (which are being studied by anti-submarine warfare establishments in the United States), enabling them to "see" the foetuses.

Dr Charkovsky now says that it appears to be possible for a dolphin somehow to transmit its knowledge of the sea to an unborn child, encouraging it not to fear water. He says there is a definite rapport between humans and dolphins, who often seal out swimmers in the sea without being prompted. His experiments also show that dolphins have a calming influence on expectant mothers who are scared of swimming. And all the mothers in his tests confirmed that "childbirth in the sea was less painful in the presence of dolphins".

Further experiments showed that the female dolphins particularly were most interested in childbirth. "They would surround a woman in labour," Dr Charkovsky reports, "sending out sonar signals. If the newborn baby remained submerged for too long, they would push it out of the water with their noses. Incidentally, they treat their own young the same way."

Dr Charkovsky has also described a so-far inexplicable link between dolphins and his waterbabies. When he swam with his young charges, dolphins could apparently sense whether, unbeknown to the doctor, a child became frightened. The dolphins would push the doctor aside and prevent the child from getting into difficulties.

As the argument in the West continues between supporters of natural birth and those who favour what a German gynaecologist recently condemned as an "increasingly bio-technically controlled event", Dr Charkovsky's evidence, preliminary though it is, is being greeted with growing interest in the USSR.

Happiness is sloppiness

My friend Susan and I watched a spider starting yet another web running north-south from ceiling to sofa and, lacking the energy to fetch a broom, dreamt up a brilliant publishing concept.

The venture is to be called *Bad Housekeeping* and is for women who are tired of reading about those other women who curl tomato skins into decorative roses and conceal their washing-machines in 18th-century armchairs.

Magazines in which these perfectionists are interviewed and photographed against a background of their own domestic bliss leave you feeling bad for not arranging your sheets in a colour-coded system in the airing cupboard. Our magazine will feature people who are even sloppier than you.

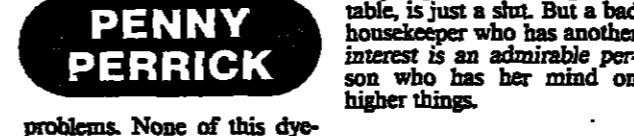
I shall do an in-depth interview with a relative to find out why, Sunday after Sunday, she brews up some pretty poisonous-looking chicken soup and then, chronically absent-minded as she is, strains it straight down the sink. She is also given to steaming vegetables in a plastic colander so that what you get on your plate is cabbage and spaghetti-like strands of blue plastic.

There will be before and after pictures of Susan's sister's boudoir studio apartment. The "before" shot will show the clapped-out divan and packing-cases with which the owner lived unconcernedly for several years and the "after" one will depict the same room filled with the five-piece suite of massive art deco furniture which some madmen prompted her to buy.

Our advice columns will concern themselves with real problems. None of this dyeing-your-lace-curtains-in-cold-tea-to-give-them-a-charming-champagne-hue stuff. Bad housekeepers don't have lace curtains. Their curtains auto-destructed long ago from a combination of dirt and the cat using them as a climbing-frame.

We will offer comfort to those who put their thinly-forged forks in Silver Dip and forget to take them out for three days. We will try to discover ways of taking the contents out of an un-defrosted freezer when every fish finger is embedded in ice.

We will formulate a set of rules for bad housekeepers. ● They should never live in the suburbs. Since they are always running out of basic necessities like bread, milk and husbands, they need to be in an inner-city area where replacements are always available. Also, most other suburbanites actually feel uplifted when they have cleaned all the knobs on the oven with an old toothbrush and this can make



PENNY PERRICK

Spring comes to Country Life. Particularly the sprouting chick is a symbol of new life and vitality. This is the exclusive Spring Country Life of Country Life. The best way to have your best book space now. Reproduction is open to all. And it is the ideal medium for advertising the best of your business. Contact: National Leader, 01-261 5401.

TALKBACK. From Caroline J. McElwee, Streatham Hill, London SW16. I refer to Clare Dyer's article on human embryo research (Monday Page, November 3). Over the past 100 years the advances in the fields of medicine and surgery have been stupendous. A current medical text discovered 100 years ago would have been looked upon as purely science fiction. In some ways, it is. That, I think, is the fear of those people currently opposing the legalization of embryonic research and experimentation. A vivid imagination is a good thing but one has to put such imaginings and possibilities into perspective. Yes, there is a possibility that such research and experimentation could be misused and exploited, but would legalization preclude such actions? Making embryonic research illegal will encourage malpractice and create a consumer market where codes of conduct have little chance of survival. The advantages of legalization must surely outweigh the disadvantages, in that increased knowledge of the nature and development of the embryo can lead only to a lower rate of crippling disease in children. The furtherance of research into "test-tube" insemination and childbirth is almost an added bonus, but it is a very important aspect of embryonic research to those couples who are unable to conceive children in the usual way.

In an exclusive Christmas present to Times readers, one of the West End's best known stores is opening its doors for a unique evening's shopping



Liberty from the crowds

Queen Mary rode from Buckingham Palace to buy jewellery there, Edith Sitwell rarely purchased her fabrics anywhere else, and the staff remember Mariene Dietrich dropping in to buy scarves and shawls. Albert Liberty first opened the doors of his Regent Street emporium in 1875 and it has been drawing customers rich and regal ever since.

It has a particular attraction at Christmas. In 1876, Edward W. Godwin, an influential architect and designer of the time, wrote of an evening he spent when Liberty closed its doors to customers so that a select few could view its wares. His company included Lily Langtry, Ellen Terry, Dante Gabriel Rossetti and James McNeill Whistler. "I was free to pick my way from ground floor to attic," he wrote, "for No 218 Regent Street is from front to back and top to bottom literally crammed with objects of oriental manufacture."

This week *The Times*, in conjunction with Liberty, is offering its readers the opportunity to do as Godwin did - to spend an evening shopping for Christmas when the store is closed to the public. On Tuesday, December 2, from 6.30 pm to 8.30 pm, our readers are invited to shop and take part in a host of special activities at the Regent Street store, when *Times* experts - among them our fashion editor Suzy Menkes and *The Times* cook Shona Crawford Poole - will be on hand to answer questions on Christmas gifts and entertaining.

For those readers who are unable to come to London, Liberty stores throughout the country will similarly be opened exclusively for *Times* readers on the same day at the same time. The addresses are listed below.

Each store will feature a free draw, including, among other prizes, a £100 Liberty gift voucher. You will be welcomed with a glass of wine on arrival and a special Liberty gift. In addition, for every £50 you spend during the evening, Liberty will present you with a £5 gift voucher. Simply collect all your receipts from any department during the evening and hand them in at special collection points.

The London store draw also includes the following: a weekend for two in Bavaria from the German travel specialists DER, with a Liberty weekend case; an oriental carpet; a dress length of silk; a Liberty hamper of soaps and scents; a food hamper; Cobra and Bellamy jewellery; a 19th-century antique Chinese pot; a pair of crystal champagne glasses and a bottle of champagne; a Molton Brown make-up set; a Liberty print Varuna wool shawl; and a Liberty print handbag. More details will be announced tomorrow, Wednesday and Friday.

How to take up our invitation: Cut out the voucher below and send it to Liberty Evening, The Times, PO Box 396, Mitcham, Surrey CR4 2XH by Wednesday November 19. Please be sure to indicate which branch you will visit. The branches are: Regent Street, London; New Bond Street, Bath; Trinity Street, Cambridge; Burgess, Canterbury; George Street, Edinburgh; Buchanan Street, Glasgow; King Street, Manchester; London Street, Norwich; Darygate, York.

THE TIMES exclusive Christmas shopping evening at LIBERTY

Please send me an invitation for branch

NAME ADDRESS POST CODE

REMEMBER TWO-WAY FAMILY FAVOURITES? Then you'll appreciate Dry Fly, the best sherry in fifty years. Image of a bottle of Dry Fly sherry.

efficiency which ex- ex- and rose 3w7h in ras an 1.7un- of the from 7 at and entun- gles is where d mil-

30 mil- ex- p- ked to tidine which it not is are

f this stages are as nt ex- AZT f £70

nted r the ad to Shut- ever- read- acted but well ion. an L over and sk I

u d s

THE TIMES DIARY

Secret Samaritans

When Michael Heseltine tried to link Westland with a European consortium early this year he was foiled by a number of anonymous investors who paid well over the odds for 20 per cent of the shares.

Turning point

The equal opportunities committee recently set up by Labour-controlled Hounslow council is so sensitive about offending its ethnic ratepayers that it has redefined the Commission for Racial Equality's racial groupings.

One Somerset cricket club supporter less than bowled over by the outcome of Saturday's meeting is the normally ebullient Sir William Rees-Mogg.

Receiving end

Employees of South Somerset District Council might be excused for getting an uneasy sensation that Big Brother is watching - or rather listening in.

Out of bounds

I wonder whether Toby Jessel, after 16 years as Tory MP for Twickenham, is losing his sense of direction. The thought is prompted by his recent faux pas while speaking about health care in his constituency.

Double act

Like another of the greats, Joan Rivers, currently embroiled in a Stateside chat-show war with Johnny Carson, sometimes wants to be alone.

Noises off

Strange goings-on the other day in Mexico City's Reclusorio Sur jail during an occasion billed (inconceivably, I am sure) as the greatest social event in the nation's prisons for the past 20 years.

Why this U-turn in the skies?

by Nicholas Bethell

A British cabinet minister will today address one of our most important law making bodies and seek to persuade it towards a decision that will affect millions of people a year.

when we will be able to fly to the Continent at a reasonable price. Most of the 12 governments are, it seems, ready to allow some relaxation in some of their rigid rules.

a system which Britain has publicly condemned as unlawful and to prejudice legal actions, including my own, currently before the courts in Britain and West Germany.

at cheaper rates, so providing competition. How can one explain this sudden change of policy? The iniquity of the airline cartel has been a clarion cry of secretaries of state from John Nott in 1980 to Nicholas Ridley earlier this year.

The Queen's Speech on Wednesday was until recently expected to include an announcement of legislation to impose a new tax, based on a principle never before introduced in this country's laws.

Hints have now been dropped to suggest that the proposed legislation may not be included in the government's programme after all, but the hints have made clear that the measure has not been abandoned, only postponed.

If, as is more likely, they prefer boasting to action, it is probable that there will never be a better case for the House of Lords, which truly does have the independence that the Commons only talks about.

The record industry, one of the richest, and certainly the greediest, of businesses, has managed to persuade the government to impose a tax (called instead, in a characteristically shifty euphemism, a "levy") on all blank recording sound tapes.

This action is without doubt in breach of copyright law, and the same is true of the taping of broadcast material. (The music industry used to issue a licence, the holders of which were entitled to tape copyright material for their own private purposes, the fee for

Bernard Levin

Wipe this tape injustice clean away



the licence was ridiculously small, the industry took care not to promote or publicize it, and a few years ago, in order to help their campaign for a tax, they abolished it, so that they could plead even greater hardship from the loss of the licence revenue.)

not of a kind that would permit customs officers to inquire whether imported tape has been bought levy-free, a black market will instantly spring up; that is what has happened in Germany, which has had a levy for many years; it is estimated that the black market accounts for between 15 and 20 per cent of tape sales.

It will be for the manufacturers and importers themselves or others in the retail chain to decide whether to pass on the whole cost of the levy to consumers or whether to absorb the cost themselves, either wholly or in part.

There are, of course, the usual lobbyists working for the tax on behalf of the manufacturers (I have been long of the opinion that an MP's obligation to declare an interest should be extended by obliging him not to vote on the matter in which he has it, but I cannot quite see the Prime Minister being persuaded by them.)

Even at times when he has most strongly disagreed - his stout defence of Reagan's renunciation of the Salt-2 arms treaty this summer was a classic example.

Shultz: loyalty strained to the limit

Washington If George Shultz resigns over the reported arms deal with Tehran, he will be the third secretary of state in seven years to leave office in disagreement with Middle East policy, and the second brought down by a bungled White House operation in Iran.

to an administration that was secretly arming one of the nations high on America's terrorist blacklist. Thirdly, and most importantly, Shultz is now a man of considerable stature and influence, almost indispensable to President Reagan.



Shultz made to look a fool team player. He has known when to reassert himself, and his counter-attacks have been effective. He has championed the policy of striking back at terrorists. He has argued forcefully and successfully against any reinterpretations of the 1972 Anti-Ballistic Missile treaty.

even at times when he has most strongly disagreed - his stout defence of Reagan's renunciation of the Salt-2 arms treaty this summer was a classic example. For this reason he is especially angry now. He made his opposition to any arms deal with Iran abundantly clear, and expected his views to carry enough weight to stop the kind of capers that have clearly been going on.

Michael Meadowcroft Keeping it in the family

Some time ago I saw an advertisement in a radical bookshop in Leeds for a public meeting on the subject "Regrouping the Left".

Our experience is but one example of a fairly recent trend in British politics: the internalizing of debate within parties and an unwillingness to enter the arena of broader discussion of issues. It is as if even to contemplate doing so is an admission of intellectual vulnerability.

Other instances of this trend away from pluralism are the cases of Ray Honeyford and David Selbourne and the censorship by a force of certain speakers at universities. The dangers inherent in a belief that might is right and that power can be misused to choke or inhibit opposition are immense.

Nevertheless it is Labour that has at least been clear about its intentions. In its 1973 programme it said that its "common central purpose" was to "bring about a fundamental and irreversible shift in the balance of power and wealth in favour of working people and their families".

A worthy and legitimate aim, but for the one word "irreversible". In a democratic, pluralist society nothing is irreversible - unless sustained by illegitimate means designed to stifle opposition and to manipulate the electoral process.

Convent emptor. The author is Liberal MP for Leeds West.

moreover... Miles Kingston The juror is out - for keeps

We often read, in descriptions of major murder trials, that the jury has retired to a hotel for the night before resuming its deliberations the next day.

"Well," said the foreman of the jury, "this is the moment we've all been waiting for. This is our chance to take a vote on whether we think he did it or not."

"Of course he's guilty," said Basil Friday. "All the evidence is overwhelming. He had motive, opportunity, everything. Why, he was even seen with his head inside the engine half an hour before take-off."

"Then who do you think did it?" snapped Basil. "The police," said Wally. "I think they framed him for it."

businessman. If they disagreed violently, they could split the jury between them. "Well, we'll take a vote anyway," he said. After much fiddling of paper and pencil, the vote came to 7-5 in favour of guilty. It wasn't a promising start. "I quite fancy these pencils," said Wally Mayhew. "I'd like to take some back to my kids. What say we send out to the police for another set?"

Michael Binyon

السنة العاشرة



1 Pennington Street, London E1 9XN Telephone: 01-481 4100

A CHANGED CULTURE

Sir Terence Beckett, whose last national conference as director general of the Confederation of British Industry formally opens in Bournemouth this morning, could be excused a wry smile at the timely largesse offered by the Chancellor in his autumn statement. There will be more money for roads, houses and much else that the CBI has long called for under the code word infrastructure, and a boost for education and training, which has attracted more conference resolutions than any other subject.

The accommodation between the CBI and the Government is now complete. As Sir Terence is only too well aware, CBI lobbying was not crucial to this turn of events. Indeed, Sir Terence has had the misfortune to be at the helm during the period when the CBI's influence on economic policy has plummeted.

That was inevitable. Mrs Thatcher perceptively rejected a corporate state in which government sat down with representatives of business and trade unions to reach short-term tripartite compromises incompatible with the drastic medicine needed by the British economy.

As an institution, the CBI suffered more than the Trades Union Congress from this reversal of postwar trends. The CBI in its present guise was set up as a representative business counterweight to the TUC. Its annual national conference was started to attract comparable publicity for the voice and interests of industry when corporatism and union sway were at their malign peak.

Its members are naturally conservative on national policy because business can plan and thrive best under stable economic conditions. That is a continuing CBI theme, now surfacing in enthusiasm for fixing sterling within the European Monetary System.

The prospect of a sixth year

of steady economic growth, tranquil industrial relations and more stable prices - if not interest and exchange rates - lay beyond the business horizon in 1980. Sir Terence, then at his first conference, faithfully reflected the ire of CBI members paying the heavy initial cost of the economic reforms behind this transformation.

Under the presidency of Sir James Clesminson, who retired earlier this year, the organization has recovered its poise. The CBI Council and many members have responded to the new climate in which industry looks first to itself rather than government to be more competitive and responsive to social problems. The voice of the whingeing tendency has grown tired.

On more detailed issues, the CBI is again listened to and carries clout. Its leaders are more familiar visitors in Downing Street than is generally supposed.

The search for a new role, however, is only at the experimental stage. It will be a prime task for Mr John Banham, who takes over as director general at the end of the year. Just as Sir Terence arrived with the concerns of his time - principally to stop government cloberbing business - so Mr Banham's proclaimed priority is for the CBI to help raise industry's competitiveness.

CBI business conferences have emphasized mutual aid as well as boosting its finances. The regional councils, from which Mr Nickson, the new CBI president springs, remain more lively and positive than the centre, perhaps because their members have a stronger common focus of interest. The diversity of the CBI's membership, from state industries and multinationals to small firms and ventures, allows it to speak as representative. But complaints about the economic weather can sometimes

be the only common denominator in the message which emerges.

A year ago, Sir Terence made a ringing call for lower pay settlements to preserve competitiveness. His "nowt for nowt" formula was conspicuously ignored.

In recent months, the more limited target of a 2 per cent cut in settlements has come nearer, at a time when public sector settlements have moved up. But a number of resolutions for Bournemouth reject the significance of pay settlements in favour of simply keeping down unit labour costs through productivity - reflecting a culture very different from the national pay settlements that still dominate the CBI's traditional heartland. A call from CBI leaders for members to invest more in job-creating expansion, while certainly justified, would probably meet with a similarly dusty response.

The leadership has also been looking longingly at Japan's Keidanren, nearest foreign equivalent to the CBI. It has organized some young executives to look into the twenty-first century, a favourite Japanese preoccupation. It would also love to emulate the close cooperative relationship with government that Japan's big business enjoys. But such relationships, even if they were available, would hardly sit naturally with the CBI's much wider spread of membership.

In Bournemouth, however, there will be more pressing political matters. The Autumn Statement will have stilled any lingering doubts that industry's trade union will endorse Mrs Thatcher with an enthusiasm more genuine than could have been imagined a few years ago. And, having had a good look at Labour's policies, Sir Terence would do well to brush up the old rhetoric just in case it is needed.

WAR PSYCHOSIS

The political wells of southern Africa have long been poisoned by black Africa's loathing of apartheid, by Pretoria's fear of hostile encirclement and by its readiness to deliver short, sharp shocks to neighbours who provide aid and succour to the African National Congress.

For a brief moment, with the signing two years ago of the Nkomati Accord between South Africa's Mr P W Botha and Mozambique's President Samora Machel, it seemed that pragmatism might triumph in the recognition that if the countries of the region did not hang together, they would almost certainly hang separately.

It proved an evanescent hope. In the past few months the pro-sanctions rhetoric of Zambia and Zimbabwe, both of which face starvation should they match their words with deeds, and Pretoria's predictably hostile, if still relatively low-key response, have produced something close to a war psychosis in the Front Line States. The hysteria which erupted after President Machel's death in a plane crash on South African territory was merely a symptom of that psychosis. Another is the document, apparently genuine, recovered from the wreckage of Machel's plane which purports to reveal a Mozambican-Zimbabwean plot to overthrow President Kamuzu Banda of Malawi.

The reason is not far to seek. Some 85 per cent of Zimbabwe's foreign trade is either with or through South Africa. If Prime Minister Mugabe is to put his money where his mouth is, his country will have to become totally dependent on the railway line from Zimbabwe to the Mozambican port of Beira - a link which, despite the strong but largely ineffectively Zimbabwean military presence, is disrupted at will by the anti-Marxist Renamo guerrillas who have also reduced much of Mozambique to economic wasteland.

It is common cause that Renamo bands wander freely across the Malawian-Mozambican border which arbitrarily divides tribes who value kinship above nationality. It is equally common cause that President Banda is not greatly loved by fellow African leaders. Like most of them the 80 year old former physician who has presided over Malawi since its independence in 1963 is the virtual dictator of a one-party state. But there the resemblance ends. He is neither Marxist, African Socialist, nor army general. He has not sought international fame through berrating the West nor hosting Non-Aligned summits. His country is poor and without natural resources yet it is not one of the world's beggar

nations. It is one of the few states in the region which exports food. In striking contrast to Zimbabwe, Zambia and Mozambique it boasts a positive economic growth rate. President Banda therefore is a dictator, but of the wrong sort to win the world's attention or its sympathy. Moreover although he pays his dues to the organization of African unity he also, for purely pragmatic reasons, maintains diplomatic relations with Pretoria.

The politicians of Zimbabwe, haunted by their dependence on South Africa, and their counterparts in Mozambique, tormented by their inability to make their writ run further than the gates of Maputo, connected the South African links with the inability of Malawi's small army to control the movement of Renamo rebels across the lengthy border with Mozambique.

If the plot was genuine and had it been successful it would have destroyed one of the continent's few stable and marginally successful countries and the irrational pursuit of sanctions, whatever the cost, would have claimed its first casualty. As it is, the fear and hysteria engendered by sanctions and fuelled by conspiracy and talk of conspiracy could yet produce the match for which the tinderbox of southern Africa is waiting.

ULSTER'S MICAWBERS

The end of this week sees the first anniversary of the signing of the Hillsborough Agreement between the British and Irish governments. The sound and fury of unionist protest will be heard over the next few days.

These defiant stances reveal deeply-felt emotions among unionists but conceal a political paralysis. The annual conference of the Official Unionist Party, held at the weekend, took place almost entirely in private. The secrecy was an eloquent token of the insecurity and self-doubt which now troubles unionism's main political organization. The existence of the Agreement has sharpened the key question which has faced unionists for the last fifteen years: what is their best defence against their worst nightmare - incorporation into the Republic of Ireland?

Regarding the protection offered by mere statute as inadequate, unionists have generally given one of three

answers: obstruction by force or passive disobedience of government moves suspected of presaging Irish unity; influencing and operating to the best advantage Westminster's political plans (in short, support for devolution); and lastly campaigning for the integration of Northern Ireland into the United Kingdom. The case for the last of these has been vigorously prosecuted over the past twelve months and has gained some additional support.

In advocating this line to his colleagues, Mr Robert McCartney made one point which is significant beyond the argument over integration. He described his party as paralysed and akin to Mr Micawber, waiting for something to turn up. That something could be a change of government south of the border, a hung parliament at Westminster or a Labour government replacing the Conservatives.

The accuracy of this attack

was borne out by the conference decisions. Mr McCartney was defeated; his leader, Mr Molyneux called for a temporary halt to the rethinking of party philosophy. He went on to put a little distance between himself and Mr Paisley's Democratic Unionists - they were united in opposition to the Agreement but had agreed to differ on tactics. Any disavowal of the veiled, and occasionally frank, threats of violence by Mr Paisley and his colleagues can only be welcome.

But it cannot be any substitute for a strategy for unionism. The unionists face a stark choice which has been placed before them as a consequence of the opportunities which have been missed on all sides over the last fifteen years. They can exercise considerable influence on such institutions as exist, from the intergovernmental council down to local authorities, or they can sit on the sidelines making futile gestures as the machinery of direct rule passes them by.

LETTERS TO THE EDITOR

Burden on navigational costs

From the President of the General Council of British Shipping and others

Sir, The provision of lighthouses and other aids to the navigation of vessels around the coast of the British Isles is financed by a tax on merchant shipping entering and leaving our harbours. In 1985-86 the receipts from this tax (euphemistically described as "light dues") amounted to about £44 million.

Authorized expenditure by the General Lighthouse Authorities, who provide the aids (Trinity House, the Northern Lighthouse Board and the Commissioners for Irish Lights) was some £59 million. The balance was met from the General Lighthouse Fund, held by Government but built up from light dues paid in past years.

All of us concerned with the movement of passengers and freight to and from the UK by sea are fearful that the growing disparity between income and expenditure will mean a massive increase in this tax within the next year or so as the reserves run down.

The burden is already heavy (a large container ship entering a British port will pay £13,000 and a VLCC (very large crude carrier) £22,000 for a single visit). But when one considers that our near Continental neighbours (with ports such as Antwerp, Rotterdam and Hamburg) do not charge such dues at all, preferring to meet the cost from general taxation, the scale of the damage to British trade, British ports, British ships and the British consumer is readily apparent. The risks of diversion of trade are obvious if

the cost of using British ports is increased.

Add to this the fact that British consumers and exporters finance, through this tax, two thirds of the cost of navigational aids for the Irish Republic; that fishermen and yachtsmen, who are heavy users of the service, together with the Royal Navy, pay nothing; and that the merchant ships that bear the cost of the service are, in this electronic age, less and less dependent on external aids to safe navigation, and one has a classic case of this nation shooting itself, commercially, in the foot.

We are, of course, told that the Government has no money to spend on this kind of activity. With respect to all concerned, this response misses the point. The expenditure is being incurred already and is being paid for out of a specific and hypothecated tax.

We do not dispute the need for prudent expenditure on navigational aids. We do dispute most strongly the methods used to raise the necessary money.

Yours faithfully,
W. C. RUMCUMAN, President,
General Council of British Shipping.

Teachers' pay

From the Headmaster of Elmbridge School, Fyfield

Sir, In the educational debate over "the Coventry agreement" and over the new proposals announced a few days ago by Mr Kenneth Baker to settle the teachers' dispute (report, November 3) three areas of dissatisfaction are frequently being voiced:

1. If only 15 per cent of the staff of a school can aspire to the principal teaching grade, why should anybody else on the main professional grade (MPG) be prepared to take on the additional responsibility and workload of running a department, resources, examinations etc without any financial reward?
2. There will be limited promotional prospects for most teachers, either within the school or in other schools, so more staff will stay put. Teachers on the MPG will reach their maximum salary after 12 years and, if Mr Baker's proposal is carried through, this will happen after a mere nine years.
3. The considerable difficulties in many areas of finding supply teachers to cover for absent colleagues.

I should like to put forward a possible solution to each of these dissatisfactions.

Firstly, teachers on the MPG being given the responsibility of running a department should be recompensed for the extra work, not by payment in cash terms, but in a reduced teaching load. This will preserve the unity of the teachers being paid on a single professional scale.

Secondly, the incremental scale for teachers should be extended in the MPG to 25 years and should go on to a higher maximum than is presently envisaged. It is psychologically important for the teacher not yet having reached the midpoint in his career to feel that year by year he is being rewarded for his experience and dedication to the profession. Regular in-service training can be built into a staff appraisal system as a safeguard against stagnation.

Thirdly, if the new teachers' contract will be determining the number of classroom hours a teacher will normally be expected to serve, then "supply" for a teacher's absence could, and should, be undertaken by the school staff as extra tuition or "overtime" for which they should be paid generously. It will be cheaper for the local education authority than for a teacher to be brought in from outside the school. Cover for absent staff from within the school will also be more efficient and more meaningful for the pupils.

Yours faithfully,
W. K. LEIGHTON, Headmaster,
Elmbridge School,
Fyfield,
Ongar, Essex,
November 1.

Getting the aid to Ethiopia

From Dr Jeremy Swift

Sir, Your Correspondent, Paul Valley, reports (articles, October 29, 30) the ex-head of the Ethiopian Relief and Rehabilitation Commission as saying: (i) that nine million people would have died in Ethiopia in the recent famine without Western food aid; (ii) that the present Ethiopian Government is impervious to foreign threats, relying only on the army for its survival; (iii) that nevertheless Western food aid should be stopped in order to cause "a bloody chaos" to remove the present Government.

Luckily for the rural poor in Ethiopia, many aid agencies take a different view. The non-governmental organisation have not only used their presence in Ethiopia to save lives in the famine and help reconstruction, but also to keep up a constant dialogue with the Government about more effective rural development policies and about human rights.

They have found important room for manoeuvre on rural development with local government and party officials, most of whom are committed and able to improve the miserable lot of poor farmers.

With official aid organisations scarce on the ground in the Ethiopian countryside, the non-governmental organisations are also the main link between what is really happening there and the outside world. It is not necessary to interview refugees in Somalia or Sudan to know what is going on; the answer can be got in Ethiopia itself and, despite clear abuses, they are not all negative.

Ethiopian farmers and herders have regularly starved to death in the last few hundred years. The present Government has a poor record in many respects, but it is the first to make a serious commitment to end that state of affairs. In 1984-85, like several other African governments with quite different economic and political systems, it failed.

The work of the non-governmental organisations, in famine contingency planning and rural development at grassroots level with rural communities, is one of the best hopes that in the next major drought things will be different.

Yours faithfully,
JEREMY SWIFT,
The Institute of Development Studies at the University of Sussex,
Brighton, East Sussex,
November 5.

Help overseas

From Mr N. W. Harris

Sir, I was delighted to read (report, October 25) that the Government has at last decided to make a contribution to the International Fund for Agricultural Development's Sub-Saharan Africa Special Project.

One sincerely hopes that this move is a declaration of intent from the new Minister for Overseas Development, Mr Patten, to put an end to the miserliness which his predecessors have frequently shown towards projects which aim to increase economic self-reliance in those countries most likely to be affected by severe drought and famine.

The IFAD scheme, which aims exclusively to increase incomes and food production amongst the very poorest sectors of society, is a good example of the kind of progressive, imaginative scheme which often receives less than ideally generous support from the international community: political leaders tend to forget that it costs only about half as much for IFAD (for example) to increase the output of a subsistence farmer by a tonne a year for a decade as it costs to provide a tonne of emergency food for Africa.

Yours sincerely,
N. W. HARRIS,
Lake Hall,
The Vale,
Church Road,
Edgbaston, Birmingham,
October 29.

Community care

From Mr John Mowbray, QC

Sir, You report (October 31) that MIND is calling for extra community care of the mentally ill, in connection with the closure of the large mental hospital at Banstead in Surrey. It is the first such closure, and so a test case.

I am afraid the position is even worse than you say. Instead of increasing care in districts formerly served by the hospital, the regional health authority is calling for a £3 million reduction in the current mental-health budget for Southern Westminister, Kensington and Hammersmith, though the services are already inadequate.

Interviewed by The Times in February, the secretary of state promised that the proceeds of such hospitals would be ploughed back into care in the community. But the regional authority has not committed any of the proceeds of the Banstead hospital to community health services: Those of us directly concerned with providing care in the district greatly fear that the promise is not going to be honoured.

We are all for releasing suitable patients to care in the community. But the care must be there, and having (quite rightly) willed this end the Government has really got to find the means.

Yours faithfully,
JOHN MOWBRAY (Chairman,
Westminister Association for Mental Health),
12 New Square,
Lincoln's Inn, WC2,
November 5.

Inflation risks

From Sir John Dilke

Sir, It is argued by some experts with short memories and little foresight that interest rates are higher than they need be. Mr Mizzani for example, in your columns (November 3) suggests that bond yields of 11 per cent are discounting too great an inflation risk. Can he so soon have forgotten what happened to our savings before the present Administration came in, and can he so lightly dismiss the probable effect of their defeat at the next election?

Up to 1980 the yield on savings was negative even before tax and had been for far too long, without reckoning the losses suffered by all savers through double-figure inflation. Now justice is at last being done, but anybody who considers the policies of the Opposition will know that if the election goes wrong, perhaps next year, we shall be stuck again with confetti money.

Yours truly,
JOHN DILKE,
Ludpits,
Etchingham,
East Sussex,
November 4.

Merrily on high

From Mrs Glynis M. E. Shand

Sir, With reference to the letter of October 29, I remember as a young girl in the thirties hearing the following:

O God our help in ages past
(Lloyd George)

Our hope for years to come
(the dole)

Our shelter from the stormy blast
(the workhouse)

And our eternal home
(the grave).

Not much optimism there!
Yours faithfully,
GLENYS M. E. SHAND,
216 New Western Road,
Aberdeen.

ON THIS DAY

NOVEMBER 10 1910

The miners' strike in the Rhodda and Aberdare valleys exploded at Tonypandy on November 7, when a mob attacked the pithead. The chief constable asked for troops, but Winston Churchill, then Home Secretary, delayed their dispatch (for which he incurred the displeasure of The Times). Some rioting continued and the troops did move in. Churchill lived under the cloud of his Tonypandy rest of his life.

THE WELSH STRIKE RIOTS

THE DELAY OF THE TROOPS
(From Our Special Correspondent)

TONYPANDY, Nov. 9

The aftermath of last night's disgraceful scenes is sorry to contemplate and the appearance of the wrecked shops is a disgrace to a civilized country. The Government is condemned by every self-respecting Welshman for the ineptitude which has precipitated the present state of affairs. It is recognized that the failure to uphold Constitutional government by an adequate force was easily avoidable, and the sober-minded element among the miners and other trades recognizes that an indelible stain has been placed on the escutcheon of organized labour, and that "the cause," as they call it, has been damaged. It is a serious injury which may prove a serious handicap in the future.

THE FIGHT FOR STEAM

It is of the utmost importance that the machinery at the Llwynpi, which, by the way, means the machine's nest. It should be kept working. The pallant but quite inadequate band of workers under Mr Llewellyn who have fed the boilers since early on Monday morning were so busy that they were unable to man the shovels and had to knock off at 4.30 this morning. After a short rest they resumed work, and are succeeding in getting steam up once more, but they cannot hold out permanently, and they are all marked men. The strikers have threatened to attack Mr Llewellyn's house tonight, and it is guarded by a strong force of police. No doubt the houses of the other workers will become the targets of the spite of the rioters. An adequate reinforcement of labour must be introduced into the power-house and must be efficiently protected, even if a brigade is required for the purpose. The police have been working at high pressure, which cannot be maintained for a long time. No men's nerves could stand the strain which has been entailed by the long hours and fighting which have been their portion. Two hundred metropolitan police from the Whitechapel and Poplar districts, experts in brookings, arrived last night and this morning relieved the Bristol and local policemen who had not had their boots off or had any real rest since Sunday last. A squadron of the 18th Hussars arrived to-day and took up their quarters at a house on the rising ground overlooking the power-house. They are to be relieved this evening by a company of Infantry. It is difficult to understand why, if mounted troops were considered indispensable, the Household Cavalry, much more suitable for the purpose, was not employed. The only theatre for Cavalry work here is the long narrow street which runs through the town and which constitutes a defile open to the fire of stones from side alleys and high ground.

QUIET IN TONYPANDY

8 P.M.

It is only paying a just tribute to obliging and competent officials to say that the post-office here yesterday dealt with a never-ceasing stream of telegraphic messages in a manner deserving of the highest praise.

The streets to-night present a great contrast to the state of affairs which obtained 24 hours ago. Groups of Metropolitan police are stationed at intervals and do not allow a crowd to gather. The railway station, where the colliery attracts comparatively little notice. Last night's disturbances of the peace are not in evidence, and have apparently gone to seek a fresh field wherein to indulge their lawlessness. It is rumored that they have gone to Clydach, but no disorder is reported from there yet. The air here is always full of what may be called human rumour, which succeed, and generally contradict each other, with kaleidoscopic rapidity. The closing of the publichouses here may have exercised a centrifugal force on the rioters, but so far the increase in the police and the arrival of the military have produced no apparent expansion, though many signs of relief may be heard, but it is perhaps too early in the evening to assume that there will be no disturbance.

It has been rumored in the town that rioting has occurred at Porth, Aberdare, and various other places in the neighbourhood, but I can get no reliable confirmation of the rumour.

The statement issued to-day by the Home Office, and which is printed in the local evening papers, is looked upon here as an indirect apology for sins of omission. The events which occasion the statement are too recent for people to have forgotten that troops should have arrived here before noon yesterday and the improvement to-day has exploded a mischievous fallacy. Incidentally the judgement of the Chief Constable (Captain Lionel Lindsay) is amply vindicated.

Executive Editor Kenneth Fleet

STOCK MARKET

FT 30 Share 1313.3 (-3.9) FT-SE 100 1656.2 (-6.4) Bargains 34978 (34411) USM (Datastream) 130.44 (+1.34) THE POUND US Dollar 1.4375 (-0.0100) W German mark 2.9397 (-0.0052) Trade-weighted 69.4 (same)

Saudis aim for \$18 oil

King Fahd of Saudi Arabia yesterday asserted that the oil-rich kingdom wants to send the world oil price back up to \$18 a barrel by the end of this year.

He said through an official spokesman that the kingdom is committed to maintaining the present Opec agreement until the end of this year and then set the price at \$18 "as a first stage".

Prices yesterday moved up marginally towards \$15 a barrel, but a definite commitment by Saudi Arabia to higher prices is likely to lead to increased firmness in the markets.

Amersham up

Amersham International increased its pretax profits for the six months to the end of September by 34 per cent to £10.4 million. Turnover rose from £55.7 million to £69 million. The dividend was increased from 2.4p to 2.8p.

Science chief

Dr Alan Rudge has been appointed director of research and technology at British Telecom, in charge of a £180 million annual budget. He is at present chief executive and managing director of ERA Technology, an independent contract research organisation. He replaces Mr Bill Jones who is being succeeded by the International Management Institute in Geneva.

Lucas up 65%

Pretax profits at Lucas Industries jumped 65 per cent to £95.2 million for the year to July 31. Turnover was up 8 per cent to £1.6 billion. The dividend was raised by 18 per cent to 13p.

Fraser shares

House of Fraser, the department store group, did not close its preference share register yesterday, due to the appeal by Lornto against a recent decision by the Scottish Court of Session to allow the company to alter its capital structure.

£1m deal

Auxglass, the French subsidiary of Harisons Group, is to buy Promoplastiques, of Paris, for Fr9.65 million (£1 million) cash.

No referral

The merger of A Monk and Davy Corporation will not be referred to the Monopolies Commission.

Bibby sells

J Bibby & Sons is selling Turydale Turkeys to Hillsdown for £15 million. The net asset value of Turydale is £8 million.

Table with 2 columns: Stock Name and Price/Change. Includes Wall Street, Co News, Connaught, Stock Market, Tempus, Money Atraks.

MARKET SUMMARY

STOCK MARKETS

Table with 2 columns: Stock Name and Price/Change. Includes New York, Dow Jones, Nikkei Dow, Hang Seng, Amsterdam Gen, Sydney AD, Frankfurt, Commerzbank, Brussels, General, Paribas CAC, Zurich, SKA General, London closing prices.

INTEREST RATES

Table with 2 columns: Rate Name and Rate. Includes London Bank Base, 3-month interbank, 3-month Treasury Bills, US Prime Rate, Federal Funds, 3-month Treasury Bills, 30-year bonds.

CURRENCIES

Table with 2 columns: Location and Exchange Rate. Includes London, New York, Frankfurt, Zurich, Tokyo, Hong Kong, Singapore, Manila, Seoul, Taipei, Bangkok, Jakarta, Kuala Lumpur, Singapore, Perth, Sydney, Melbourne, Auckland, Christchurch, Wellington, Dunedin, Auckland, Christchurch, Wellington, Dunedin.

MAIN PRICE CHANGES

Table with 2 columns: Company Name and Price/Change. Includes RISES: Thorn E.M.I., Medical Bar, Clyde Blowers, Brent Walker, Southern Stadium, A.B. Foods, Cable & Wireless, Cullin Holdings, N.M.W. Computers, Lee Cooper, Seatchi & Seatchi, Bradstock Group, Brookmount. FALLS: Lucas, Simon Engineering, P.W.S. Int., Cable & Wireless, Cullin Holdings, N.M.W. Computers.

GOLD

Table with 2 columns: Location and Price. Includes London, New York, Zurich, Tokyo, Hong Kong, Singapore, Manila, Seoul, Taipei, Bangkok, Jakarta, Kuala Lumpur, Singapore, Perth, Sydney, Melbourne, Auckland, Christchurch, Wellington, Dunedin.

NORTH SEA OIL

Table with 2 columns: Location and Price. Includes Brent (Dec), Brent (Jan), Brent (Feb), Brent (Mar), Brent (Apr), Brent (May), Brent (Jun), Brent (Jul), Brent (Aug), Brent (Sep), Brent (Oct), Brent (Nov), Brent (Dec).

Special measures likely for flood of Gas share deals

By Richard Thomson, Banking Correspondent

The Stock Exchange is likely to adopt special measures to cope with dealings in British Gas shares because of the massive volume of trading expected once the company is floated next month.

To avoid overloading the market's settlements system the Exchange is considering allowing market participants to lump together small British Gas deals done with the same broker or market-maker into larger "blocks".

These could then be settled between the market participants on a wholesale basis. They would not have to be put through the Exchange's Charm settlements system, so avoiding the need to match up every individual transaction.

The main necessity then would simply be for market participants to match the number of shares in the block with the money value. If one block included, say, 100 shares, the transaction volume in British Gas shares would be cut by a factor of 100.

The stock market has run into problems in settling deals

in ordinary shares during the last few weeks, giving rise to fears that any greater volume of trading would cause the settlements system to break down.

Some City experts expect that dealings in British Gas shares could be 10 times as great as in Trustee Savings Bank shares which have already caused severe settlement problems.

Turnover in TSB shares last week was about £11 million a day, with a large number of transactions in amounts of 350 to 1,000 shares, producing a very large number of individual transactions. These have all had to be checked between brokers and market-makers and then processed through the Stock Exchange's own transaction-checking system before they could be settled.

The TSB started with about 3 million shareholders, most of whom had small numbers of shares. British Gas is likely to have up to 4 times that many small shareholders.

The number of British Gas

transactions could be further swelled artificially after January 1 when the Government will introduce its new Personal Equity Plan arrangement.

This will give tax incentives to people who hold shares within a PEP. But unless an exception is made for British Gas, people will have to sell their original British Gas shares, transfer the cash into their PEP and then buy the shares back again, to qualify for the tax break.

Mr Mark Wood, managing director of Broker Services, part of NMW Computers which handles settlements for more than half the stock market, said: "It seems probable that if people don't sell their British Gas shares immediately, they will transfer them to their PEPs. So it is likely that most people will sell their shares one way or the other."

It is understood that suggestions that an exception would be made to allow direct transfers of British Gas shares into PEPs are not correct.

LCP profits show sharp climb

By Cliff Feltham

LCP Holdings, the car parts chain and property investment group, yesterday announced a sharp jump in half time earnings as it bolstered its defences against the hostile £148 million takeover bid from Ward White, owners of Halfords and the Payless DIY business.

Mr David Rhead, chairman of LCP, said: "Our defence document which comes out on Wednesday will demolish all the myths put forward by the other side."

LCP reported that profits before tax rose from £4.5 million to £5.9 million while dollar earnings of its Whitlock motor accessory chain in the United States - the main attraction for Ward White - had shown a 42 per cent improvement.

Mr Rhead said: "We are

delighted with the way Whitlock is going. No one could do a better job with it. If Mr Philip Birch, the Ward White chairman, tried some of the ideas he has suggested that we use on the business he would fall flat on his face."

The figures show that Whitlock contributed a total of £4.5 million profits at the trading level with the balance coming from LCP's investment property, construction and distribution operations.

Meanwhile, after LCP's weekend letter to Ward White shareholders, Mr Philip Birch yesterday replied to criticism of his company's borrowings. He said that LCP had overlooked one of the fundamentals of retailing - that borrowings rise to a seasonal peak in the build up of stock before the Christmas trading period.

Sir Owen names his successor at BTR

By John Bell City Editor

Sir Owen Green, the man behind the rise of the BTR group, yesterday named his successor as chief executive.

He is Mr John Cahill, who has been running BTR's American operations for a number of years. Mr Cahill joined BTR as a trainee salesman in 1955, moving to the United States in 1976. He now holds the post of president and chief executive officer of BTR Inc., and will take up his new title on January 1.

The move ends months of speculation over who would take over the reins from Sir Owen, who will remain as group chairman and devote his time to guiding BTR's strategic development.

Hot favourites from within the company were Mr Hugh Laughland and Mr Lionel Stammers, joint chief executives of the European operations. In the past 20 years under Sir Owen, BTR has grown rapidly to become one of Britain's biggest industrial



Mr John Cahill: from salesman to chief executive.

companies with a stock market value that tops £4.8 billion.

Sir Owen has hardly seemed to put a foot wrong and has been increasingly active as a takeover bidder in the past five years, winning control of the conglomerate Thomas Tilling and the troubled Dunlop tyres and sports goods group.

BTR also announced that Mr Cahill's job will be filled by Mr Edgar E Sharp, who joined BTR in 1976 when the group took over SW Industries.

Cash offer in PWS' Heath bid

By Alison Eadie

PWS Holdings, the expansionist Lloyd's broker, has introduced a cash element to its previously all-paper bid for its fellow broker CE Heath. It has also increased its terms and declared them final.

The revised terms failed to impress Heath, which continued to urge rejection and argued in favour of the agreed merger with Fielding Insurance.

PWS said its offer would lapse if Heath shareholders approved the Fielding deal and the acquisition was completed. PWS is now offering three of its own shares and four convertible preferred shares for four Heath shares, valuing Heath shares at 537½p and the company at £173.2 million, based on last night's closing prices.

Heath shareholders can take cash instead of PWS shares at 275p per share. They can also retain Heath's interim dividend of 10p gross per share payable for the six months to the end of September.

Heath pointed out that PWS's first offer was worth 605p a share and its final and increased offer was worth 557p at the time it was made. The 12p fall in PWS's share price yesterday to 290p reduced the value further.

Heath also said the majority of the offer was still in paper of "uncertain value".

Mr Robert Strager of Morgan Grenfell, which is acting for PWS, said PWS shares held up well yesterday, considering the enormous underwriting at a price of 275p per share.

He said the offer from PWS was the only one, made at a premium and with cash. The Fielding deal represented severe dilution and a very high price, he said. He added that if the Fielding deal went through, Heath shares could drop to 464p - the price at which Hambros is placing 7.3 per cent of its shares. Hambros is selling Fielding to Heath and will retain 16.8 per cent of the enlarged group. Heath shares eased 9p yesterday to 50½p.



Sir Kenneth Berrill yesterday: confident that one of the last important gaps has been closed (Photograph: Chris Harris)

Spot checks built into SIB plans

By Richard Lander

The Securities and Investments Board (SIB) yesterday unveiled proposals which cover the financial adequacy of investment businesses - including spot checks - under the new regulatory structure that comes into force with the Financial Services Act.

The proposals, which are open for comment until December 8, will dovetail with rules covering the treatment of clients' funds and an overall compensation scheme in providing protection for investors.

Sir Kenneth Berrill, chairman of the SIB, described yesterday's draft as "one of the last major gaps in the rule book."

The proposals would impose differing degrees of capital requirements according to the type of business in which a firm engages. Firms have been divided into four categories: trustees of regulated unit trusts, investment advisers/intermediaries with a distinction between those who do and do not handle client money, and all other investment businesses - a category which encompasses stockbrokers, capital market players, futures dealers and most investment managers.

If the proposals are adopted,

unit trust trustees will have to hold £4 million of gross capital, while intermediaries and advisers will need at least £2,000 of gross capital and net current assets and will also have to hold three weeks of annual expenditure if they handle clients' money.

The toughest rules apply to the final category of businesses, with capital requirements being based on liquid capital - defined as gross capital minus most non-liquid assets.

One important requirement for such firms will be based on their investment position risk which measures their exposure to various categories of financial instruments ranging from commodities to equities and Government bonds.

The SIB is studying the historic price movements of the different instruments to gauge their volatility and determine how much capital firms will have to hold. Businesses in the fourth category also face the most stringent reporting requirements by having to provide monthly statements of their financial resources.

The other three groups will have to submit annual statements only.

Shoppers send borrowing to £2.91 bn record

By David Smith, Economics Correspondent

Retail sales and consumer credit continue to boom, according to government figures. The volume of sales and credit advanced reached record levels in September.

The Lawson boom in the high streets has produced big increases in consumer borrowing, particularly on bank credit cards.

In September, £2.91 billion of new credit was advanced, compared with £2.68 billion in August. The previous record was £2.74 billion in April. In the latest three months there was a 9 per cent rise in consumer credit.

Bank credit cards - Access and Barclaycard - accounted for £1.25 billion on credit advanced in September and are taking over from hire purchase as the most popular form of credit.

Officials at the Department of Trade and Industry said that much of the credit advanced on Access and Barclaycard is paid off before it becomes subject to interest. Credit cards, thus, differ from the fixed-term hire purchase arrangements.

Even so, the amount of consumer credit outstanding has risen steadily. At the end of September it stood at £23.2 billion, nearly £600 for every adult in Britain.

The total of credit outstanding compared with £22.1 billion at the end of June and

£20.8 billion at the end of last year.

Retail sales increased sharply in September, the Department of Trade and Industry's final figures showed. There was a 1 per cent increase in sales volume, after a 0.9 per cent increase in August.

Sales volume was up by 1.8 per cent in the July-September period, compared with the previous three months, and by 5.2 per cent, compared with a year earlier.

Sales volume was 6.6 per cent higher than in September last year. The strongest increases in sales were seen by mixed retail businesses such as Marks and Spencer, followed by non-food retailers. Food retailers have had a smaller sales boom.

The value of sales in September averaged £1.78 billion a week, 10.4 per cent up on a year earlier. So far this year, the value of sales is running 8 per cent higher than in the first nine months of last year.

Retail sales appear to have held up well last month. The John Lewis Partnership said that half-term holidays had helped spending, with some indications of Christmas spending coming through.

The Retail Consortium said that the return of cheques for unsuccessful TSB applications was one factor which may have boosted sales last month.

Weaker pound pushes factory costs higher

By Our Economics Correspondent

The pound's weakness again pushed up industry's raw material and fuel costs last month, with further increases likely in the coming months even if sterling holds steady.

The index of input prices for manufacturing industry rose by 1.1 per cent last month, after a 1.7 per cent increase in September. The main reason for last month's rise was the 3 per cent drop for the pound against the dollar between September and October.

Manufacturing industry's material and fuel costs last month were still down on a year earlier, by 5.3 per cent compared with 7.4 per cent in September.

But several industries are seeing higher costs than a year ago, in spite of the sharp drop in oil prices. These include food, drink and tobacco; mechanical engineering; motor vehicles and parts; and footwear and clothing.

The pound's fall, which for these industries has offset the

effects of lower oil and commodity prices, has not persisted so far this month.

Yesterday, after some early strength, the sterling index closed unchanged at 69.4.

Even so, because there are less between exchange rate changes and effects on costs, industry's input costs can be expected to rise further in the coming months.

The gap between industry's costs and prices at the factory gate - output prices - narrowed last month.

There was a rise of 0.1 per cent in manufacturing industry's output prices, compared with a 0.3 per cent increase in September.

But officials were reluctant to read too much into the slowdown, because monthly movements in output prices have been erratic.

Even so, the 12-month rate of increase for output prices slowed from 4.4 per cent to 4.3 per cent, its lowest since the early 1970s.

Pru lifts stake in Beazer

The Prudential Corporation has spent about £17 million on raising substantially its shareholding in C.H. Beazer, the construction group. Prudential announced yesterday it had increased its holding to 5.75 per cent of Beazer. Sources close to Beazer suggest that, through nominees, the Prudential has acquired an additional 2 per cent.

New stadium

Blue Circle Property Holdings and Brookmount Estates, a subsidiary of Brookmount, have applied for planning permission to create a retail leisure park and international stadium, convention and exhibition centre at Sundon Springs, Bedfordshire.

High-flyers confident that there is life after Sidney

By Edward Townsend, Industrial Correspondent

Industrial leaders were introduced yesterday to Sidney, allegedly a typical British manager - always with his head stuck in the sand.

Sidney, a life-size dummy with a bucket on his head, occupied pride of place on the platform at the annual conference in Bournemouth of the Confederation of British Industry.

The organization's team of under 35-year-old high-flyers told the gathering what to do to make Britain great again. "Sidney works in every organization - he's a manager," said Mr Mark Nicholson, a Barclays Bank manager and chairman of the group.

"He works with us, for us, and we at times have worked for him. Fewer people today think like Sidney is thinking now. He fears change and whenever possible he resists it."

Mr Nicholson was present

ing an interim report from his group, Vision 2010, listing 42 ways for industry, government and others to provide Britain with go-ahead world-leading companies 25 years from now.

The group, 20 managers and one teacher, foresee a country to us having little or no manufacturing industry in the year 2010.

"Our group simply does not accept this and believes inherently that there is no industry in which we cannot compete. Furthermore, to have a thriving economy in the year 2010 we must have a profitable manufacturing sector employing a significant percentage of the workforce."

He added that many companies were bogged down in the organization of their workforce so that when change was made it was clumsy and invited the confrontation that it so often caused.

"Our company will have a corporate culture with clear objectives which are understood and supported by all employees. The company's performance against these aims will be freely discussed with all employees, and even Sid will be told."

Advertisement for CS-TEA featuring a large image of a tea bag and text: BUSINESS IN PORTUGAL MEANS TAP FROM HEATHROW. With a choice of lunchtime and evening Heathrow departures to Lisbon, and the only direct services from Heathrow to Oporto, the Algarve and Madeira, you'll soon discover that TAP Air Portugal is the way to do business in Portugal. And with more flights to more of Portugal than any other airline, a wide range of fares and our super Navigator Class, we really do mean business. For reservations and further information phone London 01-422 0262 or Manchester 051-492 2151. Press 244 2862. NAVIGATOR CLASS: TAP Air Portugal.

Takeover hint at Helene

By Richard Lander

A takeover bid may be in the offing for Helene of London, the fashionwear group headed by Mr Monte Burkeman.

The company announced yesterday that it was in talks with a third party "which may or may not lead to an offer being made".

Helene declined further comment and said an announcement would be made as soon as possible.

Its shares rose 2p to 32½p, valuing the company at £11.2 million.

Helene has shown strong profit growth over the past three years but announced last month that profits in the first half of 1986 had slipped to £480,000 from £624,000 a year earlier.

It attributed the fall mainly to losses at Peter Barron, a dress manufacturer acquired last year.

£1.5m property profit

By Our Commercial Property Correspondent

Five Oaks Investments, the property company in which British Car Auction Group has a 27.3 per cent stake and where Mr David Wickins is chairman, is expected to make a profit of between £1.5 million and £2 million from the sale of its City building at 6, Laurence Pountney Hill.

8.1% steel output fall in OECD

Paris (AP-Dow Jones) — Steel production in western industrial countries fell to 80.3 million tonnes in the third quarter of this year, down 8.1 per cent from 87.4 million tonnes in the same period last year, the Organization for Economic Co-operation and Development said yesterday.

The fall brought output for the first nine months to 259.6 million tonnes, down 5.1 per cent from 273.5 million tonnes in the same period last year.

Production, the OECD said, was not likely to recover and would continue to deteriorate in some countries.

It linked the weakness of output to slack demand. It said that demand in the United States fell about 5 per cent in the period, due to weakness in the capital equipment and oil and gas sectors.

Canadian demand dipped because of slacker car output and a cut in oil and gas investment.

Malaysian minister breaks silence on tin trading losses

From M G G Pillai
Kuala Lumpur

After five years of stonewalling, the Malaysian Government yesterday revealed a little of its role in the attempt to corner the world tin market. But the 10-page unscheduled speech in parliament of Datuk Lim Kheng Yaik, the primary industry's minister, spawned more questions than answers.

Datuk Lim said the Malaysian Government formed a company in 1981 called Maminco which, with Marc Rich & Co, the Swiss international commodity trader, set out to corner the tin market, in which both sides would share equally in the losses and the profits. They lost.

He blamed the London Metal Exchange for the collapse of the venture when it amended the rules so that dealers who were caught short had to pay only a fine rather than be forced to deliver.

His statements supported persistent market rumours of losses of more than \$400 million (£278 million). It turned out that the Malaysian Government lost about \$300 million, and Marc Rich at least an equal amount. But there are other losses. Mr David Zaidner, the Marc Rich



Datuk Seri Mahathir promised a full explanation

official who set up the deal and who was since sacked, has not been heard of for more than two years, according to sources in the trade.

Datuk Lim said that through the operation which began on July 15, 1981, the tin price rose from £6,880 per metric tonne in London to £8,350 in the next two months and a high of £8,970 by February 1982. The LME action that month brought prices down rapidly to £7,160 by the beginning of March. Later the government tried to recoup the losses by market intervention and on the stock market through two Maminco subsidiaries called Makuwasa Securities and Makuwasa Jaya.

That attempt was not quite successful and the two companies have since been wound up. Datuk Lim said Maminco itself would be wound up in mid-1988 after some existing commitments had been settled.

Datuk Lim did not explain why the two companies used the Malay acronym for the government-owned employees provident fund and why the cable address of the Malaysian Mining Corporation (Maminco) was the name of the tin trading company. Other similar questions remain unanswered.

The government denied any connection with Maminco until that company appeared inexplicably under the Ministry of Finance in the 1985 Malaysian telephone directory.

The 1986 directory was reprinted to remove the offending listing, but not before some thousands of copies were distributed with Maminco still listed under the Finance Ministry. In September, Datuk Seri Mahathir Muhammad, the Prime Minister, announced that Maminco had indeed bought tin, and promised a full account of what had happened.

Managers buy out Butterkist company

By Teresa Poole
Business Correspondent

House of Clarks, manufacturers of Butterkist popcorn, well known to cinema-goers, has been sold to a group of managers in a buyout which values the company at £3.6 million.

A management team of four led by Mr Ken Lewis, the managing director, who already owned 27 per cent of the company, has bought the remaining shareholding from more than 30 members of the Pitt family which founded House of Clarks in 1938.

Popcorn — both pre-packed and from dispensers — still accounts for about 60 per cent of sales but confectioners and supermarkets have replaced cinemas as the main buyers.

The company also makes fudges and jellies for customers including Trebor and Barker & Dobson.

With pretax profits of £517,000 on sales of £4.8 million in the year to the end of March, Dagenham-based House of Clarks is likely to seek a stock market quotation within three years.

The buyout is backed by County Development Capital, the venture capital arm of National Westminster Investment Bank, which has taken a 30 per cent stake.

Amersham is back on the growth track

Unlike many stocks in the pharmaceuticals sector, Amersham International's fortunes are not tied to one particular product or market. It is broadly spread and attributes its success to this approach.

Underlying growth is in excess of 10 per cent a year, but Amersham's results are affected at times by factors such as unusually high research and development expenditure and exchange-rate movements.

First-half pretax profits benefited from £2.6 million of exchange gains while the underlying increase in profits was £1 million. However, increased US competition led to lower prices in Japan and profits were £1 million lower as a consequence.

Despite the spread of the business, some products are worthy of special mention. Amersham has some unique in vivo diagnostic pharmaceuticals. The British Medical Journal recently picked out Indium Oxine, which identifies abscesses, as a product which should be used in all hospitals while Ceretec, a clinical reagent for diagnostic brain disorders is so important that it is on the "fast track" for US approval.

These products will make minor contributions this year, but could be worth £20 million of turnover later.

Amerlite, an in vitro product in the fast growing non-radioactive immunoassay market, is used particularly for diagnosing thyroid disorders. It will not contribute to the group until 1987-88 but should bring useful profits.

Sales of research products moved ahead strongly, helped by 120 new products, three quarters of which are non-radioactive. The industrial division made progress in a more competitive market.

Profits for 1986-87 should rise to about £23 million (27.5p), rising to £28 million next year (33.7p).

The shares are on a current-year p/e ratio of 16 times and are not expensive. They should enjoy another run as analysts will visit the Cardiff research products facility next month.

Virgin Group

According to economic theory, as the price of goods and services rises, sellers are tempted to come into the market and supply increases. By seeking to raise a fixed £60 million on a tender offer, Richard Branson, chairman of Virgin Group, is doing the opposite. The more the market is prepared to pay for his company's shares, the fewer shares he is willing to sell.

At the minimum tender price of 120p, 50 million Virgin shares will be made available. But if investors bid the price up to 150p, only 40 million will be sold.

This makes the job of deciding how much to tender doubly difficult. It would make sense to tender low, because the market will be allocated more stock for its £60 million subscription. But demand will be high, making it difficult to get stock. So individuals will want to bid high. Then fewer shares will be allocated, meaning that

applicants will still have difficulty getting stock. And it is not necessarily the case that the resultant scarcity of shares will help to keep their price up.

Intending purchasers will need to fall back on an assessment of the earnings multiple. At 120p, the historic price-earnings multiple is 16.8, falling to a prospective 14.4 on the assumption the group makes £25 million in the year to July 31 next year. At 150p, the prospective multiple is closer to 18.

Even for as unconventional and exciting a company as Virgin, an 18-times multiple seems a bit steep. And memories of the precipitous fall in Morgan Grenfell's shares from a striking price last June of 500p to under 400p, where it still languishes, should make applicants cautious.

Lucas Industries

The impact of write-offs on Lucas Industries' latest set of results has been fairly horrendous. In the year to July 31, reorganization and redundancy costs above the line were £15.3 million and below the line there was another £46.3 million of extraordinary items.

The biggest of the extraordinary items were further provisions for closures at Lucas Electrical, which continued to make losses last year.

Lucas Electrical, which accounts for a third of British turnover of £1.6 million, should break even at the operating level in this financial year, as should Lucas CAV, which accounts for another third of British turnover.

Write-offs of this size are bound to weaken the balance sheet. Indeed, had it not been for the £89 million rights issue, shareholders' funds would have decreased at the year end, compared with last year.

With the rights issue, debt was reduced, and gearing is now a modest 19 per cent.

The best place to look at Lucas' underlying performance is at the trading level. Adjusting for a £21 million pension holiday, trading profit rose by 15 per cent to £127.1 million.

Lucas is looking ahead to build up its European aerospace and industrial businesses. It is likely to make another acquisition in the United States soon.

Redundancies and closures will continue on the British automotive side for years to come, but the worst seems to be over. The lack of sufficient British profit to utilize its tax losses will gradually increase the tax rate.

Adverse reports of an overtime ban and strike which was more of an irritant than anything more serious, caused the shares to fall by nearly 20 per cent since last May.

Savory Mill's motors analyst, Philip Wylie, expects Lucas to make £115 million in the present year, putting the shares on a multiple of eight. The erosion of the share price has been overdone.

£94 million LET takeover terms

By Judith Huntley, Commercial Property Correspondent

London & Edinburgh Trust, the property trader, yesterday posted its offer document for its agreed £94 million takeover of The Nineteen Twenty-Eight Investment Trust.

LET's offer for Nineteen Twenty-Eight is a disguised rights issue, which will net it more than £82 million through the sale of the investment trust's portfolio of equities.

London & Manchester Assurance, which owns 53.6 per cent of Nineteen Twenty-Eight, has agreed to accept the LET offer.

Shareholders are being offered one LET unit for every 50 Nineteen Twenty-Eight units. The units comprise new ordinary shares — up to 24.2 per cent of LET's enlarged share capital and up to 43.18 million 6 per cent preference shares for the whole of Nineteen Twenty-Eight at 105.9 per cent of the estimated formula asset value.

There is an underwritten cash alternative of 100 per cent of Nineteen Twenty-Eight fav-net asset value minus closing down costs. LET shareholders can also buy up to 1.83 million LET units at £22.75 a unit.

Meanwhile, LET has been busy hiring off London & Metropolitan Estates in which it had a 50 per cent stake. LME's flotation will mean that LET will reduce its holding to 20.5 per cent as will Balfour Beatty, LME's other owner.

And LET's plans for Mr Nick Oppenheim's Kellock Trust, which will eventually become a separately-quoted vehicle for all LET's financial services operations, took a step further last week.

LET and Kellock shareholders approved the move to sell Kellock a controlling stake in LET's insurance broking arm, Burlington Insurance Services, and the general offer of £10.6 million from LET for the whole of Kellock's capital with LET retaining a 45 to 49 per cent stake.

GREEN SHIELD Stamps

We are here with a whole NEW DEAL

Detailed brochure on application

NO SALESMAN OR REPRESENTATIVE WILL CALL UNLESS REQUESTED

Green Shield Trading Stamp Co. Ltd.

CENTRAL LONDON OFFICE
21 Knightsbridge, London S.W.1

NAME _____

ADDRESS _____

POSTCODE _____

POSITION _____

£18m TVS stake sold

By Cliff Feltham

Whitbread, the brewing giant, has decided to pull out of Television South, the independent commercial television company.

Whitbread disclosed last night that it had sold its 20 per cent shareholding, which it acquired two and a half years ago from European Ferries. The brewer would not say how much it paid for the stake, but said it had made a profit. On the basis of

yesterday's stock market price for Television South of 270p, down 3p, the stake was worth around £18 million. The shares have been placed with City institutions.

Mr Lionel Ross, finance director for Whitbread, said: "We think that Television South remains a very good company but we carried out a review of our investments and decided to concentrate our energies elsewhere."

LONDON TRADED OPTIONS

Table with columns for Series, Calls, Puts, and various dates (Jan, Apr, Jul, Oct, Dec). Lists various stock options like Allied Lyons, BP, Cons Gold, etc.

TRADITIONAL OPTIONS

Table with columns for Series, Calls, Puts, and various dates. Lists traditional options for companies like Thon EMI, Tesco, Brit Aero, etc.

TRADITIONAL OPTIONS

Table with columns for First Dealings, Last Dealings, Last Dealings, and For Settlement. Lists various financial instruments.

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES

Table showing market rates for various currencies including New York, London, and others.

OTHER STERLING RATES

Table showing sterling rates for various countries like Argentina, Australia, Bahrain, etc.

DOLLAR SPOT RATES

Table showing dollar spot rates for various countries like Ireland, Singapore, Malaysia, etc.

LONDON FINANCIAL FUTURES

Table showing London financial futures for Three Month Sterling, Dec 86, Jan 87, etc.

MONEY MARKET AND GOLD

Table showing money market rates including Base Rate, Clearing Banks, and Treasury Bills.

EURO MONEY DEPOSITS %

Table showing Euro money deposit rates for various currencies and terms.

GOLD

Table showing gold prices for various types like Gold \$410.50-411.00, etc.

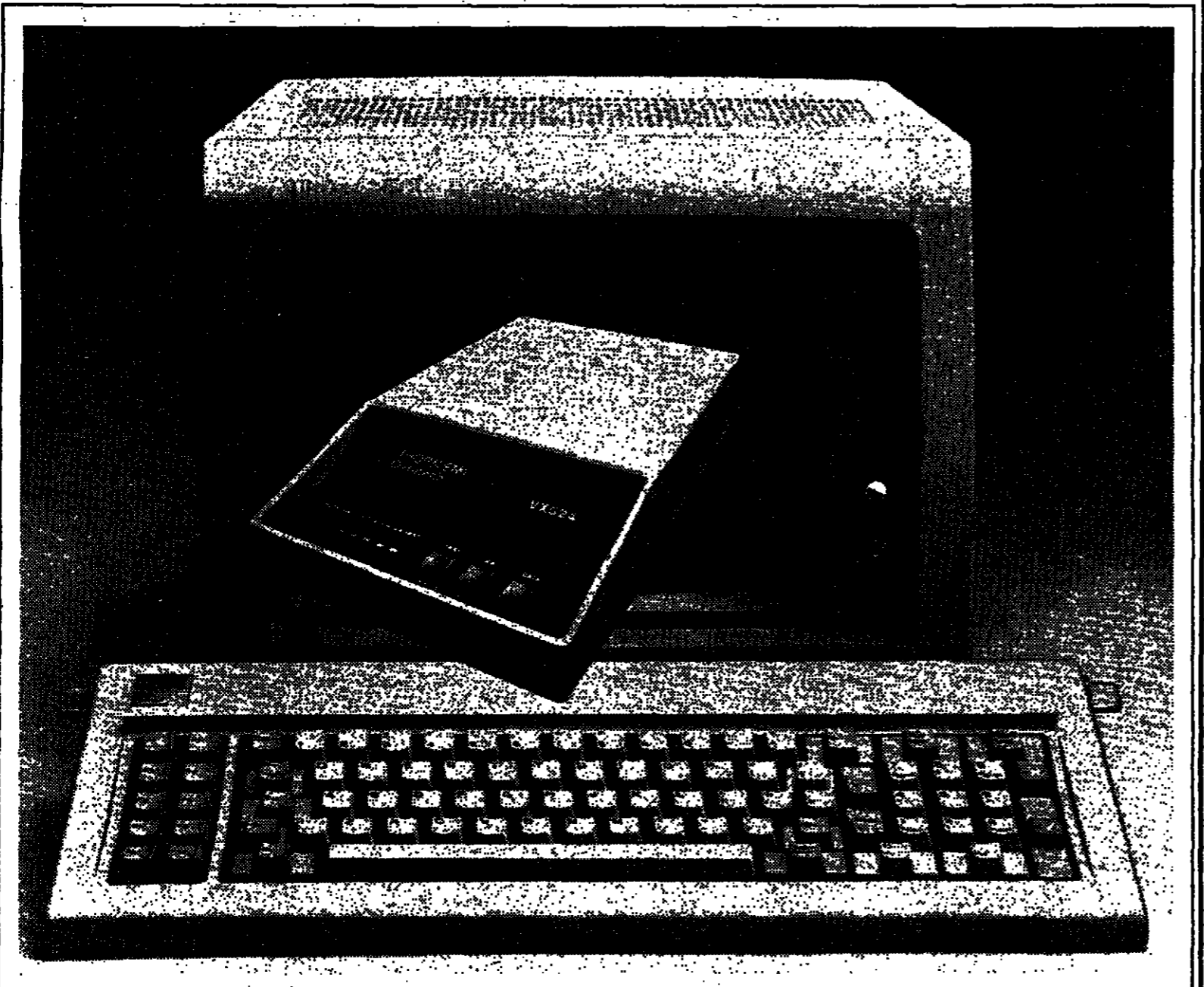
RECENT ISSUES

Table listing recent issues of various companies like Equities, Rights Issues, and Appointments.

WH SMITH

WH Smith & Sons (Holdings) PLC. Turnover in 52 weeks to 31 May 1986: £1,281,900,000. Source: Annual Report 3/9/86.

Large advertisement for WH Smith featuring a large graphic of a paperclip and text about stationery and investment services.



ITS FOR YOO-HOO! Put your PC in touch with the world by using a VX modem from THORN EMI - technology you can trust from Britain's leading modem manufacturer.

THORN EMI Datatech logo and contact information: THORN EMI Datatech Ltd., Data Communications Division, Spur Road, Feltham, Middlesex, TW14 0TD, England.

BASE LENDING RATES table listing various banks and their rates, such as ABN, Adair & Company, BCCI, etc.

APPOINTMENTS section listing various company appointments and news items.

WHICH STATIONERS MAKES THE PRIVATE INVESTOR LOOK BEST ON PAPER? Advertisement for AFCOR Investments Limited.

Large advertisement for AFCOR Investments Limited, featuring a large graphic of a paperclip and text about investment services.

THE TIMES UNIT TRUST INFORMATION SERVICE

Main table of Unit Trust Information Service containing columns for various fund managers, fund names, and performance metrics.

UNLISTED SECURITIES

Table of Unlisted Securities listing various companies and their stock prices.

INVESTMENT TRUSTS

Table of Investment Trusts listing various trusts and their performance metrics.

COMMODITIES

Table of Commodities listing various goods like oil, sugar, and metals with their prices.

FINANCIAL TRUSTS

Table of Financial Trusts listing various trusts and their performance metrics.

Handwritten notes and signatures on the right margin of the page.

Where stocks have only one price quoted, these are middle prices taken daily at 5pm. Yield, change and P/E are calculated on the middle price

150

STOCK EXCHANGE PRICES

Quiet start to account

ACCOUNT DAYS: Dealings began yesterday. Dealings end November 21. Contango day November 24. Settlement day December 1.

Where stocks have only one price quoted, these are middle prices taken daily at 5pm. Yield, change and P/E are calculated on the middle price.

Portfolio Gold

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

Table with 4 columns: No., Company, Group, Code or Index. Lists various companies like Wadco, Sainsbury, Debenhams, etc.

Please take account of any minus signs

Weekly Dividend table with columns for Mon, Tue, Wed, Thu, Fri, Sat, Sun.

BRITISH FUNDS table with columns for Name, Price, Change.

SHORTS (Under Five Years) table with columns for Name, Price, Change.

FIVE TO FIFTEEN YEARS table with columns for Name, Price, Change.

OVER FIFTEEN YEARS table with columns for Name, Price, Change.

UNDATED table with columns for Name, Price, Change.

INDEX LINKED table with columns for Name, Price, Change.

BANKS DISCOUNT HP table with columns for Name, Price, Change.

BREWERIES table with columns for Name, Price, Change.

BUILDINGS AND ROADS table with columns for Name, Price, Change.

FINANCE AND LAND table with columns for Name, Price, Change.

FOODS table with columns for Name, Price, Change.

CHEMICALS, PLASTICS table with columns for Name, Price, Change.

CINEMAS AND TV table with columns for Name, Price, Change.

DRAPERY AND STORES table with columns for Name, Price, Change.

ELECTRICALS table with columns for Name, Price, Change.

INSURANCE table with columns for Name, Price, Change.

LEISURE table with columns for Name, Price, Change.

Mining table with columns for Name, Price, Change.

MOTORS AND AIRCRAFT table with columns for Name, Price, Change.

NEWSPAPERS AND PUBLISHERS table with columns for Name, Price, Change.

OIL table with columns for Name, Price, Change.

OVERSEAS TRADERS table with columns for Name, Price, Change.

PAPER, PRINTING, ADVERT'G table with columns for Name, Price, Change.

PROPERTY table with columns for Name, Price, Change.

SHIPPING table with columns for Name, Price, Change.

SHOES AND LEATHER table with columns for Name, Price, Change.

TEXTILES table with columns for Name, Price, Change.

TOBACCOS table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Portfolio Gold

DAILY DIVIDEND £4,000. Claims required for +44 points. Claimants should ring 0254-53272.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

Table with columns for Name, Price, Change.

which... nt and... 10 mil... f this... nted... f 70

We'd like to tell you about a new personal computer.

It is a machine so advanced that neither jargon nor superlatives will do it justice.

Instead, please cast your mind back to those carefree Saturday afternoons spent watching Dr Who on television.

Remember how the Doctor's space-timship, Tardis, was small on the outside, but vast inside?

How, as room after room opened up, you felt its interior could go on expanding almost to infinity?

That is the principle of the COMPAQ DESKPRO 386.

INNER SPACE.

The COMPAQ DESKPRO 386 is the first computer to use Intel's new 80386 microprocessor. (The 386 chip, as it is known to its friends.)

If the Tardis was a fantasy of future technology, this new chip is the reality.

It has the potential to address 4,000,000,000 bytes of memory. (6,250 times more than a basic 286 chip computer.)

One day, we shall make use of every last byte. For now, we're holding 3,986,000,000 in reserve.

In the DESKPRO 386, you start off with 1 megabyte of Random Access Memory. (A lot more than with other micros.)

You can step this up to 10 megabytes by opening a few doors, and 14 megabytes by using just two of the machine's seven available 'expansion slots'.

This is impressive, but operating systems now being written will soon open up even more of the chip's memory potential.

THE TIME LORD.

A computer's memory is a warehouse stacked with packets, or as we call them, 'bits', of information.

But it's no use having a huge warehouse full of goodies if your retrieval system is slow.

Today's fastest micros are 16-bit machines. Which means they can only handle 16 bits of information at once.

The COMPAQ DESKPRO 386 is a 32-bit machine.

It collects, moves and processes data 32 bits at a time.

Not content with this, it does

Please be assured that the DESKPRO 386 will run all standard IBM programs designed for earlier, less powerful computers.

The only difference is that it will run them faster.

But the real beauty of this machine is that it can also run programs that ordinary micros can't.

(Oh oh, stand by for jargon.) CAD/CAE applications and artificial intelligence programs that use up vast amounts of memory are high on this list.

So too are multi-user/multi-tasking and networking systems. (End of jargon.)

In plain language, the DESKPRO 386 can do everything you're doing now, but much much better.

And it has almost limitless potential for the future.

WHO'S WHO?

Now it's possible, despite the efforts of John Cleese on TV, that you haven't heard of COMPAQ.

We are - no, we can't say it.

Oh, to hell with modesty - we've been called the most successful computer company in history.

But why should you believe an advertisement?

Ask any computer expert. Or dip into the computer press.

You'll find, among other things, that we hold the all time record for the fastest ever entry into the Fortune 500.

And that over the years we've launched a series of excellent computers, each well built, good value for money and easily outperforming the opposition.

Anyone who knows anything about computers will tell you that the COMPAQ DESKPRO 386 is the most advanced PC ever made.

COMPAQ
DESKPRO 386

WE'LL NEVER CEASE TO AMAZE YOU.



OUR NEW COMPUTER
WORKS ON THE
SAME PRINCIPLE.

it at more than twice the speed of today's most powerful micros.

By handling bigger chunks of data at a higher speed, it can whip through programs up to 3 times faster than an advanced 286 machine like, say, IBM's 8MHz PC AT.

COMPATIBILITY.

Of course, everyone will be wondering whether our new computer will be able to run their existing software. Is it IBM-compatible?

Edited by Matthew May

COMPUTER HORIZONS/1

Matchmakers plan vital marriage

THE WEEK

By Geoff Wheelwright

Marriage between the computing and manufacturing industries came one step closer last week when final details were announced for a December conference on the Computer Integrated Manufacturing Automation Protocol (CIMAP).

CIMAP will be the world's biggest-ever working demonstration of computer-integrated manufacturing using the Manufacturing Protocol (MAP) and the Technical Office Protocol (TOP). To succeed, it will require the cooperation of some of the biggest competitors in industry and computing.

The Digital Equipment Corporation (DEC) and International Business Machines (IBM), for example, will work together in producing a MAP demonstration that has IBM and DEC machines controlling giant robots that play out a game of chess on a huge chess board.

It may sound a little off-beat, but the goals of CIMAP are important enough for the Department of Trade and Industry to want to play Cupid to the proposed coupling of computing and manufacturing.

Last week, the Conservative MP, John Butcher, in his role as an under-secretary of state for industry, spoke about why the event at Birmingham's NEC is so vital to the government. He said: "Manufacturing matters and



John Butcher: milestone conference should always be at the core of this country's economy. The availability of the right information technology and its implementation (in industry) are essential.

The government considers this important not only because it allows existing manufacturing facilities to function more efficiently, but because it encourages manufacturers to have multi-vendor plants, which do not rely solely on the information technology of one company to survive.

Mr Butcher suggests that this objective is also important to industry, important enough for many companies to put their rivalries aside for long enough to build the demonstration system that will be on show at the Birmingham NEC from December 1 to 5.

Mr Butcher adds: "CIMAP is a milestone for the UK. The unique way in which my department and industry have worked together underlines the importance of this event."

All the companies participating in the five-day event have been making hectic preparations for CIMAP since June, at a site in Basingstoke provided by electronics firm Gould Inc. That site is being used to make sure that the whole system works without error before moving it up to Birmingham only eight days before the event begins.

They will then have a mere day and a half to lay all the cabling necessary to connect the £10 million demonstration system, comprising 15 huge "demonstration cells", before it is open to delegates on December 1.

But CIMAP is not the only computing/manufacturing industry romance effort promoted by the DTI in recent weeks. Only two weeks ago the DTI announced the award of a contract to set up a conformance testing centre for MAP to the Hemel Hempstead-based Networking Centre.

The centre, already the recipient of one contract to establish European conformance testing services for local area networks, will be provided with more than £1 million of DTI funding to set up the new standards project.

The government seems keenly aware that encouragement of standards will be the only way in which European and UK technology companies will be able to properly compete in world IT markets.

The often "proprietary" nature of many systems from large corporations such as IBM has in the past made it difficult for UK competition to emerge. In pursuing European standards, however, the government will have to ensure that it does not move out of step with the rest of the world. The involvement of the Networking Centre looks to be a good move in preventing that problem.

The centre's managing director, Tony Rixon, says: "It will enable UK Limited to get totally involved in these emerging international standards at an early stage. Companies taking advantage of this government initiative will be up with the leaders in the race to develop products with an international market potential."

The last word on the DTI's plans has to go to John Butcher, who seems to have his own set of Tory-style Victorian values where the manufacturing sector is concerned. "Our manufacturers now have the resources to do what they did so well in the 19th century," he said, "and that is to beat the world."

Universities learn the lesson of profiting from studies

Rodney Barker examines why the academic world often comes up with solutions that evade industry

What have the following in common? Prefix, Vuman, Heart, Simpleplot, and the Edinburgh Model Fig? They are software programs, but more than that, they have all been developed and marketed by British universities.

Universities, precisely because they are not in the conventional sense commercial, often come up with a solution that has escaped industry. That is why universities get research contracts.

And because the university contribution to computer software did not arise in the first place from the search for profits, its potential profitability can take a long time to be noticed and exploited.

At Loughborough, bespoke educational software has been developed for use on the BBC micro. At Edinburgh, the Centre for the Application of Software and Technology (CAST) has developed educational programs in meteorology and social and economic history. At Hull, programs have been developed in psychology and geography.

Almost every university department which uses computing has at some time provided free software to help

some other part of the world of education. The program may simply be the work of a computer enthusiast who freely shares his or her work. At Birkbeck, Alan Mackay has developed a program for writing foreign text with an Epson FX-80; it is there for anyone who wants to use it.

The dedication to learning created initiatives in the universities which had not been taken elsewhere. It meant too that in the beginning universities gave freely to industry discoveries that industry then exploited; the universities were slow to exploit them.

Universities also took several years before they became interested in adapting or extending software to the needs of commercial research and manufacture.

This is now changing rapidly, and it is to adaptation that CAST at Edinburgh has been paying particular attention, with products such as the

graphics program, GKSUK. Universities are increasingly developing and marketing software with a view not only to advancing knowledge but to capitalizing on that advance for their own benefit. Bradford's University Software Services sells the graphics program, Simpleplot, in Japan.

Manchester University's Vuman sells the word-processing program Vumwriter, and its own terminal-emulator program, Heart, a cardiac electrical-activity simulator developed in the Oxford University Physiology Department, is sold by Oxford alongside the same department's word-processing program, Prefix.

Edinburgh's CAST markets Incrypt, initially developed to preserve the confidentiality of medical records and the Edinburgh Model Fig applies the skills of Edinburgh University to the feeding and housing logistics of bacon farming.

Even when universities do not market their products, they are becoming more skilled at selling them or their abilities at a good profit. Loughborough has just such a relationship with Intel and a development of Essex's SX1 program is being marketed by British Telecom.

Germans unite to sell Japanese

From Richard Sarson in Frankfurt

Siemens, the Munich computer and telecommunications company, has announced a joint venture with BASF of Ludwigshafen, to sell IBM-compatible supercomputers together.

The new DM 80 million company, owned 50 per cent by each parent, has not been given a name, but will be based in Mannheim and employ about 1,000 staff. The chemical company BASF came into computers through its work on magnetic tapes and discs. In 1979, it started selling Hitachi's IBM-compatible mainframes.

Since then, its computer business has grown by 20 per cent a year, and now is worth 1,000 million marks (about £330 million) - 20 per cent of the European plug-compatible market. Siemens's computer business brings in 5,000 million marks but only a tenth of that comes from the IBM plug-compatible market. The rest is Siemens's own range, the BS2000, which has its home-grown operating system, and will continue to be marketed by Siemens itself, not the joint-venture company.

Siemens bought its IBM-compatibles from Fujitsu, not Hitachi. But there have been problems with this cooperation, because of legal action between IBM and Fujitsu about patent infringements in the Fujitsu operating system. Twenty six of Siemens's customers use this software. The rest use IBM's proprietary operating systems. The new company will offer equipment from both Japanese suppliers,

depending on the needs of individual customers. But the balance is likely to swing towards Hitachi.

The main target of the new company will be Europe, where only Olivetti remains as an indigenous IBM-compatible mainframe supplier, since ICL withdrew from the market last year.

The Germans will not initially attack the US. Nor, unsurprisingly, will they attempt to get into Japan. In Britain, Siemens has only just started selling computers.

The new company will have 3,000 customers, 650 of them with large mainframes and about 30,000 peripherals. It expects to have a turnover of more than 1,000 million marks in 1987, more than half of which will be outside Germany. It hopes to expand by 25 per cent a year.

Even before this joint venture, Siemens Data was the largest computer company in Europe, having displaced ICL from this position in 1982.

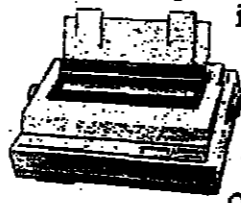
It is not certain that the venture will strengthen European industry as a whole because its purpose is to increase the import of Japanese super mainframes, albeit at the expense of importing IBM machines from the US.

However, the plug-compatible market is very volatile, and if there is a shake-out in the next two years, the financial strength of the partners in the venture could make it possible for them to buy out an American competitor. This could be good for Europe.

4 hard facts from Japan's No. 1 computer maker

Fujitsu, the largest and most respected computer maker in Japan, and one of the world's biggest names in computer technology presents the UK with four examples from its best selling ranges of serial printers, line printers, tape drives and disk drives.

First our printers, a sophisticated range of serial and line printers, developed and improved over 30 years, and providing simple, friendly, reliable and efficient service whenever you need them.



Take our new DL2000 series of serial printers, and the M304X series, Fujitsu's new family of line printers, reliable,

and with an operating noise level of only 55 db, ideal for the office environment.

Then there's the M2333K, one of Fujitsu's 8-inch Winchester-type fixed disk drives featuring new large storage capacities and a fast positioning time.



They provide superior cost-effectiveness, setting a new standard for small computer systems and intelligent terminals across a broad range of applications.

And lastly, the new cost-effective streaming tape drives, the M2+HX series.



ideal back up for superminis and cluster computers, and also quiet enough for the office.

Fujitsu peripherals are renowned worldwide for their compatibility with virtually every system in the market place, simplicity of operation, but above all for reliability.

For full details of our range of printers, and disk and tape drives fill in the coupon below.

FUJITSU

Japan's No. 1 computer maker

Fujitsu Europe Ltd., Royal Trust House, 54 Jermyn St. London SW1Y 6NQ. Phone: (44-1) 408-0043

Please send me further information on the following Fujitsu ranges

- Disk Drives Serial Printers Tape Drives Line Printers

Send to: Fujitsu Europe Ltd., Royal Trust House, 54 Jermyn St. London SW1Y 6NQ

Name _____ Title _____ Company _____ Address _____ City _____ TEL _____ FAX _____

AMSTRAD PC1512 DEMONSTRATIONS

Call Henrietta on 01 828 9000

Networking • Software • Training 10, 20 & 40Mb upgrades

C/WP COMPUTERS SPECIALISED SUPPORT FOR BUSINESS COMPUTERS

Compaq: Portable £1250!

Compaq Portable 256k RAM, 2 360k drives, dual-mode display, £1250. Special offer on the new smaller Portable II model 3. 80286 processor (8mb), 640k RAM, 10mb hard disk, 360k floppy disk drive.

combed graphics and text display. Please phone for Morse prices on the Portable Plus, Deskpro and Deskpro 286 products. Deskpro 386 prices & information - available now! MORSE COMPUTERS 78 High Holborn, London WC1V 6LS. Telephone 01 831 0544. Telex 262546.

TECHNOLOGY TRANSFER

FOCUS

Finding the ideas that sell fast

To survive as a major trading nation, Britain must not only think up new ideas, but also convert these quickly into marketable products and push them aggressively in the world's markets.

Our past performance has been indifferent and if we are to get it right in the future then new developments must be transferred much more quickly to industry which, in turn, must get better at selling.

The Government's position is clear. "This country is no longer in a position to regard university and polytechnic research as somehow separate from our survival in international markets," said Geoffrey Pattie, Minister of State for Industry and Information Technology, at the Alvey conference in July.

The Government has adopted the carrot and stick method. Steadily reducing central support has forced universities to form development companies to market what each has to offer.

Naturally, the technological universities have gone furthest down the road. Salford now gets 39 per cent of its non-university grants committee funding from industry and has built that figure from 16 per cent since the swinging cuts of 1981.

Heriot-Watt University, near Edinburgh, comes close behind, but its collaboration has developed over many years, boosted by North Sea engineering contracts.

This stick has been balanced by the carrot of Department of Trade and Industry funding and the removal of legal constraints. Universities may now market their own ideas while polytechnics are free of restrictions originally placed to prevent local authorities from setting up development companies.

Getting news of new academic research and potential applications to the business world, and bringing the two together, is a major problem.

One of the best ways is to attend the annual Techmart conference. Britain's only technology transfer ex-

The Techmart exhibition opens today, putting the emphasis on how teams can work with science and industry

hibition, which begins today, at the National Exhibition Centre in Birmingham.

New databases, sponsored by the Department of Trade and Industry, are BEST, which carries detailed information on expertise and services available in Britain's universities, polytechnics, colleges and government research centres, and OTIS, that does essentially the same job for innovation reported from foreign countries.

The exhibition is at the National Exhibition Centre, Birmingham, and is open until November 14

Much development of university and college ideas are now handled by the British Technology Group (BTG) which promotes the transfer of technology from UK public-sector sources.

The group handles patent application and protection at no cost to the university or college and can help with further development to produce a marketable product.

The group identifies companies which might be interested in marketing, or development under licence, and contribute significantly to invisible exports - 70 per cent of fee income comes from overseas.

A new organization, Defence Technology Enterprises (DTE), does much the same job for defence research centres. Since defence swallows more than half of Britain's research funding, there is im-

mense potential for commercial exploitation of normally hidden developments.

Much collaborative research involves direct contact between university and industry. For example, one Alvey-sponsored project, funded by £7.5 million, involves the development of a computer workstation that will operate by recognizing spoken commands.

This is a collaboration between scientists at Plessey-UK, the Husat Research Group, Imperial College and the University of Edinburgh.

The basic hardware is now working and a lexicon of 5,000 words is already in place.

On a smaller scale, Bristol Polytechnic is collaborating with Du Pont Connector Systems on a £170,000 project to develop an integrated system of sensors and control equipment for quality checks on the company's production lines.

In some cases the co-operation can become close. Cadbury Schweppes and Tate & Lyle are two major companies that have their own research and development laboratories at Reading University - a trend that is likely to spread.

More and more companies are making use of universities to solve their production problems. Collaboration between the Department of Production Engineering at Nottingham University, Stevens and Williams (the manufacturers of Royal Brierley crystal) and Glassworks Equipment has produced a robot that can cut fine patterns into glassware.

Lancashire Polytechnic has been working with British Aerospace on the testing of bonds between pieces of carbon fibre composite material.

The new equipment shows the result instantly on a monitor and is faster and cheaper than conventional testing. The idea should find a ready market in the car and aircraft industries.

As visitors to Techmart will see, collaboration has at last taken off in Britain and companies can now face the prospects of world markets with renewed confidence.

Keith Hindley

Millions ready for new ideas

The acquisition and transfer of innovation within British industry is being promoted by a number of official organizations.

This year the Department of Trade and Industry will spend about £440 million on a welter of schemes from major national programmes, such as "Alvey" or "Support for Innovation", to dozens of projects intended to raise awareness within industry of the commercial value of new developments.

In 1982, a committee chaired by John Alvey recommended a major British initiative in information technology (IT) in the face of research programmes planned in Europe, America and Japan.

The Government quickly accepted that the benefits of IT can be applied throughout business and will be central to Britain's ability to maintain a sound industrial base.

The result is the Alvey programme, funded with £150 million from industry and £200 million in public funds.

After three years, practically all the cash has been committed to 187 full industrial

projects and 116 smaller university studies overseen by an industrial "uncle".

In all cases the hallmark has been collaboration between cap and gown. Despite doubts voiced at the outset that industry and universities would not work well together, a recent survey found co-operation good or excellent in 71 per cent of the projects.

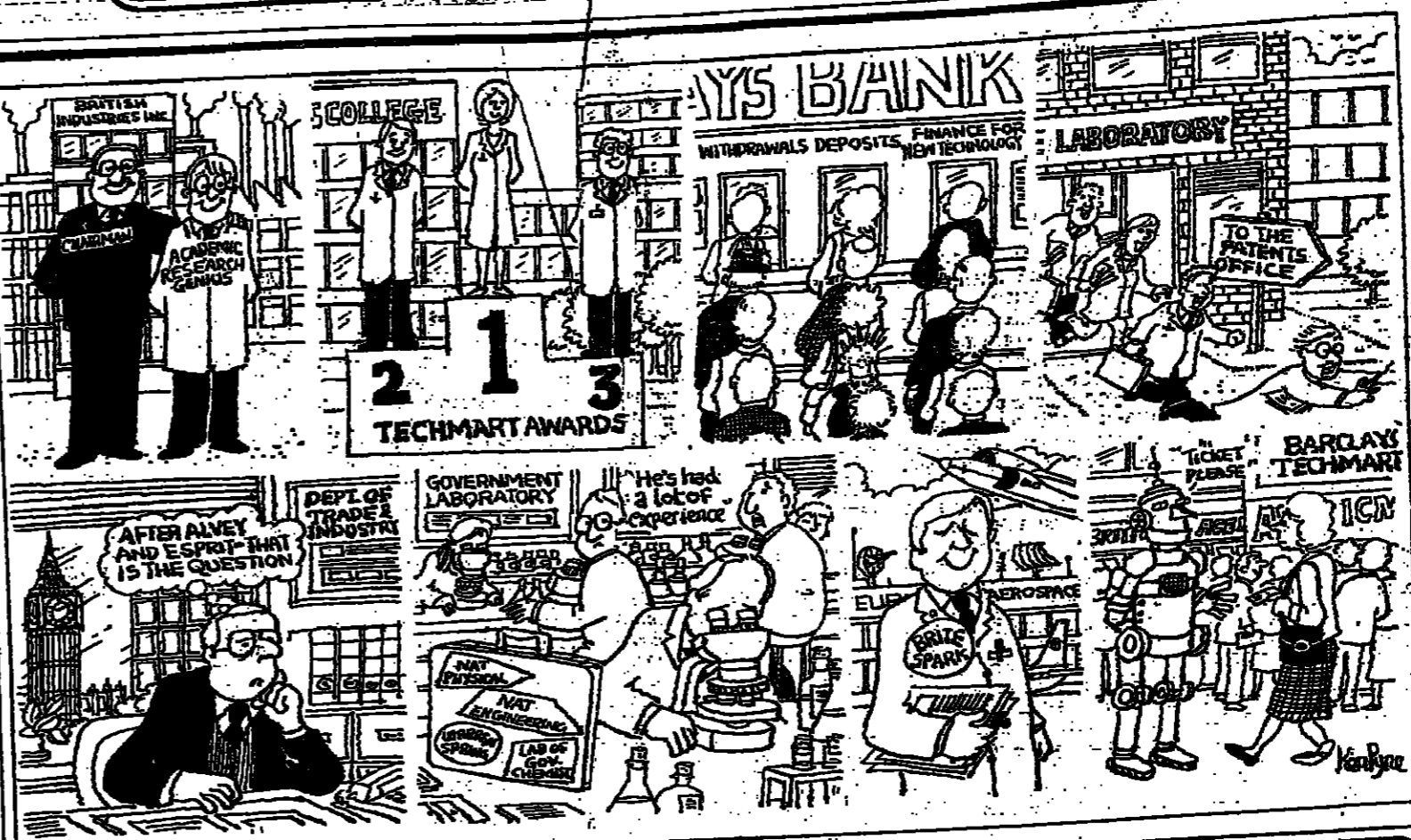
The average of four partners to each project are typical: two or three firms to one university. Some 53 universities, 11 polytechnics and 19 companies are now involved.

In general, the scheme appears to be working well and exceptionally so in areas such as expert systems where only the US can match recent British research.

Alvey involves "pre-competitive" collaboration and early critics suggested that "academic" research would be hard to exploit. The firms in most groups already have detailed plans to develop the commercial potential of their work and, in a few cases, products based on early research will be marketed next year.

The scheme has led to the return of several outstanding British researchers to UK laboratories.

The Department of Trade and Industry's "Support for Innovation" programme can provide up to 25 per cent cash grants for firms developing products that appear to have commercial potential. The scheme is one of the most successful launched.



£10,000 winners: Dr Yelland, centre, with his microwave engineering team, at Newport, Isle of Wight

THE WINNER

The £10,000 first prize in this year's Barclays Techmart Award has gone to Microwave Engineering Designs, a company based in the Isle of Wight that was started in 1984 by a group of engineers from a Plessey Radar's solid-state transmitter group.

The company, which now employs eight people, started doing consultancy and contract design in microwave engineering. It has also been developing a microwave system for treatment of cancer.

The system will be used for a technique known as hyperthermia which involves heating the tumour within narrowly controlled limits.

The treatment will be used to complement other techniques such as radiation therapy and chemotherapy.

Other finalists, page 38

quick appreciation of commercial possibilities, no matter how bizarre the product, and a quick decision on support.

The department also finances a wide range of schemes, such as the business technical advisory services and many "awareness" projects which offer advice to firms about to try a new technology for the first time.

Such schemes are not necessarily free. Many rely on commercial fees to cover their running costs - for example, the national Software Tools

Demonstration Centre in Manchester, which can help companies plan the start-up or development of their computer facilities.

But the picture is not all rosy and the Department of Trade and Industry's support in a new area is temporary and only lasts until industry fully recognizes the commercial potential. Britain has always lagged behind in automation and in recent years the department provided up to one third of the cost of feasibility studies, robots and development costs.

When robot sales picked up, the grants were cut to 20 per cent and then abolished altogether last June.

Geoffrey Pattie, Minister of State for Industry and Information Technology, has warned that programmes like Alvey should soon have fulfilled their pump-priming task and collaborative projects could then continue without further help.

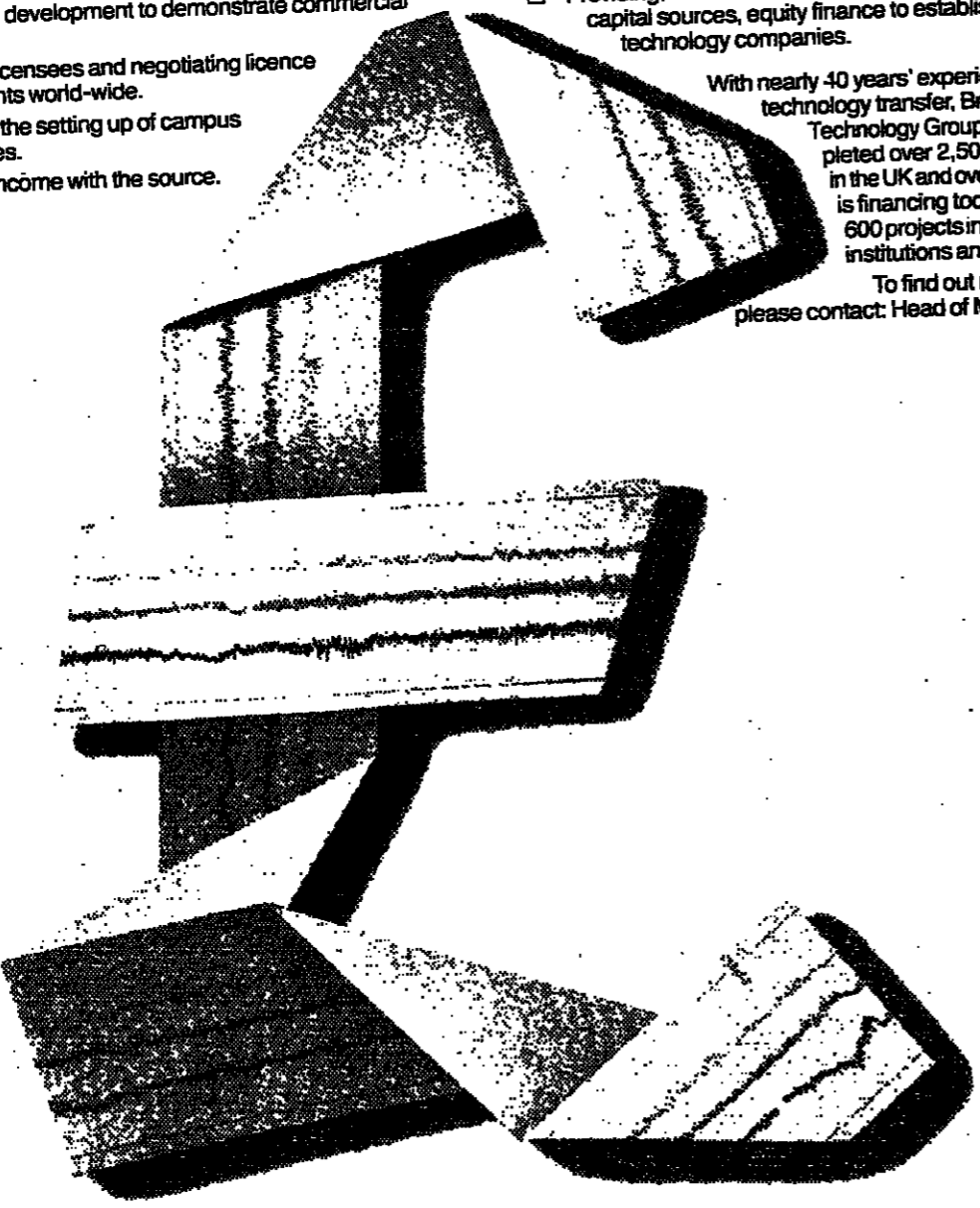
Getting the new policies right will be central to maintaining Britain's position as a major industrial nation.

KH

Turning brainpower into profits

- British Technology Group provides a licensing and project financing service to universities, polytechnics, research organisations and industry.
- British Technology Group transfers promising results of research to industry by:
- Obtaining patent protection.
 - Financing development to demonstrate commercial potential.
 - Seeking licensees and negotiating licence agreements world-wide.
 - Assisting the setting up of campus companies.
 - Sharing income with the source.

- British Technology Group also finances innovation in industry by:
- Providing project finance to develop and launch new products and processes.
 - Sharing the costs and risks of innovative projects in return for an agreed share in any resulting income.
 - Providing, often in association with other venture capital sources, equity finance to establish new technology companies.



With nearly 40 years' experience in technology transfer, British Technology Group has completed over 2,500 licences in the UK and overseas and is financing today some 600 projects in academic institutions and industry.

To find out more, please contact: Head of Marketing

British Technology Group
101 Newington Causeway London SE1 6BU
Tel: 041-221 1820

Technology Transfer in international markets



The Scottish Development Agency's Technology Transfer Division is a powerful resource with a successful track record in effecting licence and joint venture agreements between Scottish companies and foreign partners.

Its portfolio of Scottish clients represents traditional industry in addition to the emerging and dynamic sectors of electronics, healthcare, robotics and materials technology.

Whether it is Scottish firms seeking new products or foreign companies seeking a Scottish manufacturing and sales capability to penetrate international markets, the SDA can take the lead in matching the parties.

Where on-going research and development is prerequisite we can call on our close link with the Scottish academic institutions, many of whom participate with the Division and its client in joint-venture activities.

For more details about the service, contact the SDA's Technology Transfer Division.

We'll make Scotland work for you.

Technology Transfer Division
Scottish Development Agency
Scottish Development Agency, 120 Bothwell Street, Glasgow G2 7JP Telephone: 041-248 2700; Telex: 777600; Fax: 041-221 3217.

Star
Euro

Whites
the

1520

LEGAL APPOINTMENTS

BARTLETTS DE REYA

Commercial Property

- 24-30 years with good general conveyancing experience
Our first post involves general commercial conveyancing, joint venture developments and secured lending work
The second post involves general commercial conveyancing, building estate work, residential work

We are a progressive 20 partner firm occupying new offices in the City. The firm is substantially involved in commercial property work in addition to company and commercial, taxation and litigation work.

REUTER SIMKIN
LONDON • LEEDS • BIRMINGHAM • WINCHESTER
RECRUITMENT & MANAGEMENT CONSULTANTS

Legal opportunities with Britain's biggest retailer

Where better to build, or enhance, a successful legal career than at Marks & Spencer? We're Britain's biggest retailer and one of the country's top ten companies...

complemented by excellent negotiating skills, the ability to work within a team and to motivate others. Additionally they will have between 3-5 years' experience of commercial conveyancing.

Our growth has created three vacancies in the Legal Department of our Baker Street head office. These posts carry all the security and assured career prospects that you'd expect from a nationally respected company.

Commercial Conveyancing Solicitors

Marks & Spencer plan to invest £1,500 million in the biggest modernisation and development programme of the company's history. Over the next four years we plan to acquire many new edge-of-town sites and to develop satellites of existing high street stores.

Assistant Solicitor

After an initial period of supervision the successful candidate will assume some valuable responsibility for a varied caseload of contentious and non-contentious customer-related issues.

Experience in Articles would be an advantage but primarily we're looking for a recently admitted solicitor, aged 24-27, with versatility, flexibility and a sense of humour.

The successful candidates will assume newly created roles working closely with our Estates Department on requisitions, and general property matters. They will be capable of handling a large volume of high-value transactions with confidence and ability while their personable manner will be...

These posts carry attractive salaries with benefits that include a non-contributory pension scheme, free life assurance and participation in a profit-sharing scheme after a qualifying period. When replying, please send full details of your career to date to: Sally Moore, Management Recruitment, Marks & Spencer plc, Michael House, 57 Baker Street, London W1A 1DN. Ref. T2.

MARKS & SPENCER HEAD OFFICE

CONTRACTS ASSISTANT

Business Administration £8,026 - £9,649



We are an equal opportunities employer

BBC Enterprises Ltd. is responsible for the sale of BBC Television programmes worldwide and for other commercial applications of BBC programming such as home video, records, character merchandising and publications.

We now seek, urgently, a Contracts Assistant to work in our Business Administration Department, initially on a six month contract.

As part of a small and enthusiastic team, your main duty will be to draft contracts to reflect accurately commercial agreements negotiated by BBC Enterprises' Sales Departments. Other duties will include answering queries related to the interpretation of contracts, offering advice on potential contractual problems, researching contractual information, and assisting in the acquisition of some rights for sales purposes.

Education to degree level, or relevant experience is essential, as is an awareness of copyright, intellectual property, and contract law.

The work in this very busy department is varied and interesting and may suit a law graduate seeking experience.

Contact us immediately for application form (quote ref. 1278/T and enclose s.a.e.) BBC Appointments, London W1A 1AA. Tel. 01-927 5799.

NEWCASTLE UPON TYNE ASSISTANT SOLICITOR

Required to work between two busy Tyneside offices (Newcastle/South Shields). Litigation experience in articles or since admission essential. Please apply with full C.V. to:

Mr I.M. Winskell, 52 Dean Street, Newcastle upon Tyne NE1 1PG.

ASSISTANT Solicitor For Owner of Practice in SW19, £14k plus Car, Mary Jane, Accord Personnel 0936 815606

LITIGATION Solicitor of L.E. and 5 Young All Rounders, Somerset, Mary Jane, Accord Personnel 0936 815606

P.R. For Young Solicitor 61/13, 2 High, Mary Jane, Accord Personnel 0936 815606

CERIE, CRIME and more crime West London estimated 85-95, 12h, Wendy Consultants, 0936 851813

FREE List of country vacancies at salaries from £7,000 to £25,000, Chambers & Partners, 01-406 9371

LEGAL EXECUTIVE North London, matrimonial and criminal, Wendy Consultants, 0936 851813

M/S Solicitor Domestic Conveyancing/Litigation, Derby, Mary Jane, Accord Personnel 0936 815606

PROBATE AND TRUST Analysis for Surrey Solicitor, 12h, Wendy Consultants, 0936 851813

LITIGATION Solicitors for Heads 17h, To £10k, Mary Jane, Accord Personnel 0936 815606

CERIAL ADVOCATES 16p/40, 10h, Wendy Consultants, 0936 851813

PLANNING TO £18K
Fast-moving City practice with top quality world wide seeks solicitor newly-qualified to 2 years PQE for Town & Country Planning. Excellent prospects and very competitive salaries.

CORPORATE TAX TO £30K
Solicitor of 4-4 years PQE with first-class experience of Corporate Tax, required by leading City practice.

COMPANY COMMERCIAL TO £20K
Recently qualified solicitor sought by Central London practice for good quality private company matters.

CONVEYANCING TO £35K
Exciting opportunity for a newly qualified solicitor or one with several years experience, ideally with some expertise in Development matters. Good prospects with this City practice offering a heavy-weight commercial workload.

Law Personnel
Staff specialists to the legal profession worldwide, 95 Aldwych, London WC2B 4JF. Tel: 01-242 1281

LANCASHIRE MAGISTRATES' COURTS COMMITTEE
SOUTH FORMER AND CHORLEY petty SESSIONAL DIVISIONS
APPOINTMENT OF TRAINEE COURT CLERK
Applications are invited from persons wishing to commence or further a career in the Magistrates' Service...

EVERATT & CO OF EVESHAM
EMPLOYERS LIABILITY & CONVEYANCING SOLICITORS
Young expanding firm require additional Solicitor to join their Personal Injury team covering the Midlands for insurance company clients.

PROPERTY DEVELOPMENT PARTNER
Recognizing the need to complement existing skills and as part of continuing expansion, our client wants to discuss, in confidence, how it can satisfy the potential of a property development lawyer. The individual will be of ongoing personality, have experience of property development matters and have some following of his own.

AMEC p.l.c. Legal Adviser
A new post has arisen for a recently qualified lawyer in the Group Legal Department at our Head Office in the West End of London. The Department provides a comprehensive range of legal advice and services to the AMEC Group, a major international engineering contracting and construction Group with a multi million pound turnover.

Legal Resources LEGAL RECRUITMENT SERVICE
Seeking your first appointment as a solicitor? Considering a career change? We provide a professional service to the legal profession dealing with permanent and locum positions for barristers and solicitors in private practice, industry and the public sector.

TRAINEE ON THE WAY UP?
Law Personnel have, over the years acquired an enviable reputation as a selection consultancy for professional legal staff. Our clients include leading City Solicitors, financial institutions and Law firms nationwide and Overseas.

COMPUTER APPOINTMENTS

ARE YOU - B.TEC, NEWLY QUALIFIED - GRADUATE - NEWLY REDUNDANT?
Nash & Co offer a real challenge in the position of a Finance Manager who can see beyond columns of figures and actively assist in developing an expanding Solicitors Practice.

LEGAL ADVISOR - SHIPPING INDUSTRY
A group of companies with worldwide interests in ocean transportation, offshore industry oil and trading, seeks an experienced and fully qualified solicitor for the post of Legal Adviser.

GENERAL APPOINTMENTS
A LEITCHMAN Solicitor requires an enthusiastic, bright, hardworking, organized and mobile person to handle his general litigation and business law work.

FAMILY LAW AND LITIGATION
Legal Executive with some experience in Family Law and Litigation for busy general Surrey office. Younger person considered.

LEGAL LA CREME
LEGAL SECRETARY
Required for Legal Department of our Property Management Company in Mayfair dealing with a substantial retail portfolio. Short-hand would be an advantage but good audio typing and some legal experience would be preferred.

FINANCIAL AND ACCOUNTANCY
VACANCY required for a highly qualified Chartered Accountant to join our Financial Services Department. The successful candidate will be responsible for the day-to-day running of the Department.

COMPUTER APPOINTMENTS ALSO APPEAR ON PAGES 34 AND 35

ANALYST PROGRAMMER ANALIST PROGRAMCI c.£15,000
Based in East London Polly Peak International has achieved an enviable reputation in the City for continued outstanding profitable growth. Since their formation in 1980 they have grown to achieve a turnover in excess of £200 million and employ over 2000 staff.

UNIVERSITY OF LEICESTER TEMPORARY COMPUTER PROGRAMMER
Applications are invited from candidates with suitable qualifications and experience for a post of Temporary Computer Programmer in the University's Central Administration. The appointment is for a fixed term of five years from 1 January 1987, or as soon as possible thereafter.

Police, Death, Births, Marriages

al's victory... Dewhurst... uld not... eevalued

CRICKET

Crowe believes future of the game was at stake in Somerset

By Paul Martin

It has been rather a good week for Martin Crowe. He heard the news from Somerset just before he scored 174 in a domestic match in New Zealand...

a "warm, generous and loyal" person, but he would be a "disruptive influence unless his heart is in it 100 per cent"

Riots prompt ground switch

Lahore, (Reuters) - The fifth one-day international between Pakistan and the West Indies...

how well the team is doing," he pointed out. The commitment Crowe feels to Somerset - for whom he has chosen to play rather than the county champions Essex - stems from his desire to help forge something new and exciting...

demolish the rebels' judgement last week-end. Crowe's main role, he says, will be the development of the younger players already there...

He is convinced that several of the younger men possess talents equal to his own, but have not had them properly nurtured. He blames that partly on the old guard...

"Quality players are not getting through. Very few make it, and then it's three or four years too late. Which young batsman has emerged at 21 since David Gower? Quantity is taking over at the expense of quality..."

RUGBY LEAGUE

Bamford takes time to think

By Keith Macklin



Ian Botham helping England avoid defeat against Western Australia. (Photograph: Graham Morris) Report, page 48

The Great Britain squad for the third international against Western Australia on November 24 will not be chosen until Thursday or Friday of this week...

Changes are inevitable for the match at Wigan. Among the candidates for a place are the Warrington scrum-half, Gregory, the full backs Burke (Widnes) and Mumby (Bradford)...

The Australians, while choosing who will be regarded as their second-string strikers, have in Shearer, Meninga, Kiss and Lamb, four players who have appeared in the internationals so far...

BASKETBALL

Last takes over as part-time coach with BCP London

By Nicholas Harling

David Last, without whom Crystal Palace might never have flourished and the world invitation cup championships might not have survived...

Formerly chairman of Palace, who merged in the summer with Brunel and Camden. Last is no stranger to coaching. Under his guidance Palace became the first English club to reach the European Cup quarter-finals in 1976...

Without either the funds or, according to Last, the desire to appoint an expensive American coach, BCP London have gone for a man who, whatever his capacity to devote the required time to the job, has got the club at heart...

does not have the time. Last and Doherty will continue until a perfect candidate avails himself. "If someone came along who was right, I'm not proud, I would step down," Last said...

BOWLS

Rees will try for world title

By Gordon Allan

The world indoor championship, at Coatbridge in February, is the next objective for Stephen Rees, of Swansea, who won the CIS United Kingdom singles by five sets to four at Preston on Sunday...

Rees was brilliant during the first four sets of the final. Rees was brilliant during the first four sets of the final, because even he could not cope with the 26-year-old Welshman...

It has been a good year for Welsh bowlers. They won the men's and women's fours at the Commonwealth Games in Perth...

AMERICAN FOOTBALL

Montana returns with style

By Robert Kirley

When Joe Montana sustained a spinal disc injury in the first game of the National Football League season, his doctors cautioned him that he might never play again...

Ken O'Brien completed a team record of 17 consecutive passes, including three touch-down strikes in the second quarter to lead the New York Jets to a 39-14 win over their hosts, the Atlanta Falcons...

Napoli's win takes them to the top

By Simon O'Hagan

TV's attempt to bring live overseas football to English screens on Sunday would have been well rewarded had a Football League game stood in their way. The quality of the match between Italy's top two teams, Juventus and Napoli, lived up to expectations...

- OVERSEAS RESULTS ARGENTINE: Estudiantes de La Plata 1, Ferro Carril Oeste 1...

Stainrod is told he can leave Villa

By Paul Newman

Aston Villa last night agreed to a surprise transfer request from the midfielder, Stainrod, a £250,000 buy from Sheffield Wednesday only 14 months ago...

Although Welling have come a long way in their 23 years, in many respects, quite apart from the presence of the two brothers, little has changed. Their Park View Road ground, where they have played since 1977...

The family club whose cup overflows with friendliness

By Paul Newman

It was 23 years ago that Graham Hobbs took the field on pitch No. 3 at Danston Park, in the suburb of south-east London, for Welling United's first competitive match...

FA CUP

Saturday football in 1971. They have since played in the Metropolitan London League, London Spartan League, Athenian League and Southern League...

With automatic promotion to the Football League available - facilities permitting - to the Conference champions, it is a fascinating thought that Welling could be only a step away from the fourth division.

SWIMMING

Croft in hot pursuit of place in sun

By Roy Moor

June Croft, the national record holder for 100 and 200 metres freestyle, leaves today to train in the Australian sunshine, determined to re-establish herself as Britain's leading competitor for these events...

- AMERICAN COLUMBIAN FOOTBALL Eastern Division W L T P PFA NY Jets 9 1 0 272 187...

European change proposed

Rome (Reuters) - The Italian football federation is to propose changing the format of European cup competitions following criticism of the present system...

- WESTERN DIVISION W L T P PFA LA Rams 7 3 0 154 150...

iciency which ck. ex- and rose with in as an L. Turv- of the from 7 nt and tum- ighes is where d mil- expended to tidine which it not is are f this stages are as nt es-AZT £70 nted r the ad to Shutever- read, ned but well ion, ant, over and ski- w/57

TENNIS

McEnroe and Mecir have tough draw in first round at Wembley

By Rex Bellamy, Tennis Correspondent

John McEnroe and Miloslav Mecir, who contested Sunday's final of the European Community Championship (ECC) in Antwerp, have drawn tough opponents in the first round of the Benson and Hedges championships...

ing his physical and mental peak as a match-player. No British player was good enough to qualify for the 32-man draw. This will be the first time in the history of the tournament that Britain has been represented, which contrasts sharply with 1977 when John Lloyd was runner-up to Bjorn Borg...

remains shaky. But throughout Sunday's difficult and worrying final, his conduct was everything we expect of sporting heroes. Official attendance figures for the 13 separate afternoon and evening programmes in a seven-day event (played on only one court) reached 132,578. The ECC, which is independent of the grand prix and more fun for the players, has confirmed its status as the world's best-attended indoor tournament. At the same time, there were worrying features...



Stretching a point: Martina Navratilova in action during her victory over fellow American Pam Shriver in the quarter-finals of the New England tournament at Worcester Massachusetts on Sunday

Castle is rebuilding his shaky foundations

By Paul Martin



Castle climbing back

Court one, Wimbledon, second round: Andrew Castle, leading two sets to one against Mats Wilander, went down on his bedded knees, forehead resting on the turf and, it seemed, prayed for a miracle. It never came, and, as so often in British tennis, appearances can be deceiving...

year-old Sommerlat had been unable to fulfil. This week he will not be playing in the Benson and Hedges tournament at Wembley: he lost his first qualifying match. So he is just another of those young men who meet on a Tuesday night, then plunge back into the mire of mediocrity...

something I could never have expected when the year began." Liked by a feeling of constant pressure to perform, Castle says he will play only for places in a few big events next year. "I love open spaces, being brought up in Somerset and Lancashire and to play singles in my own court."

goal, to win. In Britain there are other things you are expected to do on court, like being sporting and so on. In America you win or you are a failure." The belief that the best sportsman have had to conquer adversity is not entirely subscribed to by Castle. He would hammer a tennis ball against the wall of his parents' fish-and-chip shop in Taunton for hours on end; but he is convinced he would be a far better player now had he had the facilities and encouragement and wherewithal that more privileged youngsters enjoyed.

Cap for many many years," he said. Castle spoke of his deep desire to see Britain replaced by a reaching out to the masses. He acknowledged the Lawn Tennis Association was moving that way but as a boy from a poor background - where his friends regarded the game as fit only for studies - he wants British tennis to move swiftly away from the "strawberries and cream" mentality of Wimbledon and of Queen's.

Not all smooth sailing for transatlantic fleet

After a night of high drama when one catamaran capsized, two British multi-hulls were damaged in collisions and two others were forced into port with minor failures, the remaining 27 solo sailors competing in the Route du Rhum transatlantic race are facing themselves for another 12 days of attrition as winds of over 40 knots were expected in the western approaches for the second night in a row.

Woosnam a lone winner

Tokyo (AFP) - Tsuneyuki Nakajima and the two Ozaki brothers helped Japan beat Europe to secure the team title at the Nissan Cup World Championships here, as Fred Woosnam (GB) beat the European winner, beating Tatsuo Ozaki 7-6.

Table with 2 columns: Event and Result. Includes Football, Golf, Tennis, and other sports fixtures.

Jahangir to meet Norman in final

Jahangir Khan yesterday beat Chris Dittmar, of Australia, and will meet the New Zealander, Rose Norman, in today's final of the UAP world open championship. Jahangir, seeking a sixth successive world title, has claimed that his 9-0, 9-1, 9-1 victory over Jan Ulf Odenberg in the quarter-final was his best playing performance for two years or more.

FOR THE RECORD

Table with multiple columns: Athletics, Cricket, Cycling, Football, Golf, Tennis, and other sports results.

Success puts top club in financial crisis

On Saturday, Wolverhampton judo club bumped in the semi-finals of the European Club Team Cup on home ground against the top French team, the Racing Club de France (Nicolas Stanoic writes). However, yesterday their manager, Malcolm Abbott, was considering whether to "throw" the match in order to save the club from bankruptcy.

TENNIS

Table with 2 columns: Event and Result. Includes Wimbledon, Benson and Hedges, and other tennis matches.

France philosophy faces examination

By David Hands, Rugby Correspondent

The French, who had planned originally to announce their team to play New Zealand in the second international at Nantes on Saturday, immediately after the first game at Toulouse, postponed doing so for 12 hours. The delay did not, apparently, do much to alter their thinking. After the defeat at Toulouse some distinguished former French internationals hope that, in the space of eight days, New Zealand will have changed the approach of Jacques Fourcade, the coach, by defeating France twice.

Gloucester to entertain French champions

By David Hands

Gloucester, winners of the John Smith's merit table last season, have confirmed plans to play Toulouse, the French club champions for the last two years, in a challenge match next year. The two clubs will meet at Kingsholm on January 31, under the aegis of John Smith's, whose Evening Countyman magazine is backed by the power and vigour of the French club rugby.

SCHOOLS RESULTS

Table with 2 columns: School and Results. Lists various schools and their performance in different sports.

Male and Tulley win

By William Stephens

James Male, the amateur champion, and Stephen Tulley, professional at Charterhouse, together with Mark Nicholls and Robert Wakely, the Marlborough professional, emerged as group winners in the Invitation Doubles tournament, sponsored by Celestion Loudspeakers, over the weekend.



Mum's the word for Sanchez

By George Ace
Billy Bingham, the Northern Ireland team manager, is making the most of the new eligibility rule that provides for a mother's place of birth to be sufficient to qualify any male offspring for that country's football team.

Hodde will be the key figure insists Robson

By Stuart Jones, Football Correspondent
Perhaps the move has done him some good but I have no intention of leaving him out. If he had been in the reserves for three or four weeks, that might have affected the picture.



Half-time interval: Bobby Robson, the England manager, taking a break from training with his squad at Bisham Abbey yesterday to talk to a spectator (Photograph: Ian Stewart)

Blowing gales of Irish laughter

By Michael Seely
John (Junjo) O'Neill was a relieved man at a windswept and squally Carlisle yesterday after Crooning Berry, the former champion jockey's first runner as a trainer, had finished eighteenth of 22 behind Peace Terms in the Cockermouth Amateur Riders' Handicap Hurdle.

Somerset players back club

By Ivo Tennant
Tony Brown, secretary of Somerset, said yesterday that he expected no fewer than eight young cricketers to sign contracts with the county as a result of the outcome of the members' special meeting at Skepton Market last Saturday.

Face-saving draw is no consolation

From a Special Correspondent, Perth
Far from raising morale for Friday's first Test at Brisbane, England's batting on the last day of the game with Western Australia left those who wished them well in a state of despair.

Scotland intent on attack

By Hugh Taylor
With a high-scoring victory essential if Scotland are to retain an interest in the European Championship, a team composed of mainly strong, fast attackers was chosen yesterday for the match with Luxembourg at Hampden Park tomorrow.

CRICKET

WIRELESS AUSTRALIA: First innings 275 (6) Marsh 124, C.D. Matthews 56; P.A.J. DeFreitas four for 85.
Second innings 83 (4) Marsh 30, B.A. Reid four for 40.
W.N. Slack 4, G. Gower 2, M. Ludlam 1, P.A.J. DeFreitas 1, J.J. O'Connell 1.

WIRELESS AUSTRALIA: First innings 275 (6) Marsh 124, C.D. Matthews 56; P.A.J. DeFreitas four for 85.
Second innings 83 (4) Marsh 30, B.A. Reid four for 40.
W.N. Slack 4, G. Gower 2, M. Ludlam 1, P.A.J. DeFreitas 1, J.J. O'Connell 1.

He has his good days and his bad

He talked about his illness. "I'm still having chemotherapy treatment at Christie's Hospital in Manchester every three weeks. I'm going for my next dose on Wednesday. They say I am responding to it well but of course I have my good days and bad days."

Bond is still in charge

John Bond was still in charge of Birmingham City last night after an emergency board meeting to discuss the worst plight in the club's history. The chairman, Ken Wheldon, said after the meeting: "He is still manager and he will be in charge of the team at Millwall on Saturday."

SHOW JUMPING

Pountain will miss Olympia
By Jenny MacArthur
Sue Pountain and Ned Kelly, winners of the leading showjumper of the year competition at Wembley in October and one of the few partnerships today to capture the imagination of the public are not eligible for the Olympia International championship, sponsored by Courvoisier, Modern Alarms and Crosse & Blackwell which takes place from December 11 to 15.

SNOOKER

Plans for a Japanese adventure
The door is open for the first visit to Japan by two of Barry Hearn's Matchroom professionals, who have been invited to play exhibition matches in that country at the end of November.
The tour is being arranged at the request of Mitsui and Company Limited, one of the largest trading corporations in Japan.

**Business Expansion Scheme
NO CAPITAL GAINS TAX
ASSET BASED COMPANY**

Chancery Securities PLC
(one of the leading BES sponsors)

are sponsoring an Offer for Subscription of up to 5 million ordinary shares at £1.00 each in

LAND & URBAN
Land and Urban (Development and Secured Construction) PLC

- Already trading as a property developer and deferred payment building contractor
- £275,000 already promised by directors, associates and investors
- Professionally qualified management team with experienced managing director
- Income tax relief of up to 60%
- No capital gains tax on selling BES shares after five years

This advertisement does not constitute an offer or invitation to subscribe for any shares.

To Chancery Securities PLC, 12 Northampton St, London WC1N 2NW.
Tel: 01-242 2563 (24 hrs.)

Please send me a copy of the Land and Urban Prospectus.

Name _____
Address _____
Postcode _____ Tel No _____ TT-1N

SPORT IN BRIEF

Marsh to lose title
Terry Marsh has been stripped of the European light welterweight championship by the European Boxing Union. Marsh was due to defend his European title against the former British champion Tony Laing of Nottingham on October 29. The contest had been won on a purse offer by Frank Warren, who is also his manager, but Marsh has been unable to train because of a broken nose suffered during his job as a Basildon fireman.

Britain win

New York (AP) - Britain won the team championship at the 103rd National Horse Show at New York's Madison Square Garden, succeeding the United States, proving unbeatable in the final international jumping class.
New date
Knighley have arranged to play their second division home game against Bramley this Sunday (3.15). The match, brought forward from Easter Monday (April 20), replaces the league game with Worthington, who are engaged in the John Player Trophy preliminary round.
Second check
Mark Bright, the Leicester City forward, is to have a second medical check to determine whether a £75,000 move to Crystal Palace goes through. The first last week revealed a pelvic problem which halted Palace's bid to sign him in time to play against Grimsby Town.

His wife in good heart as well

Sheila, O'Neill's dark-haired and vivacious wife, was also enjoying the occasion. When O'Neill first took out a licence to train at Ivy House, Skelton Wood End, about seven miles south of Carlisle, he quickly acquired 16 horses. "When I first became ill I sent most of them away," he explained, "as I didn't think that it was fair on the owners. Now I have got only four and, like me, they are getting better day by day. Crooning Berry ran well until three out, when he blew up. He'll be a lot better for the race."
Racing at Carlisle in November is always invigorating. The westerly gales batter the old stands and send hats and caps flying. But the hardy Cumberlandians have always enjoyed their favourite sport and yesterday no one's humour was more bubbling, more infectious, more light-hearted than that of the dauntless O'Neill, whose spirit is as tough and myfolding still as the rocks and fells of his adopted county.

Germans say pollution chemicals were stored near Rhine illegally

By Our Foreign Staff

The chemicals which caught fire at the Sandoz plant in Basle and led to deadly pollution of the Rhine 10 days ago were stored illegally, Herr Walter Wallmann, the West German Minister for the Environment, said yesterday. He said a report from the insurers showed that the building in which agricultural chemicals and other materials were stored had been approved in 1977 for storing machinery only. But chemicals had been put into the building in the same year without obtaining permission. Herr Wallmann said Sandoz had not observed all safety precautions in the building. He said the Swiss authorities were slow to warn West Germany of the gravity of the pollution and at first told them there was no need to worry about it. Toxic waste reached the North Sea yesterday as countries bordering the river agreed to meet tomorrow in Zurich to discuss compensation and how to improve co-operation. A Dutch Transport and

Waterways Ministry official said his minister, Mr Nellie Smit-Kroes, and other ministers from Rhine countries had agreed to meet at a hotel near Zurich airport for talks covering the Swiss chemical factory accident. Dutch waterways officials said the highest concentration of pollution was passing to the west of The Netherlands and flowing rapidly towards the North Sea through Rotterdam. Countries along the river continue to express anxiety about the possible ecological consequences of the accident, in which tonnes of pesticides, mercury and other chemicals poured into the Rhine at Basle after a fire at the plant. In Zurich, ministers from The Netherlands, West Germany, France, Luxembourg, Switzerland and EEC officials will discuss how to compile compensation claims, improve alarm systems on the river and tighten co-operation. The Dutch will host a meeting in The Hague about three weeks after the Zurich

gathering to see what progress has been made in evaluating the disaster. Mr Smit-Kroes was said to be alarmed by the accident and at the apparently hazardous way Switzerland informed other involved countries. The French Environment Minister, M Alain Carignon, described the spillage as an ecological catastrophe. **BRUSSELS:** The EEC Commissioner for Environment Policy, Mr Stanley Claxton Davis of Britain, yesterday called for an urgent meeting to discuss the discharge of chemicals (AP reports). "The chemical fire at Basle and the consequent poisoning of the Rhine have driven home the importance of international action to deal with pollution problems," Mr Claxton Davis said. **PARIS:** Authorities in the French Rhineland city of Strasbourg prepared decrees to be issued late yesterday which prohibited fishing in the Rhine and the adjoining Alsace Canal for the next six months (AP reports).



SPD hopes drop after Hamburg poll shock

From John England Bonn

West Germany's Social Democrats (SPD), still numbed by their shock defeat in the Hamburg state election on Sunday, signalled yesterday that they have given up their dream of winning an absolute majority in the federal election in January. Party leaders meeting in Bonn to hold a series of post-mortem discussions on their disaster in Hamburg, which was the SPD's worst election performance since the war, said its goal now was to prevent Chancellor Kohl's conservatives gaining an absolute majority in the capital. In a landslide against the SPD on Sunday, the party dropped nearly 10 per cent of the vote to end up with 41.8 per cent and the loss of its absolute majority in the state assembly, which it has ruled for about 30 years. The Christian Democrats (CDU) increased their vote by 3.3 per cent to 41.9 per cent to emerge the strongest party, but not powerful enough to form a majority government. The CDU now has 54 seats to the SPD's 53 in the 120-seat parliament, and the balance of power is held by the Green-Alternative List (GAL) party, which strengthened its vote by 3.6 per cent to 10.4 per cent for the remaining 13 seats. Herr Klaus von Dohnanyi, the SPD leader in Hamburg, is now expected to have talks with Herr Hartmut Pirschau, his CDU counterpart, on forming a so-called Big Coalition of their two parties. Herr von Dohnanyi has rejected outright any alliance with the Greens.

European Parliament Pflimlin may foil UK presidency

From Richard Owen, Brussels

M Pierre Pflimlin, the president of the European Parliament, may obstruct a forthcoming British bid for the presidency this month by standing again despite his advanced age, Euro-MPs say. M Pflimlin, aged 80 in February, fears that once he relinquishes the presidency the Parliament will vote to move from Strasbourg to Brussels to be at the centre of EEC decision-making. A move by M Pflimlin to retain the presidency would be a blow to the political ambitions of Sir Henry Pimbl, Conservative MEP for the Cotswolds and leader of the Conservative group in the European Parliament. Sir Henry has made no secret of his willingness to be put forward and is almost certain to be nominated next week in Strasbourg as the official candidate of the Conservatives, with support from the Christian Democrats. Between them the two groups form a slim centre-right majority in the chamber. Sir Henry, a widely liked figure, is respected for his experience (he was formerly head of the National Farmers Union), despite his lack of continental languages. Together with a widespread feeling that Britain should have its first turn in the presidential chair since joining the EEC in 1973, this high regard is expected to outweigh doubts about Sir Henry's qualifications when the vote takes place at the beginning of next year, assuming that M Pflimlin agrees to step down. Most Euro-MPs agree that Britain is now playing a full role in Community affairs and the British commitment to the EEC is not questioned as much as it used to be. The Socialist Opposition has so far failed to agree on a candidate to succeed M Pflimlin, who is due to step down by the end of the year. Herr Ernst Arndt of West Germany, the leader of the Socialist group, does not command full support on the left. Señor Enrique Barón Crespo, the Spanish Socialist MEP, who has been mentioned as a contender, is disqualified on the grounds that Euro-elections have not yet been held in Spain and, like other Spanish and Portuguese MEPs, he is a national MP seconded to Strasbourg. Many MEPs take the view that Britain should have the presidency for the first time since joining the EEC in 1973. As a former Mayor of Strasbourg, M Pflimlin was almost single-handedly responsible for persuading the Parliament to hold its debates in Strasbourg. Some MEPs favour remaining in this historic medieval town, partly because of the lavish facilities provided at the Parliament's modern building. But a year ago Parliament voted despite objections from French MEPs - to find the building of a new chamber in Brussels, where the Parliament's committee rooms already are and where the Commission and the Council of Ministers meet. MEPs feel a move to Brussels would further enhance the Parliament's role on the EEC power structure at a time when it is being given extra influence under the EEC reforms enshrined in the Single European Act, which comes into force on January 1.

Surprise phone call from Mubarak

Egypt's PM forced to go

From Robert Fisk, Cairo

The "resignation" of Mr Aly Lutfy, the Egyptian Prime Minister, and his Cabinet on Sunday was not voluntary. President Mubarak, it transpired yesterday, summarily dismissed the 14-month-old administration for what amounted to incompetence. Mr Lutfy's sacking took almost every member of the Cabinet by surprise, not least the Prime Minister himself. Mr Lutfy apparently arrived at his office opposite Parliament House in the centre of Cairo on Sunday morning with no idea of his fate. He only found out that he was to go when he received a telephone call from Mr Mubarak asking for his immediate resignation. According to very reliable sources in Cairo, the Lutfy Cabinet had not only failed to steady the decline in the Egyptian economy, but had begun to break into factions,

one of which is said to have been led by Field Marshal Abdul-Halim Abu Ghazala, the country's powerful Defence Minister. Unable to produce any co-ordinated economic plans or stabilize rising prices, the President - already under pressure from the International Monetary Fund - had no option but to fire his Prime Minister. For domestic consumption, the Government suggested that Mr Lutfy's departure was a voluntary act and he was prevailed upon to issue a copy letter of resignation, referring to the need for another group of "Egypt's children" to take over the Government. But Mr Ataf Sedki, the economist asked to form the new administration, was as surprised at his appointment as Mr Lutfy was by his dismissal. Mr Lutfy's only consolation is his new role as a member of the Shura Council, a consul-

tative group that advises the Government and whose members are mostly appointed by Mr Mubarak's own National Democratic Party. Mr Lutfy had been in the midst of negotiations with the IMF for \$1 billion credit when he was fired. According to sources close to the Government, Mr Mubarak was worried that Mr Lutfy was going too far to meet the demands of IMF bankers. He had reportedly already agreed to a demand for high bank interest rates and a realistic foreign exchange rate, decisions that Mr Mubarak feared would result in so sudden an increase in prices that he might be faced with civil unrest on a scale similar to that faced by President Sadat during the 1977 food riots. Mr Sedki intends to retain half the members of the previous Cabinet.

Tamil ordeal by fire

A Tamil militant trainee leaping over flames at a training camp in southern India last week. The camp is operated by the Tamil Eelam Liberation Organisation, which is fighting the Sri Lanka Government. The Indian Government last weekend placed militant Tamil leaders under house arrest.

Nakasone tries to reassure Peking

From Robert Grievess, Peking

Japanese officials in Peking said yesterday that the weekend visit here by Mr Yasuhiro Nakasone, Japan's Prime Minister, though only 25 hours long, was crucial in the development of Sino-Japanese relations. The officials cited last year's amendment of Japanese history textbooks, which relieved Japan of all responsibility for its invasion of China in the 1930s, and Chinese questions about Japan's political stabil-

ity in the wake of Mr Nakasone's election to a third term, as the key factors behind the visit. Japan these days is particularly concerned with China's political sensitivities. Mr Nakasone's visit last year to the Yasukuni Shrine, which honours Japanese soldiers who took part in the invasion of Manchuria, infuriated Chinese students, who then staged protest demonstrations. Such sentiments were re-

kindled this summer by new Japanese textbook revisions, overseen by Mr Fujio Masayuki, the Japanese Education Minister, which absolved Japan from any guilt in its invasion of China and Korea. The revision drew strong protests from Peking and Seoul. As a result Mr Fujio was dismissed from his post. Mr Nakasone also visited China to assure its senior leaders that he was still in control of the Government.

EEC-US tensions over trade expected to grow

Sydney (Reuters) - A senior European Community official said yesterday that trade tensions between the United States and Europe were likely to rise following this month's US Congressional elections. Mr Willy De Clercq, EEC Commissioner for External Relations and Trade, told reporters that Democratic Party control of both houses of Congress would make it difficult for President Reagan to oppose protectionism. Mr De Clercq, here for an Australia-EEC ministerial conference in Canberra, saw no quick solution to trade problems between the two sides. The US and EEC have been undercutting each other in selling subsidized farm products to world markets, drawing criticism from Australia and other agricultural exporters.

Why you should be suspicious of this table.

GROUP MANAGED PROPERTY PENSION FUNDS		
Top 7 funds		
1st	Save & Prosper	+378.9%
2nd	Confederation Life	+352.4%
3rd	Standard Life	+308.0%
4th	Provident Mutual	+295.0%
5th	Norwich Union	+293.5%
6th	Equity & Law	+278.6%
7th	Kleinwort Benson	+271.8%

Percentage change over 10 years to 1st October 1986. Offer to offer price with gross income reinvested. Source: Planned Savings.

Tables like the one above are like snap shots. They give you a very good picture of events, at one particular moment in time. But as we all know, life is made up of a whole series of snap shots. Which is why, even though our name is at the top of this particular table, we suggest that you find out a bit more about a

company and its long term investment record before investing your savings. Save & Prosper have been looking after people's savings, and investing them to good effect, for over 50 years. An investment in our average unit trust would have grown by 519% in 10 years to 1st October 1986 - that's an annual return of 20.0%. We have brought our investment skills to a whole range of other services. So whether it is a regular savings

plan or a lump sum investment in unit trusts, life assurance or a pension, or an interest paying cheque account, we believe we can help you. Because we believe in giving you the whole picture, not just a snap shot.



Botha visit to France will be ignored by Chirac Government

From Diana Geddes, Paris

President Botha of South Africa arrived in France yesterday for a 48-hour private visit which has already provoked numerous protests here and among African allies of France. He will not be received by any member of the French Government.

The South African Embassy said that the purpose of his visit was to inaugurate a war memorial at Longueval in Picardy to the 18,500 South African soldiers who died in France during the Second World War.

However, it is known that he wished to use the occasion to establish contact with the new right-wing French Government, in the hope of finding it more favourably disposed to Pretoria than its Socialist predecessor.

M Jacques Chirac, the Prime Minister, said that he would have willingly received the South African President to inform him of France's "deep concern over developments in South Africa" and to reaffirm the Government's hostility to the policy of apartheid, but that such a meeting on the eve of the Franco-African summit in Lomé would have "shocked our African friends. They would not have understood".

When the Socialist Government boycotted Mr Botha's

last visit to France two and a half years ago, M Chirac protested that he could not understand France's "ostracism" of South Africa.

However, now is clearly not the moment for M Chirac to attempt to renew dialogue with Pretoria.

Other than sending back the French Ambassador to Pretoria in May after his recall

General Motors South Africa yesterday closed two plants in Port Elizabeth as a strike by about 2,000 workers entered its third week and disrupted plans to launch a new car (Reuter reports from Port Elizabeth).

nine months earlier, M Chirac has followed the line on South Africa laid down by his Socialist predecessor, notably maintaining the economic sanctions imposed against Pretoria, despite his own publicly expressed doubts as to the efficacy of such measures.

On Sunday, France followed the example of its European partners, save Britain, in boycotting the Remembrance Day ceremonies in South Africa. Today the French junior Minister for War Veterans, who was to have attended the Armistice Day inauguration of the South

African war memorial at Longueval, will be attending memorial ceremonies in Paris instead.

Various groups, including the French Anti-Apartheid Movement and the Communist Party, are planning to hold demonstrations in protest against President Botha's visit at Longueval today.

Similar protests in Paris last week attracted several thousand demonstrators.

Security was tight when President Botha arrived on a special flight in Paris yesterday, accompanied by three Cabinet ministers, including Mr R F "Pik" Botha, the Foreign Minister, and some 300 guests, most of them war veterans.

When the South African President last came to Europe two and a half years ago, he was received by several leading figures, including Mrs Thatcher, Chancellor Kohl, and the Pope.

President Mitterand leaves Paris tomorrow for a week-long African tour taking him to Guinea, Mali and Burkina Faso as well as to Togo for the four-day Franco-African summit which opens on Thursday. M Chirac, also attending the summit, will visit Ivory Coast and Congo.



Mr Eugene Hasenfus, the US airman charged with trying to topple the Sandinista Government, inspecting at El Tule, Nicaragua, the wreck of the plane in which he was shot down last month on an alleged arms supply flight to US-backed rebels. He was led handcuffed to the site.

Whaling station vandalized

Iceland's whaling station at Hvalfjardhur, about 60 miles north of Reykjavik, has been badly vandalized, Icelandic radio reported yesterday.

The attack followed the scuttling of two trawlers, half the country's remaining whaling fleet, in Reykjavik harbour

at the weekend.

Responsibility for the sinking of the trawlers was later claimed by the Sea Shepherd animal rights activist group in a phone call from Vancouver. The group, however, made no mention of the whaling station.

Although Iceland has complied with a moratorium on commercial whaling imposed by the International Whaling Commission, it has been quick to exploit a loophole permitting a certain amount of whaling for scientific research purposes.

US to help military industry in Greece

From A Correspondent Athens

The United States has agreed to help Greece modernize its military industry and forces under a joint defence co-operation agreement signed in Athens yesterday.

The five-year accord, an outgrowth of a broader one governing the operation of four US military bases in Greece, is intended to open markets for Greece's infant arms industry and provide easier access to American military technology.

No dollar amount was attached to the agreement, the first between Greece and the US in the defence industry field.

The US Embassy said the agreement "reflects the determination of both nations to strengthen the alliance relationship through the elimination of barriers to trade and industrial co-operation".

It encourages Greek-US defence projects and permits industry suppliers in both countries to compete for defence equipment and services.

Earlier this year Greece's Hellenic Aerospace Industry won a \$14 million (£10 million) contract to repair engines of the US F 4 jet fighters in Europe. Greece has also signed a letter of intent to buy 40 US-made F 16 jets.

Our Centre has all mod. comms.

Siemens

If you hadn't previously thought of Feltham, Middlesex as a centre of office and business technology, be prepared to change your mind. Because that's the home of the Siemens Consultancy Centre:

It's rare to find so many different communication and information systems in one place. But it's even more remarkable to be able to see how they solve business communication problems.

There are computers, laser and inkjet printers, teletext, telex, facsimile machines, PABX and telephone network systems. Plus the people who can answer any questions you may have.

Few companies in the world could advise on such a wide range of high quality integrated business and communication systems. Only one company in the UK has them all ready for demonstration and delivery. In Feltham, Middlesex.

Siemens is one of the world's largest and most innovative electrical and electronics companies. Here in the UK we employ around 3000 people in Research & Development, Manufacturing, Engineering, Service and other customer related activities.

Siemens technology embraces computer and business communication systems, telecommunication networks, electronic components, power engineering, industrial automation and medical engineering.

Siemens Limited, Siemens House
Winmill Road, Sunbury-on-Thames
Middlesex TW16 7HS
Telephone: 0932 785861

Innovation · Technology · Quality : Siemens

Religion occupies ideological vacuum

From Mario Modiano, Istanbul

The back window of a *tekke*, a convent belonging to a sect of Whirling Dervishes in Baglarbasi, on the Asiatic side of Istanbul, overlooks the courtyards of two schools - one a new Koranic seminary, the other a boarding school set up by Christian missionaries two centuries ago.

"It is fascinating to watch the children play ball," says Mr Nezir Uzel, a *kyrgyz* associated with the sect. "On one side, there are girls in ankle-length skirts and headscarves, on the other the boys play in shorts and scanty clothing."

The neat, five-storey Koranic school was built by the local people for their children. "This is happening all over Turkey, even among the Turkish workers in West Germany," Mr Uzel explained. "People want their own imams and not those appointed by the state. So they build private mosques and schools."

Some imams deliver highly critical homilies which are often recorded on tape and circulated among followers.

"Sometimes they make no distinction between the state, which people always held sacred, and the government in power," he said.

"The confusion could be dangerous since it implies that problems cannot be resolved simply by the interchange of parties in power." This is clearly where militant fundamentalism begins.

The resurgence of religiousness gives Turkey's politicians a platform to broaden their appeal, but it also offers Turkey's 13-odd *tarikats*, the Islamic societies that Ataturk had banned, a chance to emerge from their quasi-clandestine cocoons of mysticism and reach out to the masses.

The main society, the Naksibendi, is an ancient order of Islam that greatly influenced Koranic teaching and interpretation. The society's main publication, *Islam*, sells 120,000 copies, twice as many as Turkey's biggest-selling intellectual secular weekly.

The rival order, an outcrop of this umbrella society, is the Nurca, followers of Said Nursi who was tried for sedition by the Young Turks in 1909. It publishes a magazine and pamphlets on specific topics, offering the Koranic argument on Darwin's theory, cybernetics, Marxism or the resurrection.

Another breakaway group, the Sulaymani, has gained enormous influence at home and among Turkish workers abroad.

"When we speak of influence by the societies," says Professor Serif Mardin, "we speak in terms of hundreds of thousands." These and other orders hold regular meetings and publish 22 Islamic periodicals with a total circulation of 450,000 copies.

The remarkable success of *Turkiye*, the Istanbul daily which advocates a return to religion, induced a liberal daily, *Guzayyef*, to publish an Islamic statement with a rising circulation which offers its readers pictures of young girls in headscarves rather than *hijabs*.

Students of the Turkish scene agree that the appeal of Islam is on the rise, not only because of the social and economic pressures that have built up with mass urbaniza-

Islamic ferment in Turkey Part 2

tion, but also as a consequence of the ideological vacuum created by the suppression of communism after the 1980 military coup.

In university cities, student hostels controlled by the religious societies have a total of 150,000 registered students compared with only 62,000 in state-run dormitories. The number of students in Turkey who now attend seminars to become imams has reached 240,000.

"In the old days, the religious fanatics would recruit followers indiscriminately," says Mrs Gülay Gültürk, a journalist who is researching the phenomenon of the religious revival in Turkey. "Now they go for the talented students who show qualities of leadership and turn them into missionaries."

Suggestions that militant fundamentalism in Turkey is a spillover from Iran are dismissed, not only because the Iranians are Shia and the Turks Sunni but because "most Turks want religion as a way of life, not a way to power".

How far is this trend a reaction against Europe's marked reluctance to open its arms to Turkey as a fellow-European? Dr Mardin says: "It works both ways. It is a display of anger, but also an argument that, unless Europe recants, Turkey may drift away into unpredictable paths."

Concluded

Doubts over claim by Mozambique rebels

From Michael Hartnack, Harare

Business sources in Harare have dismissed a claim by the Mozambique resistance movement to have breached the strategic Beira corridor at four key points.

The rebel claims to have killed some 300 Zimbabwean and Mozambique troops in taking the towns of Dondo, Tica, Mafonga and Bandula have been described as "fantiful" by travellers who have recently returned from Mozambique.

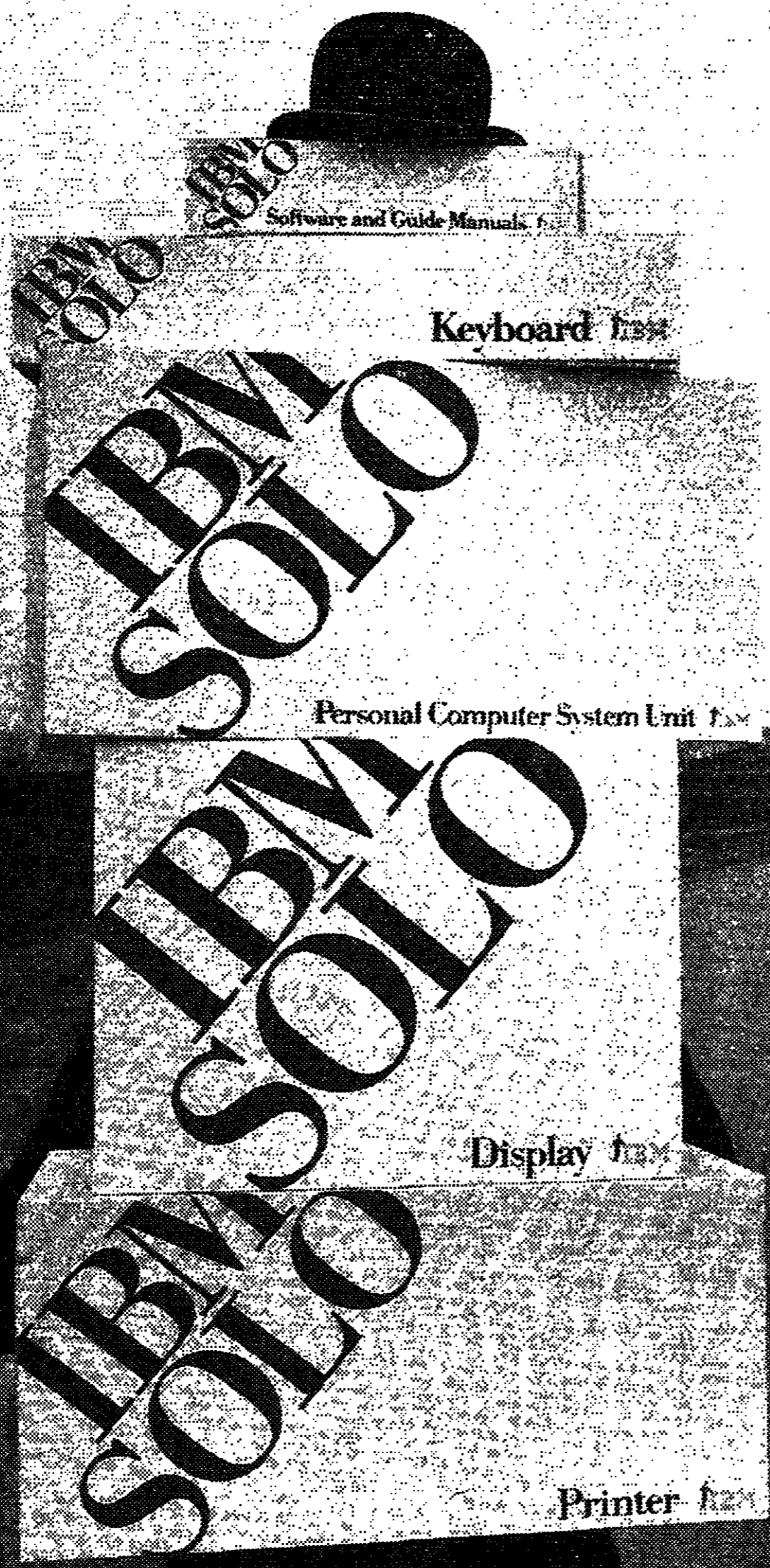
They report that attempts at sabotage are, however, fairly common along the vital 200-mile artery which links the Zimbabwean border city of Mutare with the Indian Ocean port of Beira.

MAPUTO: A six-member South African team flew into

Maputo yesterday for talks with Soviet, Mozambique and international experts who are investigating the plane crash in which President Samora Machel died last month (Reuter reports).

But they did not bring the flight recorders which register vital information about the functioning of the aircraft, including cockpit conversations, the head of Mozambique's inquiry team, Judge Paulo Muchango, said.

A commission set up to investigate the crash by Mozambique, South Africa and the Soviet Union, builders of the Tupolev Tu 134 jet, has bogged down on Pretoria's refusal to hand over the flight recorders either to Mozambique or the Soviet Union.



**IBM Solo. For the first time
the caboodle as well as the kit.**

With IBM Solo you don't just buy a personal computer. In fact, you get everything you need to develop a personal computing system for your business.

All at a price that even the smallest businessman can easily afford.

Our Solo system includes the IBM PC, complete with printer screen and keyboard.

You'll also receive a business software package

which covers the basic accounting functions you need to control your accounts.

So much for the kit. The caboodle consists of our years of experience, 12 month warranty, uncompromising quality standards and the support of over 350 highly trained IBM Authorised Dealers.

IBM Solo. A complete system for the small businessman, at a price he can afford.

Please send me details on how IBM Solo can help me develop a personal computing system for my business.

Name _____

Position _____

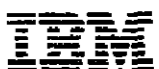
Company _____

Type of Business _____

Address _____ Postcode _____

Phone (Work) _____ No of employees _____

Send to: IBM PC Enquiry Centre, IBM United Kingdom Limited,
130, Box 116, Northern Cross, Basingstoke, Hants, RG24 0J
Or telephone LinkLine 0800 411111.



iciency
which
ca. ex-
nd rose
yeth in
as an
Turn-
of the
nt and
entum.
gles is
where
d mil-
0 mil-
xpen-
ed to
idine
which
it not
is are
f this
stages
are as
nt es-
AZT
f £70

nted
r the
ad to
Shut-
ever-
read,
ected
but
well
on.
ant.
over
and
skj
vg
s

g
a
g

IBM is a registered trademark of International Business Machines Corporation.

